

NEWS ROUNDUP

Kidnap claim in extortion attempt

An attempt was made to extort money from a building society in Hull, Humberside, yesterday after a telephone call claiming that the manager's wife had been kidnapped.

Mr Gerald Fox, manager of an Abbey National office at the Prospect Centre, Hull, received the call demanding that he deliver £10,000 in used notes to a specified location.

A big police search was launched for Mrs Glensy Fox, who was eventually found safe. She had not been involved in any kidnap attempt.

The Humberside police said: "This incident was either a hoax or a genuine attempt to extort money from the building society".

Circus firm accused

The Chipperfield circus family denied 13 charges at Southampton Magistrates' Court yesterday involving the importation of animals two years ago. The charges, against Chipperfield Enterprises Ltd, concern 13 animals, including lions and tigers, which were shipped to Southampton from Taiwan in December 1986. The charges allege the firm attempted to land the animals without a licence, allowed the animals to be kept in overcrowded accommodation and contravened rabies laws. The case continues.

Fewer betting permits

The number of bookmakers' permits in Britain has fallen in each of the last 22 years, the Home Office said yesterday. About 5,950 were in force on May 31 compared with 11,250 in 1966. There was a 6 per cent decrease in the year to May. After a long period of decline between 1973 and 1986 the number of betting office licences in force at May 31 declined only slightly from numbers in 1986 and 1987.

Home Office Statistical Bulletin, Betting Licensing Statistics, Great Britain, June 1987-May 1988 (Statistical Department, Home Office, Lunar House, Croydon, Surrey CR0 9YD; £1.50).

9% rise for directors

Directors' pay is rising by more than 9 per cent, confirming a widening gap between the salaries of managers and directors, according to a report by the Institute of Directors and the Reward Group. Almost half of all directors are receiving profit-related pay. Salaries are forecast to rise faster than normal as companies shift some of their total remuneration cost from performance to guaranteed pay as a way of attracting and holding key staff.

Four die on roads

A combination of black ice and freezing fog caused more than 100 accidents in the South early yesterday. Three people died in Hampshire during a time when 88 accidents took place, one died in Oxfordshire, and Thames Valley Police said there were 51 accidents reported by 9am. Meanwhile, Berkshire County Council is installing new ice detecting equipment to cover an 800-mile network of priority roads in the county, ensuring they will be salted within three hours of a snowfall or ice forming.

Hi-tech punt patrol

A specially equipped punt is to be used to restrain the bombers, water hogs and lager louts who are breaching the neo-classical calm of Cambridge's Backs. The electric punt, costing up to £7,500 to commission, will be deployed from next spring by the River Cam Conservancy, the body responsible to Parliament for the good order of the river since 1850. The crew's job will be to intimidate offenders by asserting what Mr Andrew Duff, chairman of the conservancy, yesterday called a "quiet authority".

The diplomat who went against the rule book

Mr Patrick Haseldine, the Foreign Office official suspended yesterday after writing to *The Guardian* accusing the Prime Minister of "self-righteous invective" over the Patrick Ryan extradition case, left his home in Ongar, Essex, as usual just before 7.30am.

When he arrived at his Whitehall office he was immediately summoned to see his superiors in the Foreign and Commonwealth Office.

Last night his solicitor, Miss Pamela Walsh, said: "Mr Haseldine has been instructed not to make any comment".

Mr Haseldine has worked for the Foreign Office since 1974 and has served in Paris and Freetown, Sierra Leone, West Africa, and recently in Whitehall.

A married man with twin daughters and a son, Mr Haseldine has been in government service for 18 years in a career which began with the Atomic Energy Authority in 1970.

On entering the Diplomatic Ser-

vice, he would have received a 100-page red-bound volume called the *Diplomatic Service Regulations*. Paragraph 11 explicitly forbids any diplomat from expressing personal political views to the media. Mr Haseldine stands a high risk of falling foul of this paragraph.

The case of the Coventry Four in 1984, to which Mr Haseldine referred in his letter, marked an exceptionally low point in Anglo-South African relations.

Four South Africans appeared before magistrates in Coventry charged with evading United Nations prohibitions on the export of strategic goods to South Africa.

The four South Africans were subsequently given permission by a judge in chambers to return home after the First Secretary at the South African Embassy in London had given an assurance that they would return to face arms smuggling charges. They did not return.

The following September Mr Pik Botha excused them from fulfilling

this obligation by linking their case to that of six political dissidents who had sought refuge in the British consulate at Durban.

The Durban Six had been held under the Internal Security Act but released when a South African court ruled that their detention order was invalid. It was at this point that they fled to the consulate, which provided Pretoria with a pretext for breaking the agreement on the Coventry Four.

Lawson in attempt to limit NHS reforms

By Nicholas Wood, Political Correspondent

A struggle within Whitehall over cash has emerged as the final hurdle in the Government's review of the £20 billion-a-year National Health Service, which is now nearing completion with a White Paper expected for January.

Mr Nigel Lawson, the Chancellor of the Exchequer, is understood to be raising questions over the proposals for sweeping reforms of the service being put forward by Mr Kenneth Clarke, Secretary of State for Health.

He is concerned that Mr Clarke's plans for a more efficient demand-led service in which money follows the patient, aimed at cutting hospital waiting lists of about 700,000, may loosen the Treasury's long-standing control of its purse-strings.

The broad thrust of the review—a new role for GPs as "health brokers" making spending choices on behalf of their patients, and greater freedom for health service hospitals—has not changed since Mr Clarke outlined his plans in Brighton in October.

However, Mr Lawson and his officials are said to be putting up a rearguard action against the scheme and to be suggesting that the changes should be limited.

The sense of crisis that gripped the service last winter with heart-rending tales of ward closures and cancelled operations is now much less in evidence and, as a result, is making it harder to argue for radical reform. The widely touted idea of tax relief for pensioners' subscriptions to private health insurance, one of the few survivors of the free-market ideas espoused by Mr John Moore, the previous Secretary of State, could be a casualty of Mr Lawson's anxieties.

Mr Clarke is understood to believe that some modest increase in costs is a necessary adjunct to the planned reforms and the growing demands on the service imposed by the greater number of elderly patients and advances in medical science.

He is also pressing for an element of regional variation in the pay of nurses and other health staff.

● The Royal College of Midwives yesterday claimed that it had secured several concessions from Mr Clarke which would lead to "considerable" numbers of midwives being upgraded.

Miss Ruth Ashton, the college's general secretary, said Mr Clarke had agreed to clarify some points which would "unlock blockages" in the appeals systems.

However, Mr Clarke later emphasized that he had made no concessions

Piper's salute for runner



Private John Currie pipes in Private Jamie Stokoe, of the Argyll and Sutherland Highlanders, as he reaches York yesterday, the halfway stage in a 460-mile run. A team from the regiment is running from Colchester, Essex, to Stirling Castle in aid of the Imperial Cancer Research Fund.

One egg in 100 is found to be infected

By Andrew Moger

One egg in a hundred has been found to be contaminated by salmonella at farms which public health scientists suspected had caused food poisoning, according to government research.

The level fell to one in 750 where tests were targeted for other reasons. The Department of Health says the average ratio is probably less, although it could not say by how much.

The preliminary figures, based on tests carried out by 44 local laboratories, were presented to the department by the Public Health Laboratory yesterday. They will be the subject of talks between the Ministry of Agriculture, Fisheries and Food and the egg industry.

The sample tests indicated that checks on flocks associated with cases of salmonella infection in humans showed that 1 per cent of 1,500 eggs were contaminated. Half had the bacteria in the shell, the remainder in the contents.

In other research, carried out on flocks for reasons other than suspected salmonella outbreaks, the shell of one egg in 750 were found to be contaminated.

It was announced yesterday that an important advance in testing for salmonella has been developed.

The Institute of Food Research forecast that it would give a much clearer picture of the true extent of contamination throughout poultry flocks and eggs and by tracing the origins of the bacteria could lead to its virtual elimination.

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Equity acts in the

Mortgage rate adds to toll of personal debt in South-east

By Ruth Gledhill

Higher mortgage interest rates are likely to cause a huge increase in personal debt in the "affluent" South-east, where many people are already overburdened through borrowing, according to a survey for the Citizens Advice Bureau.

Millions of pounds are now owed in mortgage arrears, bank loans and on credit, the advice bureau's South-east area money advice support unit, which prepared the survey, says.

Miss Helen Jagielski, the unit coordinator, said another increase in the mortgage rate would increase difficulties significantly.

"People are already feeling the effects of increases in mortgage interest rates. Judging from the feedback we are getting from bureaux in the area, they expect to see an even larger increase in debt inquiries directly related to mortgage interest rates in the new year", she said.

Many people were ashamed and blamed themselves when most of their debts were caused by events beyond their control, but this meant they waited until they owed thousands of pounds and were in danger of losing their homes before they sought help.

In six weeks in the South-east, more than £1.25 million of debts were reported to Citizens Advice Bureaux. The average debt owed by each person was £5,000 and 60 per cent of the debtors were women. More than a third

were house owner-occupiers with mortgage arrears and one quarter had second mortgages. Nearly half those in rented homes also had arrears.

Nearly half had a loan or overdraft at their bank averaging £2,775 and nearly a quarter had at least one finance company debt of a similar amount.

Mr Martin White, chief executive of the National Association of Citizens Advice Bureaux (NACAB), said: "We tend to think of the South-east as the most affluent area of the country but the reality is that among the affluence, there is a great deal of poverty and indebtedness".

He said that, nationwide, 500,000 people asked for help with debt problems last year and the signs were that this year's figures would be higher.

Of the sample of 260 people in Kent and East Sussex who asked for help in a six-week period in September and October this year, more than a quarter said unemployment was the cause.

A fifth, mainly women with dependants, said the breakdown of a relationship was the main reason. Others cited sickness, over-commitment, death of a partner or relative, the failure of a business or an unexpected pregnancy. Most were aged between 26 and 40 but one in 10 were under 25.

The statistics highlight the large number of people with mortgage arrears and second mortgages at a time when interest rates had still to rise to

their present level. More than half had already received a default notice, one in five had a county court judgement and 4 per cent had been visited by bailiffs.

The figures are seen as particularly serious by the national association because the autumn is traditionally a period when indebtedness is lower than at other times.

Miss Jagielski said the survey disproved the popular theory that most people become over-committed through their own fault.

Among the examples was a young couple buying their council house in East Sussex, who ran into difficulties when the husband lost his job. His wife became pregnant and had to leave her London job, thus losing her maternity rights. They accrued mortgage arrears, a finance company loan, a car on hire purchase and rate arrears which resulted in a court hearing.

Miss Jagielski said: "The figures are so high that we were all surprised. This is just the tip of the iceberg. These are only the people who have asked for advice."

Mr Peter Moore, a director of Mercantile Credit, which sponsored the survey, said: "One of the tragedies is that people wait until they are in a mess before they contact anyone".

Debt Problems in Kent and East Sussex (NACAB South East Area Money Advice Unit, 80 St John's Road, Tunbridge Wells, Kent).

Bader £2.5m appeal to aid limbless

JAMES MORGAN



Colleagues of Sir Douglas Bader celebrating the lunch yesterday at the Mansion House, London, of a £2.5 million appeal to build a centre for amputees at Stoke Mandeville, Buckinghamshire, with Paige Maher, aged six, from Battersea, London, who has an artificial leg. They are (left to right) Air Vice-Marshal Johnnie Johnson, Sir Hugh Dumas, Lady Bader, chairman of the Douglas Bader Foundation, and Air Marshal Sir Denis Crowley-Milling, deputy chairman. The foundation, which is making the appeal, was established in memory of the fighter pilot who lost both legs, and who died in 1982.

Bar calls in outsiders to advise on monopoly

By Frances Gibb, Legal Affairs Correspondent

The Bar Council has recruited outside management consultants to help it draw up a strategy for the future of the profession in the face of mounting pressure for a break-up of its monopolies.

The exercise, to be undertaken by Coopers and Lybrand for a sum believed to run to six figures, is unprecedented for the Bar. It comes at a critical time for the profession, which is facing the biggest challenges of its history.

Lord Mackay of Clashfern, Lord Chancellor, is expected to recommend fundamental changes to the legal profession in his Green Paper next month. Both the Bar's monopoly

of work in the higher courts, and of judicial appointments to the High Court bench, will come under scrutiny.

The management consultants' team will be led by Mr Donald Chilvers. He also advised the Bar during the fees negotiations that led to its taking judicial review proceedings against the then Lord Chancellor, Lord Hailsham of St Marylebone.

The consultants have been recruited in the wake of the Marre committee report on the legal profession in July which recommended allowing solicitors into the crown court. A report from the consultants is expected by Easter.

Murillo fetches £660,000

SALEROOM
by Sarah Jane Checkland
Art Market Correspondent

A painting of the Holy Family by the seventeenth century Spanish painter, Murillo, one of four donated by Prince Bernhard and Princess Juliana of The Netherlands on behalf of the World Wildlife Fund, fetched £660,000 at Sotheby's Old Master paintings sale in London yesterday.

The price, paid by an anonymous buyer, was 10 times its published estimate, and a record for the artist.

"We hadn't seen the painting when we first arrived at our estimate, and we had been told it was in bad condition", a spokesman said. Clearly it was not, as the price showed.

Another reason for the painting's appeal was its unusual composition: Joseph is shown holding the baby, not Mary. The previous record was £638,000 at Christie's last year.

showing Santa Claus as an airplane pilot parachuting a sack of Christmas presents down to Sandringham fetched £6,325, or five times its estimate at Christie's London.

It was a highlight in a consignment of 10 such envelopes addressed to the future Edward VIII and Duke of Windsor which sold for a total of £26,180.

Every one was painted by Major Hugh Rose, an officer from the Black Watch in attendance to the Royal Family between 1904 to 1916.

● Messenger May Baverstock, the Godalming auctioneers ordered last month to pay more than £100,000 damages after failing to exercise sufficient care in valuing two paintings now attributed to George Stubbs, confirmed yesterday that they are appealing against the judgement.

Call to scrap housing leaflet

By Nicholas Wood
Political Correspondent

Labour yesterday intensified its demands for the withdrawal of a "grossly misleading" government leaflet on the new Housing Act.

Mr Clive Soley, Opposition housing spokesman, wrote to Mr David Trippier, Under Secretary of State for the Environment, detailing eight alleged errors and omissions in the leaflet *Tenants Choice*,

which explains how council tenants can choose a new private sector landlord.

Mr Soley also accused ministers of twice giving conflicting information about housing action trusts, which are being created to refurbish dilapidated estates.

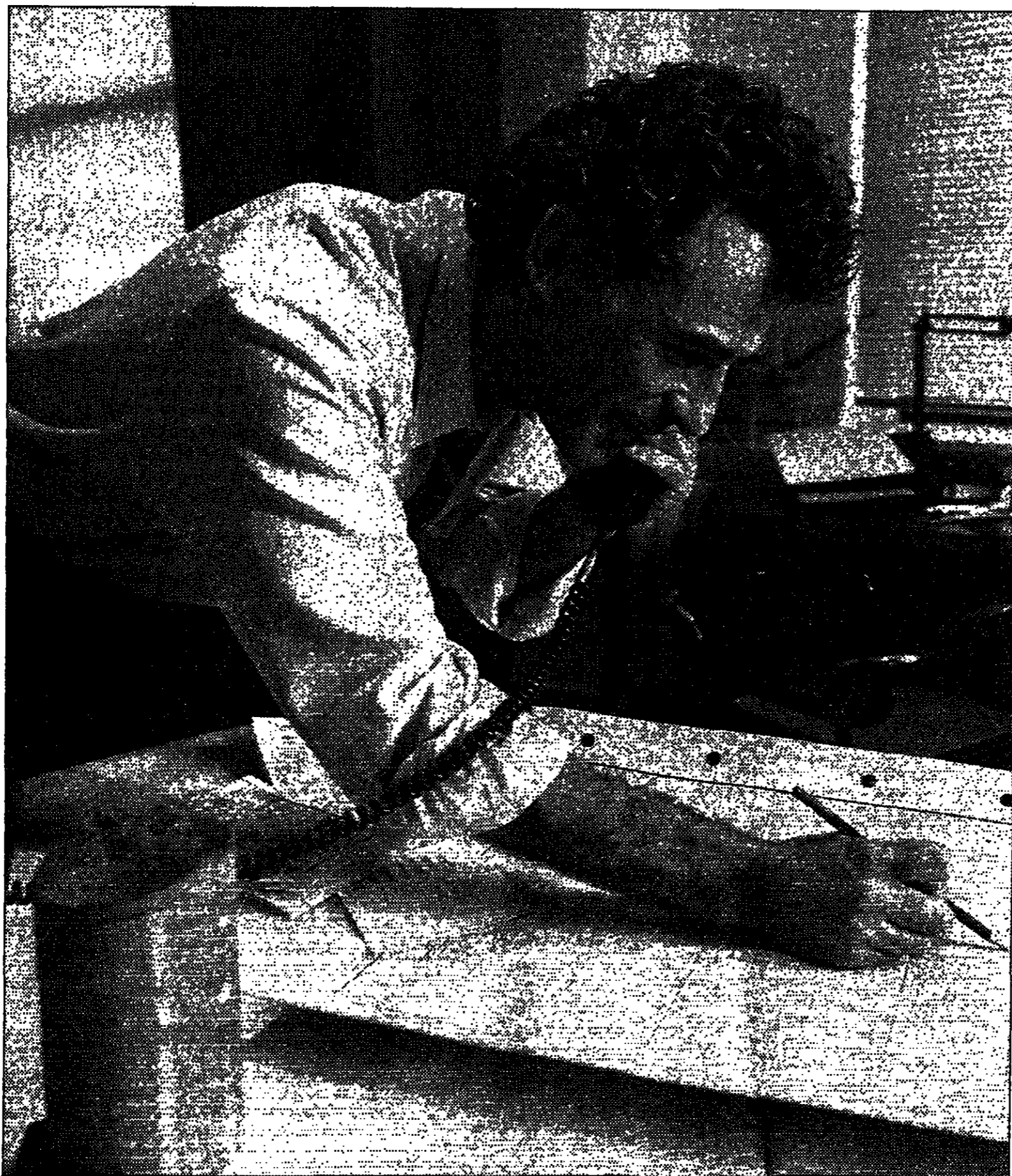
He said in his letter: "These examples combine to give a picture of a department which is guilty both of gross deception of the public and of trampling on rights to inform-

ation and proper democratic procedures".

● The Government's new grant and business rate regime will widen the North/South divide, Labour says.

The northern region will suffer a net loss of £155 million when the poll tax is introduced, increasing by £134 the average charge for a couple compared with existing average rates, according to Mr David Blakett, spokesman on local government.

HE'S NOT IN TEXAS.



BUT HE'S OILING THE WHEELS IN HOUSTON.

"Doug? It's Brian. I just got the results of the drilling programme."
"Impressed?"
"Amazed!"
"So were we. When are you back?"
"Tomorrow. First flight out. Hey, is the old man happy?"
"What do you think?"
"He must have begun to have his doubts about me."
"Who wouldn't after six dry holes!"
"I knew it was there. But I want to hear it from you. It's pumping how many barrels a day?"

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'Serious concerns' reported 18 months after crisis

Child abuse cases in Cleveland 'still lack proper care'

By Peter Davernport

Eighteen months after the child sexual abuse crisis first emerged in Cleveland, the county's social services department still needs to make improvements in the way it handles such cases, a report by government inspectors said yesterday.

Although the authority had instituted a widespread series of changes which were acknowledged by officials of the Social Services Inspectorate who carried out a month-long investigation in the department, they still found areas of serious concern.

Among the main criticisms in the 36-page report are that senior managers within the social services department did not have a full grasp of the child sexual abuse caseload in the districts and that poor practice was not identified and corrected quickly enough.

The inspectors are particularly concerned that the role and contribution of the NSPCC was not being fully integrated into policy and planning and that in some cases there was "complacency" by staff in completing assessments in accordance with agreed procedures.

The inspectors also looked at the working relationships between social services staff and police officers which had come in for criticism in the Butler-Stoss report.

While there was a "positive and constructive" working environment between police and social services staff at a senior level, it still had to work through to lower levels.

The inspectors said they were concerned that almost half of the social workers involved in the study had received little or no specialist training in the last two years.

They also described as "a worrying finding" the fact that written reports by police surgeons or paediatricians were rarely sent to the social services department and that examining doctors rarely attended case conferences.

The report was ordered in October by Mr David Mellor, the Minister of State for Health, who was "disturbed" by the decision of Cleveland County Council not to discipline two senior social workers involved in the crisis. He wanted to know if the measures instituted by the authority were taking effect.

The team examined 33 child sexual abuse cases handled by the department during 1988. They were among 154 cases dealt with by three districts within the county between January and July.

The team also interviewed senior social services staff, police officers, health service managers and representatives of other agencies working in child protection in Cleveland.

The inspectors addressed three issues highlighted by the 1987 crisis:

- Whether the various agencies working effectively together;
- To what extent the protection of sexually abused children balanced with the needs and rights of the children and their families;
- Was effective management action being taken to remedy the deficiencies identified by the Butler-Stoss report?

Among the report's main findings are:

Case studies: There was a clear difference in Cleveland between the way in which abuse carried out by a non-relative were dealt with. In the former, agreed inter-agency procedures were brought into operation but in other cases police notified social services while criminal investigations were proceeding.

Police interviews were usually held without the presence of social workers and the inspectors were concerned that crucial opportunities to recognize potentially serious problems had been lost.

Although investigations of alleged abuse within the family were well managed, it was "remarkable" that in a fifth of the cases there appeared to have been no check of the child protection register when the referral was made.

During the judicial inquiry into the crisis there was criticism of the numbers of children taken into care upon suspicion of sexual abuse. In the cases examined during the latest study the removal of children was considered in only five cases.

There needed to be greater emphasis on joint investigations by police and social workers, but new attitudes and agreements need to be reached if it is to be successful.

The inspectors also expressed concern about medical examinations of children, the failure to send written reports to the social services department and the fact that doctors rarely attended case conferences.

The report also urged social services to work to involve health staff and family GPs in case conferences.

Legal advice: In two cases the inspectors thought that social workers had acted without appropriate legal advice, putting themselves and the families concerned in potentially vulnerable positions.

Working practice evaluation: In eight of the cases involving abuse within the family the report said that the inspectors were impressed by the quality of social work. In the other 15, social work was said to be good in parts, sometimes weak and, in one case, poor.

Management arrangements: The inspectors call for the Government to issue revised guidelines for dealing with abuse cases outside the family. Place of safety orders should be used only in emergencies where no other action can secure a child's safety.

Present arrangements for inter-agency work should be simplified and there needs to be a greater emphasis on that course of action.

Training: Although the strategy being developed by Cleveland was "commendable" it was, as yet, incomplete and there remained immediate needs to be addressed.

Protection: Considerable improvements since the 1987 crisis were noted in creating the right balance between protecting children and respecting children and parents. Cases were being handled in "a more measured way". The inspectors found a commitment to improved working together by all agencies.

Plans for change: Changes in the social services department had been achieved within available resources but too much had been attempted. The inspectors were concerned that senior managers appeared not to have a full grasp of the workload carried in the districts.



Mr David Mellor, Minister of State for Health, launching the report in London yesterday.

Shorts' sell-off poses problems for Whitehall

By Harvey Elliott, Air Correspondent

The Government is facing a potentially embarrassing privatization with the sale of the Belfast-based plane-makers Shorts.

More than 30 potential buyers have expressed an interest but more than half are thought to be "frivolous" inquiries designed simply to glean information about Shorts. These applicants will be told shortly that their bids will not be considered and they will not receive outline financial and technical details of the company.

However, the Government wants to see the sale completed by the spring and will draw up a short list of four contenders early in the new year. These will be asked to submit their proposals for maintaining the long-term viability of the company, and a buyer should be announced by the end of the financial year.

Any private purchaser will, however, face difficulties which could put at risk the entire privatization scheme.

Shorts is developing Starstreak, one of the most secret and advanced weapon systems in the world. It is an anti-aircraft laser-guided missile which the British Army has ordered but its development is so secret that only British companies or approved Nato countries will be allowed access to it. This is bound to rule out many potential buyers.

In addition, so little money has been invested in Shorts by successive governments that it is now massively undercapitalized and will need at least £300 million to eliminate existing debts. Vast new sums will also be needed to re-equip the plants for the future.

Despite its problems, Shorts has won £1.1 billion of future orders, including supplying component parts for aircraft manufacturers such as Boeing, Fokker and British Aerospace. If these contracts are not fulfilled the company could be faced with massive penalties.

A revolutionary commuter jet aircraft, the FIX, designed by Shorts, is attracting airline attention around the world. To develop the concept, however, will need an investment of at least £500 million. Shorts hopes to form a consortium of international companies to build the jet but cannot do so until the future of the company is assured.

Many potential buyers say they are interested only if the FIX goes ahead, so merchant bankers trying to sell the company are faced with an intractable quandary.

Shorts employs 7,600 people in Northern Ireland and is by far the biggest employer. Any failure to find a buyer which led to a closure of the company would have an even greater impact on the community than the closure of the Sunderland shipyards which have on Wearside.

It could prove politically devastating for the Government and potentially catastrophic for Northern Ireland.

So far the obvious potential buyers - Boeing and British Aerospace - have said they are not prepared to be involved in a loss-making company which would require huge investment to become really profitable, leaving the field open to either foreign aerospace companies or non aviation-based British companies.

Threat to green sites 'needless'

By Christopher Warman Property Correspondent

Green fields are being concreted unnecessarily because the need for house building in urban areas is underestimated, the Council for the Protection of Rural England says.

In a report published today, the council says that in spite of the building of thousands of homes on urban land not previously identified by planning authorities for development, the authorities are forced to allocate other land.

That is because government policy bars local authorities from planning ahead. The consequence is a tendency to earmark more green field sites for development than is really justified, the council says.

Research into the supply of houses from land not previously allocated - windfall sites - showed that sites suitable for housing were left out of the calculations of what building land was available, Mr Tony Burton, co-author of the report, said.

It was crazy that planning authorities were prevented from recognizing in advance the contribution the larger windfall sites can make to urban renewal, he said.

• Visitors to the Lake District may have to pay a 50p tourism levy if proposals by Mr John Toothill, national park officer, to protect the park are adopted.

Welcome Homes: Housing Supply from Unallocated Land (CPRE, 4 Hobart Place, London SW1W 0H7; £5).

British Information Technology

MPs criticize official complacency

By Martin Fletcher Political Reporter

An all-party committee of MPs yesterday sharply criticized the Government's management of a "vital" £350 million programme to promote British Information Technology.

The Commons public accounts committee also published an admission by Sir Brian Hayes, Permanent Secretary at the Department of Trade and Industry, that he had broken clearly established rules when answering the MPs' questions. The five-year Alvey Programme was established in 1983 in an attempt to redress a "serious and deteriorating" balance of trade deficit in information technology by promoting collaborative research.

It was run by a directorate within the DTI, with the Government providing £200 million and industry the rest. However, the MPs said there had been much less participation by industry, particularly by small firms, than intended. Academic institutions had done correspondingly more research, but because this was 100 per cent government-funded £35 million of potential funding from industry had been lost.

The MPs said that the programme had suffered from inadequate staffing and poor clerical support at the start, and accused the department of taking "too complacent a view".

In his appearance before the committee Sir Brian angered the MPs by breaching rules governing witnesses' conduct. He had questioned the conclusions of the National Audit Office report on which their inquiry was based, although his department had agreed it in advance, and had introduced new material during the hearing. A critical newspaper article quoting department officials had appeared shortly beforehand.

However, the report expressed satisfaction that Sir Brian had "regretted" that he had not followed the procedures and had undertaken to do so in future.

Public Accounts Committee: The Alvey Programme for Advanced Information Technology (Stationery Office; £5.10).

Royal Smithfield Show

Record price for champion

By Martin Fletcher Political Reporter

Mr Howell Maybery, a meat wholesaler, of Pontardawe, west Glamorgan, yesterday paid a record £15,000 for the supreme cattle champion, Ebony, an Aberdeen Angus cross Limousin heifer, from Mr Arfon Jones, of Bodorgan, Anglesey.

Mr Jones will give part of the price to the cardiac unit of a Bangor hospital. Meanwhile Mr Maybery said he had not intended to go beyond £5,000 but had always hoped that one day he would be able to take a Welsh supreme Smithfield champion home to Wales.

Mr Maybery had bought the 1981 supreme champion and from this animal, he had presented the sirloin to the Royal Family with the remainder going to charity.

His plans for Ebony are not finalized.

Doodle Dandie, the reserve champion, from Mr Gavin Scott, of West Lothian, was bought by Leicester butcher, Mr E E Kenney, for £2,800.

The under bidder on the cattle champion was the "Q Guild" - a group of private butchers, who paid record prices for the supreme champion pairs in both the lamb and pig section.

Mr Keith Jamieson, of Dumfriesshire, received £780 each for his two threequarter bred Texel champion lambs.

The champion pair of pigs - two Large Whites from John Millard, of Dumfriesshire, made £260 each. One thousand pounds from the sale total is being given to the Burns Unit at Aneurin Hospital.

Queen: The Duke of Norfolk Cup for the best team of three pure bred sheep was won by the South Devon breed, Wharfedale Jocko, Mrs Brian Evans, Furness, Somerset, Cranleigh, Surrey, "C A J" Lockyer, Highdown, Somerset, Ledbury, Gloucestershire, Thomas and Son, Liskeard, Cornwall, Red pure bred British breed, Lethbridge Smithie (South Devon), L E Thomas and Son, Reston, Edward of Cambusbarrow (Aberdeen Angus), Alan McCulloch, Glasgow.

Sheep: Fleeced National Final: Champion: John Price, Pant-y-dwr, Powys (Speckle Face); Welsh: Thomas Anous, Winton, Flint; Clwyd (Wales):

Ombudsman condemns cemetery sale

By Andrew Moger

The sale of three cemeteries for 15p by Westminster City Council amounted to maladministration causing injustice to relatives of those interred, according to the latest official investigation report on the affair.

Dr David Yardley, local Ombudsman for London and the South-east, who took up the complaints of two widows and a widower, said the council failed to honour a moral obligation to consider their interests. He recommended that they should be compensated towards the distress they felt when the graveyards, and adjoining land, were sold and maintenance standards fell.

His report, published yesterday, follows criticism of the Conservative council by the District Auditor for being "seriously defective" and an internal report which disclosed professional mistakes and poor communication.

Dr Yardley said: "In law the city council were free to sell the cemeteries without safeguards for their future or consultation with the complainants, but they clearly owed a moral obligation over and above their strict legal duties in relation to those whose relatives and loved ones were buried in the cemeteries.

"Yet... the council failed signally to ensure this obligation was complied with."

He adds: "There was no real attempt to value the cemeteries and the other land".

Drive to raise Army strength

By Our Political Reporter

The British Army had recently been sent 42 million bullets from India that did not fit its rifles. Yesterday it was disclosed that the Army has been sent 7,000 defective Australian mosquito nets. The problem came to light during a trip to Belize in malarial Central America by MPs on the select committee on defence.

The shortfall was particularly acute in the infantry regiments, which would be up to 800 men or about 5 per cent short.

MPs were also told that the Territorial Army Volunteer Reserve lost 30 per cent of its strength each year. Mr Freeman blamed pressure from employers, families and friends.

He said the Government was taking counter measures but suggested the demands on reservists might be too great.

Mr Mottram said the present size of the Army was the minimum consistent with its commitments but denied that the ministry had reached the stage of considering drastic options such as cutting a unit or a big commitment.

Mr Freeman said the Marilyn Document, now before ministers contained three areas of suggested action.

The first involved government spending on, principally, an advertising campaign.

The second involved policy. Mr Freeman said the Armed Forces wanted a higher proportion of women and greater efforts would be made to attract blacks and Asians.

The third area involved better recruitment and retention methods. For example, those who failed on medical grounds could be given a second chance after treatment.

Goon Show and Archers treat for Christmas

Radio's everyday story of country folk goes back in time for Christmas to the days when Doris and Dan Archer were newsweds.

The 90-minute show of *The Archers*, which takes listeners back to 1914, will be broadcast on Christmas Eve - one of the highlights of BBC Radio's festive season announced yesterday.

It includes a treat for *The Prince of Wales* and other Goon followers. The BBC has discovered an edition of *The Goon Show* never heard on radio.

The Robin Hood spoof features Peter Sellers, Harry Secombe and Spike Milligan, joined by Dennis Price as King John and Valentine Dyllal as the Sheriff of Nottingham.

The classic comedy series, *Round the Horne*, will run for four shows and there will be a special Christmas with the Glums, from *Take it from Here*, featuring Jimmy Edwards, June Whitfield and Dick Bentley.

Michael Aldridge and Rosemary Leach star in Alan Ayckbourn's comedy, *Relatively Speaking*, while Judi Dench, Michael Williams and Freddie Jones appear in *The Dippers* by Ben Travers and Imelda Staunton.

Simon Cadell and Alan Bennett feature in Bernard Shaw's *Pygmalion* and Sir John Gielgud stars in Bennett's own play, *Forty Years On*.

For pop fans, there will be a Christmas Day interview with the pop group, Bros, and a Cliff Richard concert to mark his 30 years in the music business.

Radio One will also be "theming" special days over the holiday to play hits from three decades.

Sue MacGregor has been to Hollywood for her Radio 4 *Conversation Piece* to interview top stars including Walter Matthau, Anne Bancroft and Steven Spielberg and Angela Lansbury. Former *Today* colleague, John Timpson, will be back in the Radio 4 breakfast slot on Christmas morning.

While on Radio 2, Michael Aspel will host a two-hour musical miscellany.

• The BBC World Service was yesterday awarded the annual Media Peace Prize by the United Nations Association of Great Britain and Northern Ireland.

The award was based on a report on the uses and abuses of international broadcasting delivered by Mr John Tessa, managing director of the World Service, in London last December.

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Capital Employed	£92.9m
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Battle against Bangladesh floods fought on home and foreign fronts

Ershad's diplomacy adrift in sea of suspicion

From Edward Gorman, Dhaka

After two years of almost uninterrupted national suffering brought about by catastrophic floods, President Ershad has recently been making renewed efforts to find effective long-term solutions to Bangladesh's most serious domestic problem.

At home, he has set up a National Disaster Prevention Council and there are multi-million pound proposals for what are described as short-term measures to mitigate the effects of annual floods. Measures proposed include dredging programmes and building riverside embankments and concrete flood shelters and helpdaps for emergency evacuations.

He has also been busy visiting neighbouring leaders in an attempt to breathe new life into negotiations on a regional or multilateral solution which General Ershad regards as the only realistic way forward.

He began with a day's visit to Delhi at the end of September, which resulted in the setting up of a joint Task Force that is already discussing possible solutions. Since then, President Ershad's flood diplomacy has taken him to Nepal, Bhutan and most recently, to China.

His efforts, spurred by the worst flooding in the country's history in August and September, which killed at least 3,000 people and left 30 million homeless, reflect growing international concern over water management in the eastern subcontinent. A special United Nations task force

put together by the Secretary-General, Señor Javier Pérez de Cuellar, in September has already won pledges from members countries of about \$550 million (£323 million) to help rehabilitation and reconstruction after this summer's flooding.

But the pursuit of what has so far been an elusive regional agreement remains the crux of the problem. Bangladesh, a country of 54,000 square miles much of which barely rises above sea level, is flooded even in good years as three of

Gabon in West Africa has been hit by severe flooding after heavy rain fell across the whole country at the end of November (Anne McEvoy writes).

A third of the country's 1.2 million population has been affected by the flood, which has brought six of the country's main towns to a standstill. The Government has appealed to the international community for help in supplying medicine, food and clothes to outlying areas and the EEC has already pledged \$65,000 towards the relief effort.

The world's biggest river systems, the Ganges, Brahmaputra and Meghna, discharge into the Bay of Bengal.

The key to the disasters, and the cause of flooding in the last two years, is the combination of melting snow in the Himalayas and the beginning of the monsoon in April and May. As last week's events show, the autumnal cyclone season, usually affecting the south of the country, does not help.

Clearly the most important partner in any solution will be India, through which 54 of Bangladesh's 56 major rivers flow. Observers here believe, however, that despite the new Task Force, the evident ur-

gency of the problem and President Ershad's diplomatic initiatives, the chances of agreement between Dhaka and Delhi remain grim.

The Indians do not accept the Bangladesh President's insistence that an effective solution must involve all the concerned nations - particularly Nepal and China. There are also longstanding differences over technical approaches to the problem, with both countries claiming the other's solution will give the sponsor unfair advantage in

control over water during the dry winter season with its ever-present threat of drought.

As the debate over the link canal illustrates, the whole question of negotiations on water with Delhi are infused with the general mistrust and suspicion between the two countries. One factor fuelling mutual suspicion is the failure of the two countries to agree on regulation of water flow below the Farakka Barrage on the Ganges.

The Indians use this to direct waters down through Calcutta to combat silting in the port. The Bangladeshis dislike Indian control over the water and claim they are not receiving sufficient flows during the dry season.

With these and many other problems to overcome, the prospects for the new Task Force look bleak - a sad state of affairs generally acknowledged both here and in Delhi.

"There is scepticism in both capitals," said Mr Anisul Islam Mahmud, Minister for Flood Control, "but if you want to have a solution, one of the major parties will have to be India."

President Ershad's recent efforts have won him few friends among opposition leaders, who deride them as mere posturing in the face of an avoidable disaster. There is also the growing conviction that the much publicized obsession with a regional solution may be little more than an attempt to conceal what has essentially been a failure to address a problem best solved internally.

Put simply, India is sticking to a plan first proposed in 1978. This involves the construction of three huge barrages and reservoirs on the Brahmaputra system in north-east India and the building of an overflow or relief canal between the Brahmaputra and the Ganges.

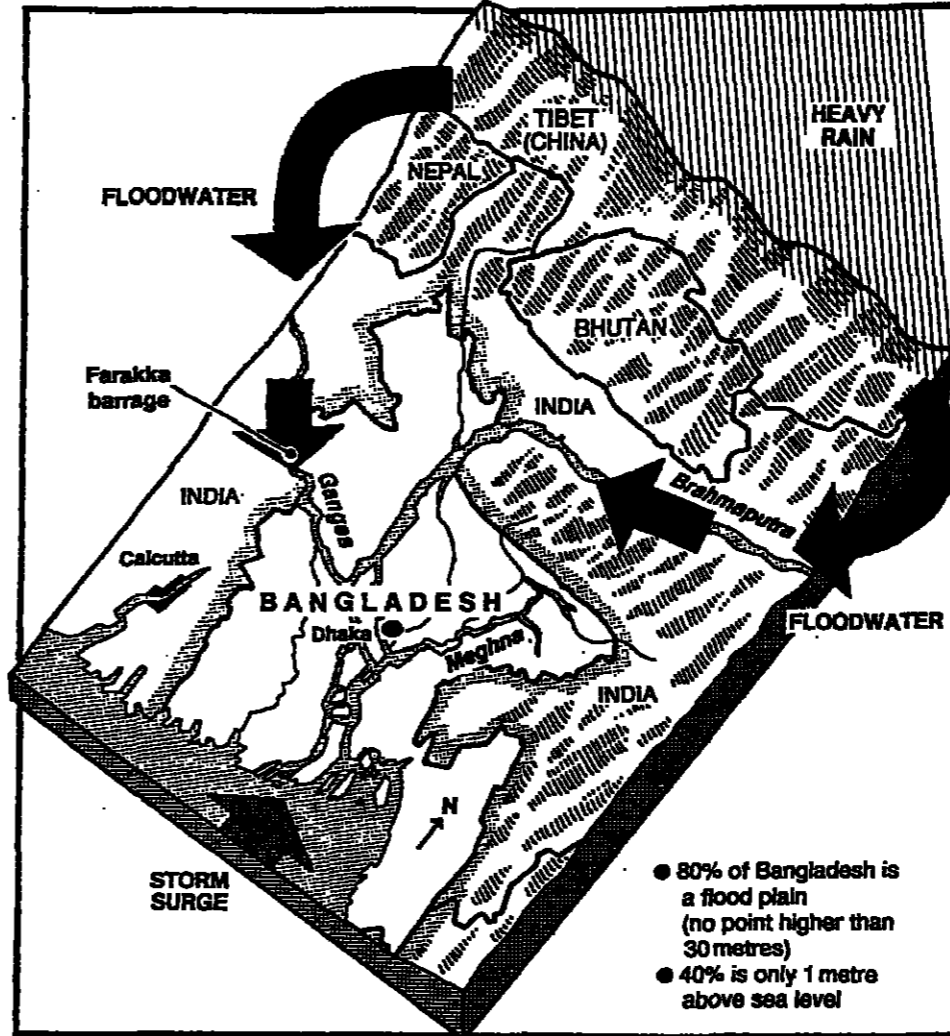
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80% of Bangladesh is a flood plain (no point higher than 30 metres)
40% is only 1 metre above sea level

"If you look at this Government's allocation of funds towards the problem over the last four years," said Dr Kamal Hossain, a leading figure in the main extra-parliamentary opposition Awami

League, "you will see how it has systematically failed to come to grips with it." In common with many critics, he regards the problem as symptomatic of a wider malaise affecting President

Ershad's regime. "With the kind of government we have," he said, "we will neither get the policies nor the political framework right both for the region and for this country, for a long-term solution".

Sea alert over loss of lethal cargo

The Hague (AP) - The Dutch Coastguard was yesterday trying to find nine containers with dangerous chemicals that were lost overboard from the French ferry Aquila during a storm in the North Sea on Sunday night, a Transport Ministry spokesman said.

One of the containers was filled with copper oxide, which is lethal to marine micro-organisms, he said.

The Aquila was sailing from West Germany to Britain when it lost the containers 37 miles off the northern Dutch coast.

Rebels killed

Lusaka (AP) - Zambian troops killed 17 Mozambican rebels in a retaliatory attack after a rebel raid in which two Zambian villagers died, the Defence Ministry said.

Noisy jet

Kampala (AP) - Britain is allowing Uganda Airlines to fly an old and noisy Boeing 707 into London because its only plane modified for reduced noise crashed.

Well shopped

Miami - FBI agents who set up an electronics store in Miami 18 months ago have arrested 93 of their best customers and charged them with drug trafficking.

Nuclear action

Been - A federal radiation protection office is to be set up after disclosures that there were two leaks a year ago at a nuclear plant near Frankfurt.

Arson attack

Port Moresby (AP) - Police were given shoot-to-kill orders after arsonists set fire to a building at the giant Bougainville copper mine.

Bed bound

St George's (Reuters) - The Grenadan Prime Minister, Mr Herbert Blaize, aged 70, has been confined to bed because of exhaustion.

Prison hostage

Guayama, Puerto Rico (AP) - A warden was taken hostage after fighting broke out among 400 prisoners at a maximum security prison, police said.

González evidence sought Spain celebrates decade of democracy

From Harry Debelius Madrid

A lawyer in the case of two police officers accused of recruiting mercenaries to murder Basque terrorists asked a judge here yesterday to summon the Spanish Prime Minister, Señor Felipe González, as a witness. The move followed a claim by Señor González that testimony against the policemen had been "prepared" in advance of the trial. The deputy police chief, Señor José Amado Fouca, and his assistant, Inspector Mi-

chel Dominguez, face charges of six attempted murders of members of the extremist Spanish Eta organization in southern France. They are suspected of masterminding GAL (Anti-terrorist Liberation Groups), a clandestine organization responsible for dozens of assassinations.

The lawyer, Señor Fernando Sales, said it was "unacceptable and lamentable" that Señor González had knowledge of a crime "and did not make it known to the Attorney General of the State or the judge. It is unprecedented for

the chief of government himself to criticize two citizens who co-operated in throwing light upon terrorist crimes."

Señor González's repeated defence of the two police officers, and the reluctance of the Interior Ministry to investigate further or to furnish records about the use of confidential funds, have heightened speculation that the suspected organizers of GAL were acting on orders, or with the knowledge and consent of their superiors. The Prime Minister may give evidence in a written statement.

Madrid - Celebrations marking the 10th anniversary of Spain's third enduring Constitution here this week were low-key; it was almost as if Spaniards were taking care not to conjure up the household demons of their tumultuous history (Harry Debelius writes).

A concert at the new Madrid National auditorium, attended by King Juan Carlos and Queen Sophia on Monday, the eve of Constitution Day, was the first act to commemorate the document which established a parliamentary monarchy in this country.

The next day Prince Felipe, heir apparent to the throne, presided over an extraordinary joint session of Parliament, and later King Juan Carlos

handed out medals to the signatories of the 1978 Constitution during a reception at the huge Oriente Palace, used only for formal state events. For other Spaniards, the anniversary day was a public holiday.

The present Constitution was approved in a referendum scarcely three years after the death of General Franco, who ruled the country with an iron hand for nearly 40 years. Among other things, it opened the door to participation in the public life of the nation to the Generalissimo's arch-enemies, the Communists.

Rebel military leaders failed in the only serious attempt to nullify or overthrow it on February 23, 1981.

While two previous Spanish constitutions, in 1845 and 1876, officially lasted

longer than the present one, neither of them guaranteed democratic rule for as much as 10 years. Both were basically conservative documents.

The only sour note on this anniversary was sounded by the Basque Nationalist Party (PNV), the main political force in the independence-minded Basque country, which issued a communiqué reminding the rest of Spain that it opposed the Constitution 10 years ago when it was the subject of a referendum and it still opposes it, although "for the sake of peace, the PNV obeys the Constitution".

Leader writers in the capital said the text of the Constitution deserved much of the credit for the growing strength of the Spanish democratic system.

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Leyland DAF

Advertisement for Leyland vans, featuring a photo of a man and the text 'BEST RANGERS VANS' and 'Leyland'.

Israel sends in more troops to head off Arab protests

From Ian Murray, Jerusalem

Extra Israeli troops are being drafted into the occupied territories to prevent trouble from strikes and demonstrations today and tomorrow.

The action marks the end of the first year of the Palestinian *intifada* (uprising) and the start of what the united leadership of the uprising calls "the second year of our struggle for freedom".

Demonstrations will be difficult and dangerous, however. Curfews have been imposed on the main camps in the Gaza Strip, where more than 200,000 people are confined to their homes. Other curfews are in force in troublesome areas of the West Bank.

All the signs are that the Army is preparing to use the kind of massive clampdown which was successful in stifling most demonstrations called to herald last month's Algiers declaration of an independent Palestinian state.

While the troops are much in evidence, the undercover Shin Bet counter-intelligence agency has disclosed that it has succeeded in breaking no fewer than 93 "terrorist cells" in Israel and the occupied territories over the past couple of months. Nearly 600 Arabs have been arrested after confessing to a range of terror-

ist activities. Mr Yitzhak Rabin, the Defence Minister, has sent a message of congratulations to Shin Bet.

The most worrying of the groups arrested from the Israeli point of view has been one of 13 Bedouin, two of them soldiers, from the Haifa area. They are suspected of having thrown a hand grenade in the main Haifa shopping mall last July, when 24 people were wounded, including a 12-year-old boy who had a leg blown off.

The grenade appears to have been army issue, like five others said to have been found in the gang's possession, and could have been obtained by

Secrets die with officer

Jerusalem — Amiram Nir, the former adviser on counter-terrorism to both Mr Yitzhak Shamir and Mr Shimon Peres as Prime Minister, appears to have taken many secrets with him to the grave (Ian Murray writes). The reserve lieutenant-general was killed in a helicopter crash in Mexico last week.

He was shifted from the Prime Minister's office after being named as a contact of Lieutenant-Colonel Oliver North in the Iran-Contra scandal, although it was officially denied he had any part in the affair.

Mourners at his funeral in Jerusalem included Mr Peres and Mr Yitzhak Rabin, the Defence Minister. "His mission led him to as yet unrevealed destinations, on secret assignments and to secrets which he kept locked in his heart," Mr Rabin said. "When the curtain of secrecy was suddenly torn away... he knew how to grit his teeth and hold tight, even when his reputation was at stake."

Bedouin doing military service.

The group's members are said to have been supporters of Fatah, recruited after their leader visited Egypt last year, where he joined the military wing of the Palestine Liberation Organization. Since then the group is said to have received funds from Fatah and to have carried out two grenade attacks as well as setting fire to two empty buses.

Mr Moshe Arens, the Minister in charge of Arab Affairs, has said that the Bedouin's involvement is no reason to doubt the loyalty of all of them or to stop them from

volunteering for army service. Recently there has been a marked increase in the numbers of Bedouin coming forward to serve, particularly as trackers.

There is concern, however, at the apparently widespread existence of militant Arab cells, as shown by the number of Shin Bet arrests. This indicates that open demonstrations of the early days of the *intifada* are changing to a new kind of resistance.

Despite the lack of large demonstrations, United Nations figures indicate that the number of casualties from gunfire is not falling. During November, 248 people in the Gaza Strip were hit by live ammunition, the highest number in any month since the start of the *intifada*. Among those killed was a child, aged three, while a 90-year-old man was among the wounded.

Observers say the figures show how the nature of the clashes has changed from one of big crowds attacking small numbers of soldiers to one where small groups attack armed patrols with a few stones and then run off and try to hide in the alleyways of the camps while the troops give chase, firing.

Woman in line for Swiss presidency



Mr Delamuraz and Mrs Kopp enjoying their political triumph in Bern yesterday.

Zurich (Reuter) — The Swiss Parliament yesterday elected Mr Jean-Pascal Delamuraz, the Economics Minister, as President and Mrs Elisabeth Kopp, the Justice Minister, as the country's first woman Vice-President.

The choice of Mr Delamuraz, aged 52, to succeed the Finance Minister, Mr Otto Stich, in the largely ceremonial presidency was routine, but Mrs Kopp's election comes amid controversy concerning her husband's business activities.

Mr Hans Kopp, a lawyer, was until October a board member of a trading company Swiss prosecutors have linked to a billion-dollar money-laundering scandal. His tax affairs are also under investigation and legal proceedings are still underway over the 1982 bankruptcy of a company he headed.

No charges have been brought against Mr Kopp, but the publicity put his wife under pressure to step down or switch to a less sensitive post.

Yesterday's vote paved the way for Mrs Kopp, aged 51, who has been voted Switzerland's most popular politician in opinion polls, to become the first Swiss woman president in 1990. Swiss women were only granted the right to vote in federal elections in 1971.

The presidency is rotated annually among the seven members of the Cabinet in order of seniority. Ministerial posts were not affected by yesterday's vote.

Egyptian minister seeks British help in keeping up peace momentum

From Christopher Walker, Cairo



Dr Abdel-Meguid: Calls for US-Palestinian dialogue.

Dr Ahmed Esmat Abdel-Meguid, Egypt's Foreign Minister, yesterday declared a truce in the war of words against the United States over its refusal of a visa to Mr Yasser Arafat, the chairman of the Palestine Liberation Organization, and called on Europe to help maintain the recent momentum in the Middle East peace process.

In an interview with *The Times*, the minister, who is scheduled to speak directly after Mr Arafat during next week's extraordinary United Nations debate in Geneva, stated: "The issue of the visa has certainly caused a negative reaction, but I will not elaborate on it. That is not the substance of the issue, and we are now looking beyond it."

Asked if there was still a central role for the US in the attempt to solve the Palestinian problem, he

said: "It is a must. We believe that the US has a role of primary importance and we consider America as a partner in the peace process. What is needed now is an American-Palestinian dialogue."

The remarks during the 45-minute interview coincided with a co-ordinated campaign in Cairo's semi-official press to pin the blame for the visa affair on Mr George Shultz, the Secretary of State, who is now widely reviled in the Arab world, and to look forward to the Bush Administration for a change of tack.

Dr Abdel-Meguid, a former Egyptian Ambassador at the UN, was equally conciliatory over Britain's decision to break ranks with the EEC by abstaining on the visa vote, and subsequent demands for the PLO to be much more specific about its intentions towards Israel.

"Britain's reaction to Algiers was another understatement of the

British type," Dr Abdel-Meguid said. "Maybe with more meetings and discussions with British officials, we can hope for an elaboration of this understatement." He was referring to the planned visit to Cairo this month of Mr William Waldegrave, Minister of State at the Foreign Office.

The Egyptian minister also disclosed that moderate Arabs were now drawing up a strategy to maintain the new momentum in the peace process. "We hope to continue that trend next year in a more forceful way," he said. "But we have to be helped by our friends, and we consider the Europeans like this. I think that Britain should be a real active partner in this process."

Previewing the keynote address that Mr Arafat will deliver on December 13, a draft of which has already been discussed in Cairo, Dr Abdel-Meguid said: "Geneva

should be a boost to the peace process, not a hindrance, and our Palestinian brothers are aware of that. They have felt the overwhelming support for the Algiers resolutions, and this has given them self-assurance."

"After all, moderation is now paying, which is very important because even those who were sceptical about the decision of the Palestine National Council are now having to admit their scepticism was misplaced."

"The support of the world community, and not only the Arab world, has been an encouragement to the trend of moderation and pragmatism."

One of those spearheading Egypt's recent dramatic return to Arab diplomatic favour, Dr Abdel-Meguid cautioned that the PLO chairman's remarks would not be sufficient for those who had already criticized the indirect recog-

niton of Israel's right to exist as not specific enough.

"It is not to be expected that the speech will win 100 per cent approval from those who have been critical of the Algiers resolutions which Egypt regards as a breakthrough," he said. "But this has to be the subject of negotiation. Let the negotiations start — it is usual at the beginning of any negotiation for the sides to be far apart."

He said Egypt had recently overcome its post-Camp David isolation with no change in its basic policy. Its return to full membership of the League of Arab States, from which it was expelled in 1979, was now only "a question of time".

Egypt's two main rivals, Libya and Syria, had both recently agreed to abandon anti-Egyptian propaganda campaigns, and Cairo had reciprocated. Indicating the possible resumption of links with these

states, he added: "Basically there is no hostility between Egyptians and the Syrian, Libyan or Lebanese people. We have differences on certain issues, but these should not prevent understanding and co-operation."

Asked whether the recent rapprochement with the radical Arabs following Egypt's recognition of the new Palestinian state would threaten the treaty with Israel, Dr Abdel-Meguid said: "I do not believe so. We can remain the only element that has the possibility of talking to all parties."

He claimed that the concept of direct negotiations between Israel and individual Arab states, as advocated by the Israeli Prime Minister, Mr Yitzhak Shamir, had now been abandoned by all other parties, including the US.

"An international conference under the auspices of the UN is the only practical way," he concluded.

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FINANCIAL

Sea alert over loss of lethal cargo

Rebels killed

Noisy jet

Well shop

Nuclear

Arson

Bed bugs

Prison

Labour protests as yard closure is announced

Loud Labour protests greeted the announcement in the Commons that the North East Shipbuilders yards on the Wear in Sunderland are to be closed.

Mr Tony Newton, Minister of Trade and Industry, said that the Government was committed to privatization and that the yard's future would be decided through the marketplace.

Mr Newton said that the Government was committed to privatization and that the yard's future would be decided through the marketplace.

Hope of debate
MPs may have the opportunity to debate the closure of the Sunderland yard, although the Speaker rejected a request for an emergency debate tomorrow.

There would be measures to help those affected and to promote employment in the town.

"First, we propose a new enterprise zone for Sunderland (Labour groans and laughs)."

"Second, I have asked English Estates to start work immediately towards the early provision of over £7 million of advance factory space, over and above their existing commitments in the North-east.

"Third, some £10 million will be made available over the next three years for a programme of measures to encourage new enterprise and employment opportunities in Sunderland."

"The Secretary of State for Employment (Mr Fowler) will provide services on the shipyard site to advise the workers on opportunities for jobs and training, including help for those who wish to apply for immediate retraining."

"Taken together, the measures I have announced have a total cost of some £45 million. They will significantly reinforce what is already being done to promote economic development in the area."

Mr John Garrett, an Opposition spokesman on trade and industry, said that the minister had just announced a devastating closure.

For no reason other than dogma, he had announced the destruction of the Sunderland economy - (protests) - and the death of British merchant shipbuilding.

This act of industrial vandalism not only brought to an end 600 years of ship building on the Wear, but also destroyed an essential industry with a big contribution to make to Britain's industrial and trading future.

Why had privatization been given priority over urgent practical needs to provide orders and months wasted to find owners when all efforts should have been concentrated on getting orders that safeguarded the yard's future?

Why was the Government's obsession with the dogma of private ownership more important than thousands of jobs on Wearside and the survival of a great industry?

Why had he ignored the incontrovertible evidence of an upturn in the world shipping demand and chosen this moment to deliver the fatal blow - just when orders, of which this modern and efficient yard could take advantage, were becoming available?

Britain had already sacrificed more shipbuilding capacity than any other European Community member. This would mean the total loss of some 5,000 jobs in an area of 20 per cent unemployment.

It was yet another example of a privatization bungled, along with Giro Bank and the National Engineering Laboratory.

Would he, even now, think again and swallow the prejudices which were those of his master in the House of Lords (Lord Young of Graffham, Secretary of State for Trade and Industry)?

Would he reflect on the contrast between the Prime Minister's warm concern for the threatened workers of the Gdansk shipyard and the callous treatment of Sunderland (Labour cheers)?

Mr Newton denied that this was a dogmatic pursuit of a particular policy. The Government had sought to overcome the problems left behind by a period in which British Shipbuilders, as nationalized, had cost the taxpayer very nearly £2 billion.

There had been losses of something like £650 million, including £100 million at least in the past three years by NESL simply fulfilling contracts to build ships.

Against that background, it was clear that a solid future for the yard depended on finding new owners who could run it in a viable way.

"I am not prepared, because I believe it would be unfair to the people of Sunderland, to pretend that proposals which manifestly are not viable, are viable."

He was not prepared to bank on hopes of an upturn in world shipbuilding which were constantly being revised downwards.

If £2 billion had been spent in the past 10 years on providing alternative employment rather than in propping up this industry, they would be in a better position.



Mr David Stiel (left) yesterday with the Democrats' candidate in the Epping-Forest by-election, Mr Andrew Thompson

Water Bill: Second reading Rivers authority plan defended

PRIVATIZATION
Those responsible for treatment and disposal of sewage effluent should not also have the task of regulating pollution and prosecuting their own customers. That was an inherent weakness in the present arrangements.

The regime that the authority would supervise would be "transparent and public". He would be accountable to the House and to Parliament for the standards set for it to achieve.

There were a number of reasons. One was that private ownership had long been a feature of the water industry. The statutory water companies had been in existence for a long time.

The Bill provided a procedure for these companies to convert, if they wished, to plc status. Economic regulation based on price control rather than dividend limits would give them a stronger incentive for efficiency and a stronger basis for comparative competition.

Impose credit controls, says bishop

Credit controls should be imposed to protect the unwise from falling victim to money lenders and credit companies, the Bishop of Guildford, Dr Michael Adie, said during a debate on the rise in consumer credit in the Lords.

Instant credit was too easy to obtain, particularly by young people walking into high street stores. They needed to realize that they are not getting instant credit but instant debt.

The Citizens' Advice Bureau reported 500,000 debt inquiries this year: 70 per cent from people with incomes below £100 a week and in debt simply because they did not have enough money to pay the bills.

The greatest problem was in the poorest families. When they faced a crisis such as redundancy, sickness or marital breakdown, the fragile structure came tumbling down.

Steel price cut 'would help single market prospects'

The prospects for British engineering, with the creation of the single European market in 1992, would be even better if a privatized British Steel could not only stabilize but reduce prices, Mr Graham Riddick (Colne Valley, C) suggested during question time.

Earlier, the minister had said that the creation of the single market was opening up opportunities for all sectors of United Kingdom industry, including engineering.

Mr Newton said that the Government would take every measure to see that engineering had advantage from 1992 - or would it be allowed to go the way of other industries, particularly in the North-east, at this time?

'Cash roots of terror' attacked

The following report of the second reading debate in the Commons on the Prevention of Terrorism (Temporary Provisions) Bill appeared in later editions yesterday.

There must be more intensive legislation to strike at the financial roots of terrorism, Mr Douglas Hurd, Home Secretary, told MPs.

The IRA had gone into apparently legitimate business, and there was also good evidence that Middle East terrorist agents had used a number of clearing banks to their advantage.

He was moving the second reading of the Bill, which, he said, would make it an offence to solicit, receive or make available money or other contributions for terrorist purposes; or to enter into arrangements whereby money or property was made available to a person for terrorist purposes. That was intended to cover banking transactions.

Orders could be made to help to intercept funds that crossed international barriers.

Lord Colville had agreed to continue his work of scrutinizing the operation of the Act.

'Explain letter', MPs demand

Labour MPs called for a statement by the Prime Minister or the Foreign Secretary on the suspension of a Foreign Office civil servant for writing a letter to *The Guardian*.

Call for fewer dinners

Mr Ian Bruce (Dorset South, C) questioned the need for grand dinners and sought British embassies to help export promotion.

Simple measures were more cost effective, he said during questions.

'English of a kind' warning

Mr Alan Clark, Minister for Trade, said that the bulk of the annual £100 million spent on export promotion was disposed of by the Foreign and Commonwealth Office.

The relative merits of entertainment and hard-fact-finding depend very much on one's viewpoint.

Enterprise success

Since January there have been 15,000 applications for the self-help package of assistance for the enterprise initiative. Mr Eric Forth, Under Secretary of State for Trade and Industry, said at questions.

Debate denied

The Speaker refused an emergency debate requested by Mr Paul Flynn (Newport West, Lab) on the permission given to a ship to leave Newport Harbour despite a drug find.

Parliament today

Commons (2.30): Questions; Treasury; Prime Minister; Water Bill, second reading, second day.

Lords (3): Debate on restrictions on broadcasts by terrorists. Debate on rights of peers to vote in divisions.

NI IRELAND
Mr Hurd: Seven-day detention fully justified



Mr Hurd: Seven-day detention fully justified

The Opposition was prepared to support the proposal to make it an offence to solicit, receive or accept contributions of money or other property intended to finance or support terrorism, though he did not minimize the danger of requiring a suspect, innocent under the law, to prove innocence. But when the need was desperate, desperate measures are justified.

Most men and women excluded from Great Britain had not been convicted of any offence, yet they were to be exiled to Ulster or Ireland itself. MPs had not been told, either, the reasons for exclusions.

The Home Secretary should have announced the Government's intentions on the European court ruling today. His failure aroused the fear that the Government was only waiting to get this debate and the Irish extradition out of the way before applying for derogation.

An Opposition amendment declining to give the Bill a second reading because it undermined the rule of law on which the fight against terrorism must be based was rejected by 311 votes to 199 - Government majority, 112. The Bill was read a second time by 305 to 45 - majority, 260.

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SPECTRUM

Eating up the inner city



GETTING LONDON MOVING

Part 4: More roads for the capital?

As the centre of London clogs up ever more frequently, Paul Valley examines the strong case for improving the ring-roads

There is a short period, before anger clouds the vision and short-circuits the brain, when a traffic jam can prompt the motorist to outlandish flights of imagination. Fantasies of swift traffic sweeping through broad tunnels beneath the Houses of Parliament, or weaving across flyovers around Nelson's Column, spring from the sub-conscious.

Since December 1986, four firms of private consultants have been working on schemes to improve four of the worst areas of traffic congestion in inner London: the corridors in from the west, south and east, and that large section of highway which masquerades on the map as the South Circular Road, but which consists of a number of suburban high streets joined together by a string of signposts.

The range of options which the four firms have produced are radical enough to have plunged those areas into a state of planning blight. Suggestions that large numbers of houses might be demolished and ancient commonland appropriated for private motorways with tolls, and schemes for new Underground lines and light railways, have drawn wide criticism since they were announced this summer.

It is doubtful whether anything substantial will come of it. The local societies which take an interest in the preservation of, for example, Barnes Common or the Victorian terraces of Islington, court television folk, senior civil servants and merchant bankers among their members. They are some of the most effective pressure groups in Britain.

In any case, many transport theorists question the effectiveness of such investment in roads leading into the centre of London. Dr Stuart Cole, principal lecturer on transport economics at the Business School at North London Polytechnic, says expensive improvements on roads going into the capital are largely a waste of money. "You can improve one junction, or even a series of them, but if the traffic is heading in to London all you are doing is speeding them on to the next bottleneck."

Dr Martin Mogridge, of University College, London, goes even further. His Equilibrium Theory, which has become the transport world's equivalent of Parkinson's Law, states that the number of cars expands to fill the space available.

"If you build a new road, and thus make the journey on it that bit quicker, then people will switch from rail to car to take advantage of it. Very soon the road is as congested as it ever was," he says.

Richard Diamant, of the British Road Federation

(BRF), is unhappy about the way this notion has become the conventional wisdom. "We have to give the lie to the view that new roads immediately fill up to congestion levels."

As evidence to the contrary, he cites the South Woodford to Barking relief road, which takes traffic from the M11 towards Docklands, and the Rochester Way relief road, which links the A2 in Kent with the Blackwall Tunnel. "Traffic flows are healthy along there."

But Diamant insists that the BRF and other members of the roads lobby, which include the AA, the Confederation of British Industry, and the Road Haulage Association, are not championing an unthinking "loadroads" policy. He accepts that in central London there is little scope for major road construction, apart from a few isolated corridors. Drivers are stuck with a road network mostly dating from the Victorian era.

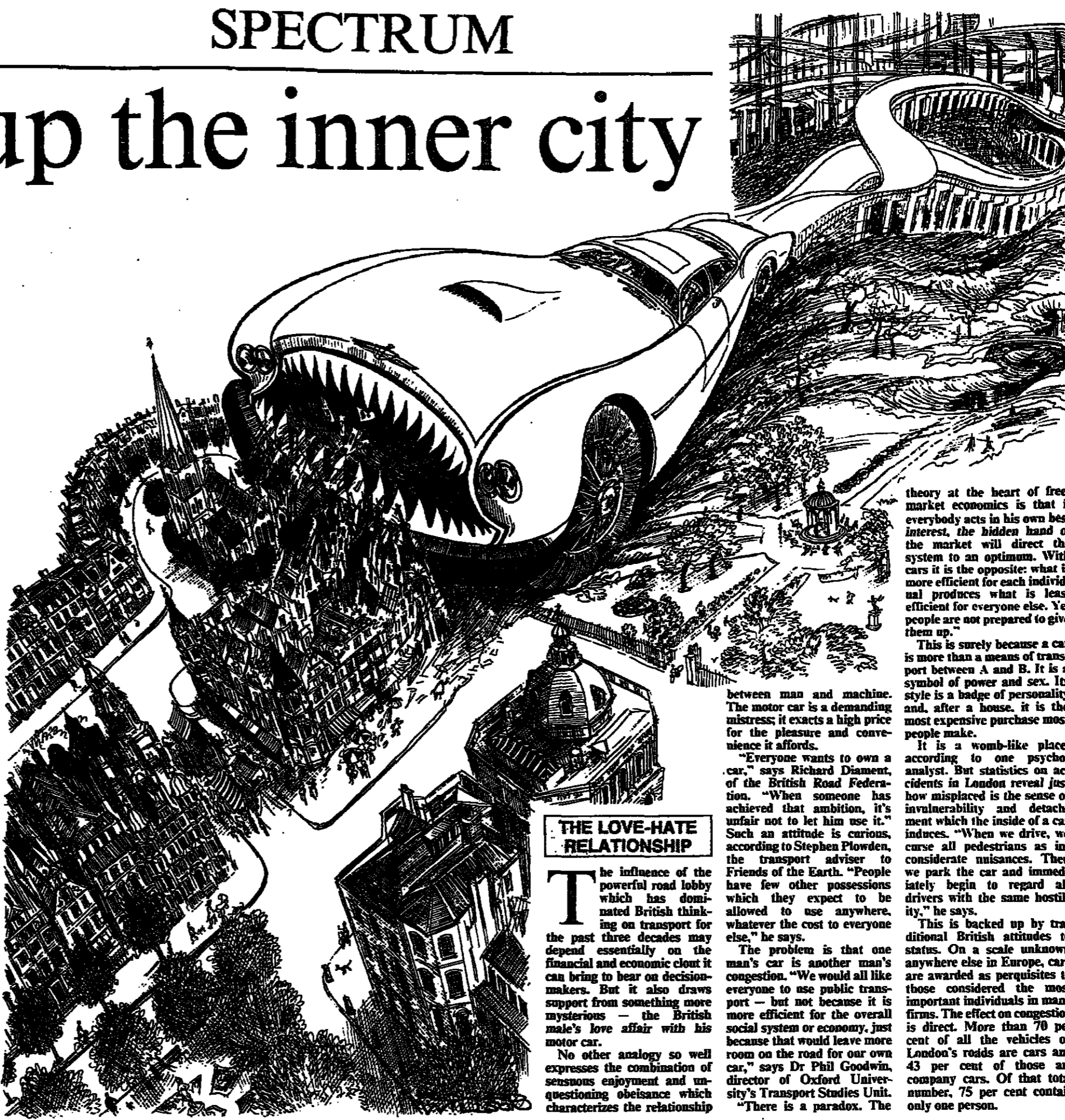
"We recognize that different modes are appropriate for different parts of London," he says. "In the centre, public transport must take the strain and that system is creaking at the seams. Before you do anything else, you have to create extra capacity there to get some of the commuters off the radial roads and free them for essential services and deliveries. But most trips made by Londoners are in the suburbs. They use orbital routes and it is those that need to be improved and rebuilt."

The Department of Transport agrees. The Government is funding, or plans to fund, work costing about £1 billion on 41 schemes on the 214 miles of trunk roads for which it assumed responsibility on the demise of the Greater London Council. Almost all involve improvements to the ring roads or bypasses designed to encourage orbital traffic to avoid the arterial routes which radiate from the City and West End.

The most significant of them concern orbital routes. Top priority is to upgrade the North Circular throughout its length, from Kew in the west to Barking in the east, and then, via a £176 million east London river crossing, to meet the A2 in Kent.

Also the Department is giving £400 million in half-cost grants to the 33 London boroughs which are individually responsible for the remainder of London's roads.

"The Department's priorities are correct," Diamant contends. "What we would like to see is more money so that they can get on with the North Circular improvements. After that we would like to see money made urgently available for the construction of a new South Circular along an entirely



THE LOVE-HATE RELATIONSHIP

The influence of the powerful road lobby which has dominated British thinking on transport for the past three decades may depend essentially on the financial and economic clout it can bring to bear on decision-makers. But it also draws support from something more mysterious — the British male's love affair with his motor car.

No other analogy so well expresses the combination of sensuous enjoyment and unquestioning obedience which characterizes the relationship

theory at the heart of free-market economics is that if everybody acts in his own best interest, the hidden hand of the market will direct the system to an optimum. With cars it is the opposite: what is more efficient for each individual produces what is least efficient for everyone else. Yet people are not prepared to give them up.

This is surely because a car is more than a means of transport between A and B. It is a symbol of power and sex. Its style is a badge of personality and, after a house, it is the most expensive purchase most people make.

It is a womb-like place, according to one psychoanalyst. But statistics on accidents in London reveal just how misplaced is the sense of invulnerability and detachment which the inside of a car induces. "When we drive, we curse all pedestrians as inconsiderate nuisances. Then we park the car and immediately begin to regard all drivers with the same hostility," he says.

This is backed up by traditional British attitudes to status. On a scale unknown anywhere else in Europe, cars are awarded as perquisites to those considered the most important individuals in many firms. The effect on congestion is direct. More than 70 per cent of all the vehicles on London's roads are cars and 43 per cent of those are company cars. Of that total number, 75 per cent contain only one person.

between man and machine. The motor car is a demanding mistress; it exacts a high price for the pleasure and convenience it affords.

"Everyone wants to own a car," says Richard Diamant, of the British Road Federation. "When someone has achieved that ambition, it's unfair not to let him use it." Such an attitude is curious, according to Stephen Plowden, the transport adviser to Friends of the Earth. "People have few other possessions which they expect to be allowed to use anywhere, whatever the cost to everyone else," he says.

The problem is that one man's car is another man's congestion. "We would all like everyone to use public transport — but not because it is more efficient for the overall social system or economy, just because that would leave more room on the road for our own car," says Dr Phil Goodwin, director of Oxford University's Transport Studies Unit. "There is a paradox. The

different route, further out."

The BRF believes that the congestion which has dogged the M25 almost from its opening is largely because there are no inner and outer orbitals to share the load.

Department of Transport officials say they are "considering" the BRF proposals, which is what they have also said to the private developer, Costain. Costain has proposed some rather more out-of-the-box schemes, such as building a second tier to the M25 and digging a trench along the Thames and submerging a motorway in it. Tolls would be charged for both. Privately, officials do not seem to take such ideas seriously.

Nor does Stuart Cole. "The cost of building a motorway, without land costs, is about £16 million a mile," he says. "For a private firm to do that and recoup the investment at a reasonable rate using private tolls, they would have to charge a toll of about £1 a mile."

Another private sector suggestion is "shadow tolling", by which a firm would build a motorway and the Government would reimburse it in the form of a toll payment for every vehicle assessed to have used it.

The Treasury is not keen on this notion, which it fears could produce an enormous open-ended debt.

But there is some role for private capital. Many local authorities are making planning permission for large developments conditional on the developer paying for road improvements.

Such opportunities, where roads have appropriate sites nearby, are of necessity limited. "In the end, it has to be public money," Diamant says.

Diamant is calling for £9.5 billion to be invested in transport in London. "About £3 billion for the tube, £3 billion for rail, £1.5 billion for road improvements, £1 billion for new roads within London and £1 billion for the Home Counties Orbital."

"The cost is high — but set it against the cost of congestion, which is currently £1.45 billion a year. The £9.5 billion is the same as putting up with five years more congestion."

The Government, is unlikely to be sympathetic to calls for such a huge hike in public expenditure, and the BRF is unenthusiastic about the money being raised through road-pricing.

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Another fine mess...

The biggest pantomime in town might be called *John McKenzie Takes on the Art World*. Running in colleges all over London, it stars the Rector of the London Institute (the newly-formed umbrella organization for seven famous art colleges, including Chelsea, St Martin's and Camberwell), the painter Patrick Heron, the fashion designer Jean Muir, and the director of the Tate Gallery, Nicholas Serota. The cast is completed by a highly vocal chorus of students.

In the eyes of Mrs Thatcher's supporters, McKenzie — whose background is in business and economics — is the hero, bringing rationalization into corridors which have for too long been anarchically splattered with paint. He is demonstrating to students that they should be preparing themselves for professions.

To the students he is the baddie, intent on destroying the tradition established by Sir William Coldstream in his policy document of 1960: "The fine art teaching in a school — whatever form the fine art takes — can serve, as we believe it should, as a focal point of strength and inspiration for the whole school."

At issue has been the one clear sentence in McKenzie's

artfile
A weekly look at the art world

Sarah Jane Checkland

opaque policy document: "Undergraduate provision in fine art at Camberwell will be phased out and student numbers in the fine art programme area ... transferred to Chelsea."

Enter the good fairies, shaking their fists. In a letter to *The Times*, Heron details the disadvantages of separating fine art from applied: "No stimulus from the glamour and excitement of a new poster, trouser-suit, textile or ceramic for the painting student," he says. The students stage a 24-hour work-in.

Suddenly, a crack appears in McKenzie's attitudes. He agrees to retain 36 pure fine art students at Camberwell. On Tuesday night he lifts the figure to 120, with the proviso that the students spend 50 per

cent of their time on fine art and 50 per cent on other disciplines. But the chorus is still dissatisfied; there are clearly further plot developments to come.

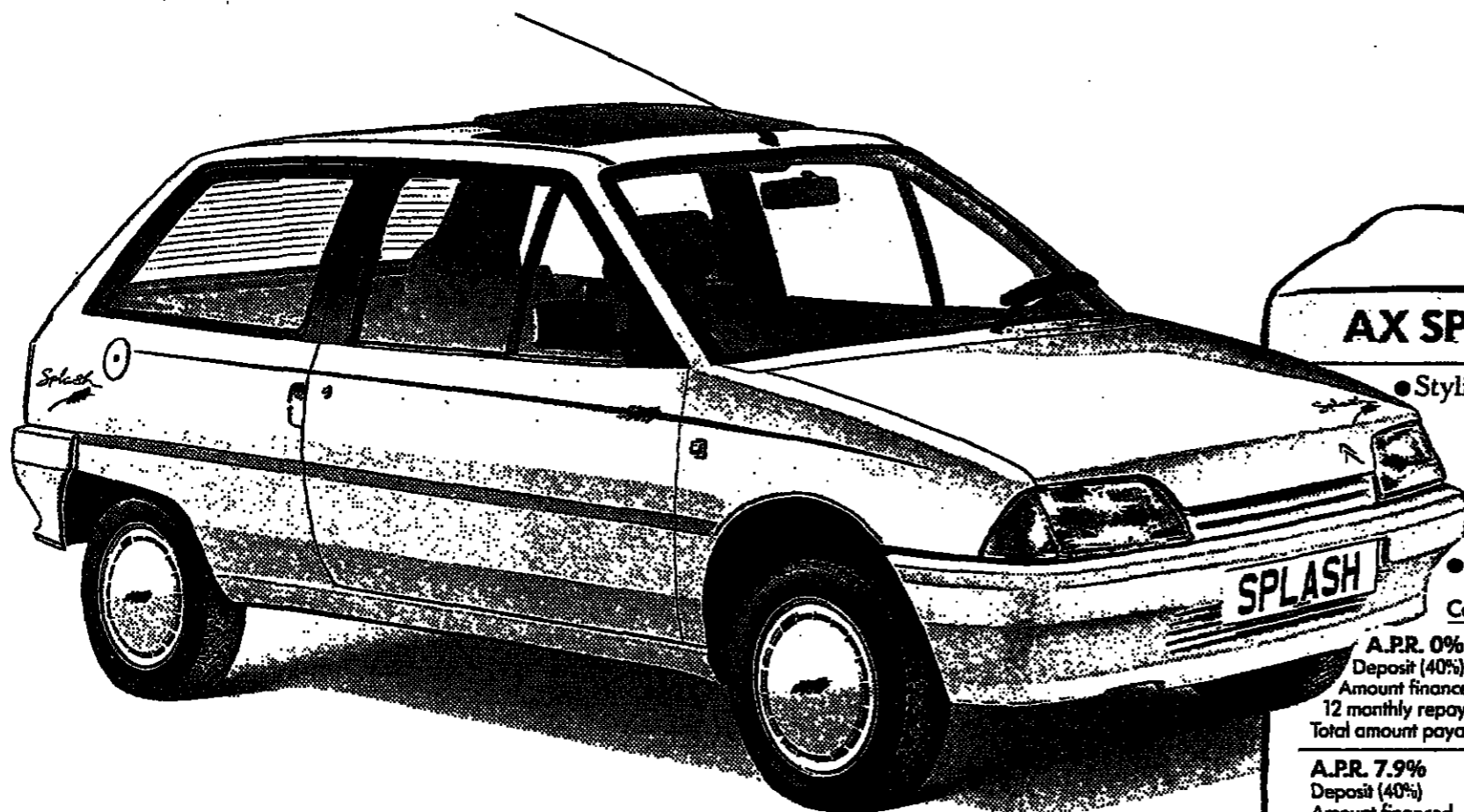
The London Institute was set up in 1986 by the Inner London Education Authority to oversee the running of seven major art schools, including Chelsea, St Martin's and Camberwell. Next year, the group will have a new funding master: the Polytechnics and Colleges Funding Council (PCFC). This is the cause of McKenzie's sense of urgency.

Although the Department of Education and Science (which oversees the PCFC) has given only the vaguest directive as to its requirements, he is convinced he must transform the network before that date. Hence the report which created the uproar.

Confusion and demoralization reign within all colleges in the group. There are fears that the entire art school tradition, the envy of the world, is in jeopardy. As one artist put it: "The students are already becoming more conservative, yuppie, less prepared to take risks."

Let us hope McKenzie will go back to his drawing board and think again.

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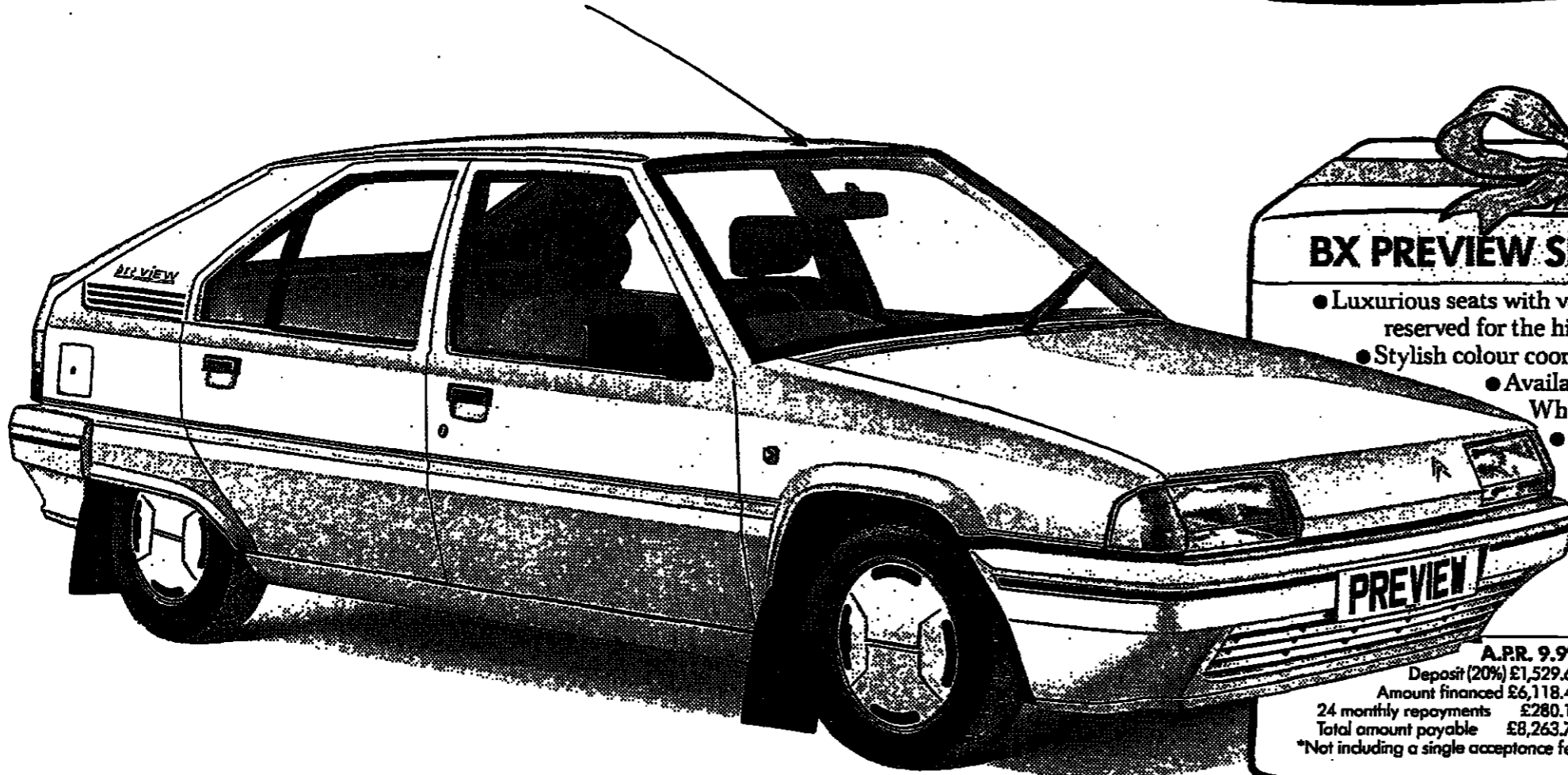
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Deposit (40%)	£3,045.20
Amount financed	£4,567.80
24 monthly repayments	£205.36*
Total amount payable	£7,983.84

A.P.R. 11.9%	
Deposit (40%)	£2,081.60
Amount financed	£3,122.40
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Total amount payable	£5,771.52

A.P.R. 11.9%	
Deposit (40%)	£3,045.20
Amount financed	£4,567.80
36 monthly repayments	£149.53*
Total amount payable	£8,438.28

*Not including a single acceptance fee (maximum £10). Payable with first instalment.
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CITROËN

HEALTH

Soon patients can find out how much their GP tells the insurance company, writes Ann Kent

How honest would you be if your family doctor asked about your smoking and drinking habits? And what if you were quizzed about your sex life? As the emphasis of medicine shifts towards the promotion of healthier lifestyles, more doctors are asking questions like these. Most people are happy to provide the answers, assuming that what they say is between themselves and their GPs.

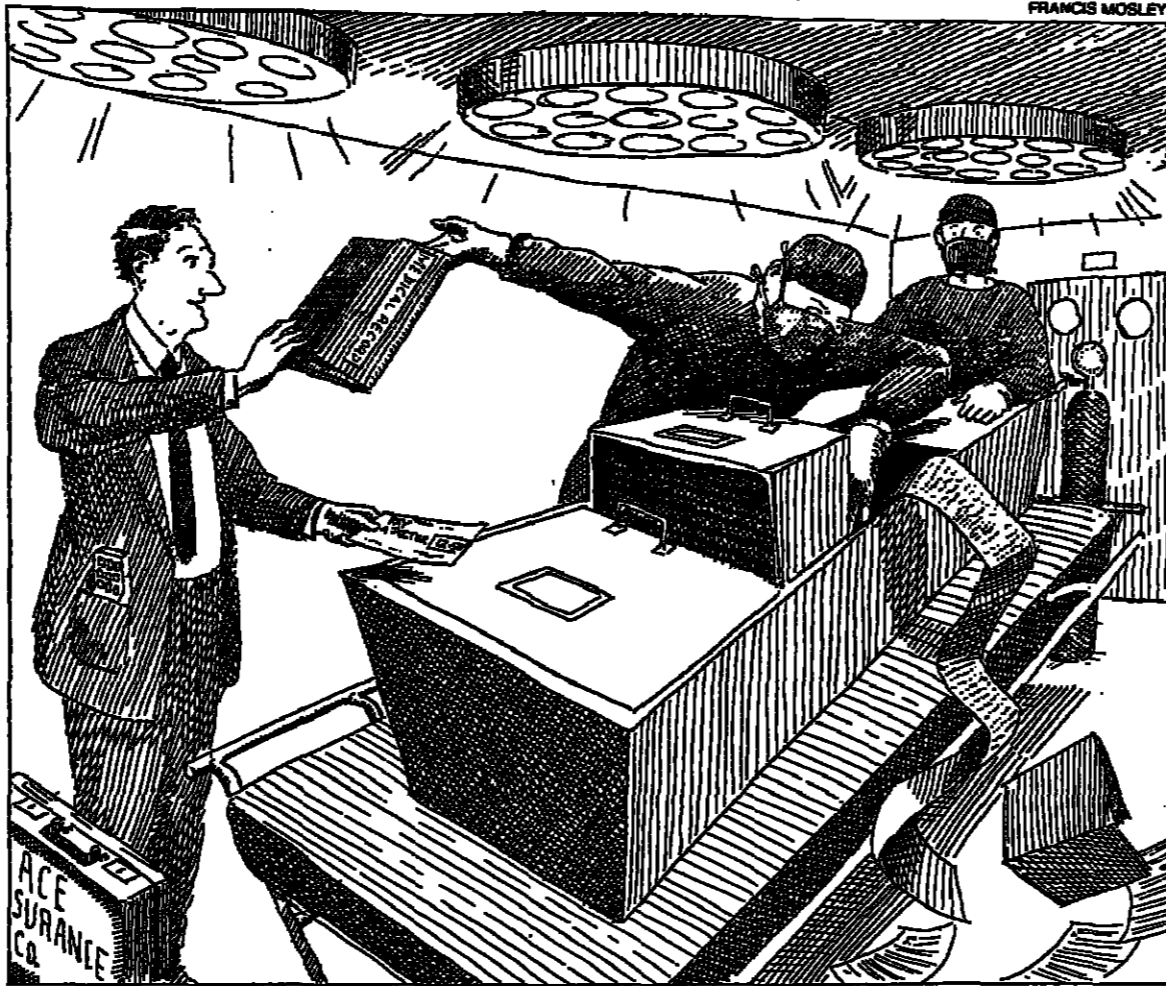
However, doctors can disclose information from medical records at the stroke of a pen, provided the patient gives permission. We regularly sign away our rights to confidentiality when we apply for life insurance, new jobs, or house purchase loans. Life insurers, in particular, are demanding more explicit lifestyle information and medical details in an attempt to exclude anyone who might be infected with the Aids virus.

The British Medical Association has been expressing unease for years over the ambiguities of the GP's role when dealing with life insurance and other patient-authorized inquiries. However, from January 1, patients will have a right to see a copy of these medical reports, thanks to a private members' Bill, Access to Medical Reports, tabled by Archy Kirkwood (Democrat MP for Roxburgh and Berwickshire). When insurance companies write to GPs asking for medical information, they will also have to write to the patient explaining that he or she has 21 days to obtain a copy of the report.

Most people do not realize how much information their doctor can disclose. "When people sign forms giving permission for their GP to be contacted, they assume the doctor will simply be asked if they are a good risk. In fact, the questions can be extremely detailed," says Vivienne Nathanson, assistant secretary of the British Medical Association.

Questions on a typical form may include: what do you know of the proposer's smoking and drinking habits; are you aware of any drug abuse or homosexuality; when was medical advice last sought and why; please give particulars of illnesses (physical or mental) or accidents which required treatment or advice from yourself or other doctors; please give details of blood tests, urine tests, X-rays, ECGs or other investigations...

The answers can reveal a great deal of personal information, particularly about patients who may have been treated for anxiety or depression, or a sexually transmitted disease, or had abortions or miscarriages several years earlier. It will also reveal that an individual has had an Aids test. In theory, insurers say that they accept that many unnecessary tests have



Telling secrets from the surgery

been carried out on people who were well but worried, and that they will take each negative test on its merits. "We don't know how sensitively they can process this type of information," Nathanson says. "How can you make actuarial assumptions about people's sex lives?"

There is also considerable room for error, particularly in the case of healthy patients who rarely see the doctor. A young man may have forgotten earlier, unjustified fears about his sexual orientation; a hospital letter relating to another patient may be misfiled in the notes of a healthy adult. In such cases, there is a strong chance that erroneous information will be passed on.

Patients should not fool themselves that the GP will take their side and gloss over unfavourable information. Family doctors are paid £12.50 for filling in health inquiry forms: by taking the money they are acting as agents of the insurers. Their responsibility lies in giving accurate information to the best of their knowledge. And they are likely to be asked to give written medical reports on their patients much more often in future.

John Wagstaff, of the Association of British Insurers, explains: "Some companies are responding to the unknown dimensions of the Aids problem by tightening up the underwriting, which means that GPs will be asked to fill in medical reports. We have to act now, and if the Aids threat turns out to be less important than we thought, we can then review the situation later."

'How can you make actuarial assumptions about people's sex lives?'

Some GPs, however, are refusing to answer the questions about sexual, smoking and drinking habits.

Under the new Bill, the onus will be on the patients to obtain a copy of the doctor's report within 21 days, check it, and query any possible errors. If the patient and GP disagree about the medical history, the patient can

include a note giving his or her own version of events.

Many doctors have been fiercely opposed to the idea of patients seeing what had been written about their health. However, the new data protection law gives limited access to computerized notes and it seems likely that in the next few years patients will win the right to see handwritten and typewritten notes.

"We think it is important that patients should take the opportunity of seeing their pre-employment and life insurance health reports and check that they are accurate," Nathanson says. "The present system creates problems when patients find their premiums are loaded and don't understand why. Under the new system, doctors have a right to withhold information from patients if they think it will cause serious harm to their mental or physical health, but we don't think this crops up very often."

"Even if a patient is suspected of having a serious illness, it is much better for the doctor to be honest and suggest that he puts off his insurance application until the diagnosis is confirmed. Honesty is the best policy."

Too much muscle

MEDICAL BRIEFING

Dr Thomas Stuttford

The banker trying to forget the plight of erstwhile colleagues in Morgan Grenfell, or the entrepreneur struggling to lose surplus fat in a City or West End gym, have little idea of the aspirations of some of the people who use the East End counterpane. Their object may not be to shed weight or to keep the coronary blood flowing but to increase muscle-power and build the body regardless of the cost to long-term health.

Dr Graham McKillop, a Glasgow cardiologist, has been researching drug abuse among athletes; his findings are reported in *MIMS* magazine. Twenty per cent of athletes using one Scottish gym take androgenic steroids. This would come as no surprise to London East doctors, to whom many an over-muscled boxer, weightlifter, or other athlete of either sex has confessed to taking steroids, often supplied by the people who move in the suburbia around some East End gyms.

Dr McKillop has found that athletes who take drugs are usually modest earners driven not by financial greed but by a competitive urge. This urge is strengthened by the androgenic steroids, which enhance the aggressive spirit needed to win and keep abreast of competitors.

Some of Dr McKillop's subjects started taking the drugs as teenagers. Most now take combinations of steroids, short and long-acting, sometimes supplemented by the hormone thyroxine, to remove fat, and diuretic pills to dehydrate so as to give an artificially low weight at any pre-competitive weighing-in, and also in the hope that the diluted urine would so reduce the concentration of any forbidden chemical that it would become undetectable.

The price in health which the athlete may pay for additional muscle-power is high. Acne and headaches are the least of their troubles. Character change is common and psychotic symptoms, including extreme aggression, depression and paranoid delusions, are well recorded. Liver damage can cause jaundice and indirectly, by upsetting the hormonal balance, may produce breasts and infertility in the male.

The hormones are more directly altered in the woman, who may show masculinization of character, voice and her genital anatomy. Dr McKillop has not yet had any deaths, or irreversible damage, among the group he is following, but he has noticed pathologically enlarged hearts and increased blood fats.

Cutting out Aids

If the Aids epidemic becomes established, cultures which practise male circumcision may well survive better than others. Past research has shown that sexually transmitted diseases ranging from syphilis to thrush are less common in circumcised than in uncircumcised males. Circumcised men, provided that the operation is carried out in early childhood, are also protected from other genital diseases.

As well as syphilis the other ulcerating diseases, including herpes and chancroid, are more readily contracted by the uncircumcised. As any ulcer forms an easy pathway of entry for HIV (the Aids virus), it was no surprise to find that HIV is caught much more readily by the uncircumcised. Studies have shown that in Africa uncircumcised males are eight times as likely to catch HIV as circumcised compatriots.

A study published in *New Society* has shown this increased risk is not entirely explained by the presence or absence of ulcers or even non-ulcerating genital disease. This conclusion was reached after studying the clients of Nairobi prostitutes, 85 per cent of whom are HIV positive, as it was found that even in those patients with a foreskin but no sexually transmitted disease, HIV was more readily caught. Presumably in these men any female discharge containing the virus was held in contact

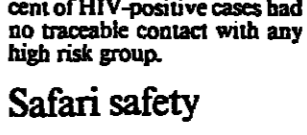
by the foreskin to the underlying delicate skin, which is frequently minimally inflamed.

The African studies reinforce the teaching of British genito-urinary physicians, who stress that one of the methods by which the spread of HIV will be controlled is the maintenance of an efficient service for the treatment, and hence prevention of, other common sexually transmitted diseases; and that the care of Aids patients, important as it is, must not be at the expense of the routine work at the clinics. It is already being suggested that this may partly account for the lack of the spread of HIV into the heterosexual community in Britain as opposed to France. In one Paris hospital last year, 25 per cent of HIV-positive cases had no traceable contact with any high risk group.

Whatever precautions are taken the occasional insect will penetrate them, so the Department of Entomology of the London School of Tropical Medicine and Hygiene has been in Tanzania investigating the use of DEET, an insect repellent. DEET can be toxic if applied to sensitive skins, or to too large a surface of the body or for too long. Experiments have shown that it can be more safely used by being applied to cotton bands which can be worn round the arms and the ankles for a few hours during insect feeding time.

What would make a better Christmas stocking present for the safari-goer than a set of bands to last them through three insect-infested weeks? Buzz-bands (also called Mosi-Guards), and DEET to treat them, can be obtained from MASTA at the London School of Tropical Medicine and Hygiene, Keppel Street, London, WC1E 7HT (tel 01-631 4408).

Safari safety



As the season for escaping from the British winter to the warmth of an African safari approaches, travellers should note that the outbreaks of malaria are so extensive in some parts of the continent that the use of DDT has been authorized.

Travellers to the malarial zones of Africa should adopt a belt and braces approach to anti-malarial drugs. The old standby, Paludrine, even in a double dose, is no longer totally effective and has to be combined with another drug, usually chloroquine. African visitors would be unwise to

rely upon medication alone; they should protect themselves from the mosquito as well. The insects are at their most savage in the late afternoon and early evening but are prepared to feed at other times. Mosquito nets should be used over the beds, and in the evenings long sleeves buttoned down and legs covered.

LEAN, the East End group formed to help people with Aids or Aids-related diseases and their professional advisers, gave half the proceeds of its recent art auction (*Medical Briefing, November 3*) to the London Hospital's Whitechapel Clinic. Many thanks to Times readers who contributed.

From: Joan Parkes, Abbey Road, Langollen, Chwyd

MEDICAL TALKBACK

"Help for ulcers" (*Medical Briefing, November 24*) prompts me to ask if my late husband's ever-effective remedy can be out of date.

At the first consultation, the ulcer would be swabbed and a Melolin dressing applied. This would be followed by the application of a Viscopaste bandage, from the instep to the

knee. A pad of plastic foam was then put over the site of the ulcer and then a crepe bandage was put on, fairly tightly. The patient would be advised to put the leg up as much as possible for the next few days and the bandage would be left on for at least a fortnight. At the end of this period the bandage would be

cut off and the process repeated. I never saw a varicose ulcer fail to heal, although sometimes it took several months. The cost effectiveness is obvious.

A.C. Smith, Bramcote Lane, Wollaton, Nottingham. Any persistent abnormality in the mouth ("Down in the

Mouth", *Medical Briefing, November 17*) should be examined by a dental surgeon rather than a doctor. Medical students receive very limited instruction in oral medicine, whereas dental surgeons are specialists in the examination of the mouth. An early examination and prompt referral to a hospital consultant dramatically improves the survival rate of patients who have developed a cancer in the mouth.

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BOOKS

Digging for green roots

John Grigg on a cool historical analysis of the Irish question, without passion or partisanship

General histories have recently been out of fashion. People have been tending to write either biographies (no harm in that) or studies of small, not to say obscure, segments of history. Such masters as Gibbon, Hume, Macaulay, Rankin, Lecky, or Fisher have been dismissed as old-hat by young writers with no feel for the past, no appreciation of it as human drama, and certainly no capacity to make it exciting for readers.

Roy Foster is a young historian who does not consider that general history has lost its usefulness. His splendid new book deals with the story of Ireland in all its aspects over three and a half centuries, and his respect for old masters is shown at the beginning of a chapter on "The Ascendancy Mind", when he says that Lecky's "great work" remains "one of the best sources".

General history needs to combine a broad sweep with attention to vivid, significant detail. Foster fulfils this requirement admirably. For instance, in explaining that geography determined the essentially Scottish character of north-eastern Ireland, he tells us that when Stuart governments took steps against Ulster Presbyterian ministers, their congregations would row across to worship in Scotland, returning the same evening.

Since the Antrim coast was closer to the Scottish mainland than to its own hinterland, it is hardly surprising that Antrim and Down were densely Scottish in population long before the so-called plantation of Ulster in the early 17th century, which ignoramuses (including many in high places) still believe to have caused the present problem of Northern Ireland.

The demonological status of

Cromwell in Irish history is left more or less intact by Foster. According to him, Cromwell's record is still inextricably identified with massacre and expropriation. The massacres at Drogheda and Wexford had the intended effect of terrifying other towns into surrender; but the idea of trying to win a war by the mass slaughter of civilians was after Cromwell, repugnant to British rulers until the Second World War. As for the expropriation of Catholics, the figures speak for themselves. In 1641, Catholics held about 60 per cent of the land in Ireland; in 1660, about 9 per cent, which was increased only to 20 per cent under the Restoration. In economic terms the Protestant ascendancy that lasted for two centuries was Cromwell's single-handed achievement.

The Great Famine emerges as a terrible human tragedy, of course, but not as the unique cause of Ireland's depopulation that many suppose it to have been. The population of the country, which was more than eight million in the early 1840s, had indeed been cut virtually in half by 1911. But emigration was running at the rate of 130,000 a year before the Famine.

As a result of the calamity it rose to a peak figure of 250,000 in 1851, and at least 775,000 died during the Famine, mainly from disease. It would seem, therefore, that the Famine accelerated, but did not cause, a secular trend.

In general Foster's view of Irish history is more evolutionary than catastrophic. He often discourages the belief that particular events were all-important. Whereas many, for example, have argued that the frustration of Pitt's policy of combining the 1800 Act of Union with emancipation of the



GLYN BOYD HARTIE

Catholic majority was the source of all Ireland's later troubles, Foster is very doubtful. The argument assumes, he says, "that Ireland could, by this stage, have been absorbed - which the events and inheritance of the 1790s left a very open question".

By the same token he seems to regard the triumph of separatism in "Irish" Ireland during the present century as resulting from external circumstances, above all from the First World War, rather than from specific acts or failures to act. In his account of the 1916 Rising he does not say - presumably because he does not consider

it significant - that the Rising would never have occurred if the rebels had been arrested on the morning of Easter Sunday, as the viceroy, Wimborne, thought they should be. Unfortunately the chief secretary, Birrell, was absent in London; his authorization was needed for the arrests, and by the time word from him came through, on Monday, the Rising had begun.

It is common ground that the executions that followed the Rising converted the tiny, unrepresentative group of fanatics who carried it out into holy Irish martyrs. Foster suggests that the

circumstances of the time (the draconian reaction of the authorities to the rebellion should be understood in terms of international war and national security). But was the rebellion itself inevitable? If it had been prevented, and there had been no executions... the hypothesis deserves, perhaps, to be discussed.

The last chapter in the book is entitled "Modern Ireland?". The inverted commas and the question mark say it all. By contrast with the nationalists who eventually triumphed (in part of) Ireland, the United Irishmen of the late 18th century were "modernizers" appealing to "posterity, not ancestors". Such ironies abound in a work that establishes its author - already noted for excellent books on the Parnell family and Lord Randolph Churchill - as one of the foremost historians of our time.

MODERN IRELAND
1600-1972
By R. F. Foster
Allen Lane/Penguin Press,
£18.95

NEW HARDBACKS

The Literary Editor's selection of this week's interesting books:

- Anita Loos, by Gary Carey (Bloomsbury, £14.95) American movie biographer on star-struck flapper and script-writer (bourgeois beneath the paint) to whom there was more than *Gentlemen Prefer Blondes*.
- Cities of Tomorrow, by Peter Hall (Blackwell, £25) Topical history of ideas, events, personalities that shape (and misshape) cities of our world.
- Crusader Castles, by T. E. Lawrence, edited by Denys Pringle (Oxford, £30) The classic on military architecture Lawrence wrote while an undergraduate in 1910, with his annotations/revisions for first time.
- Edward Grieg, by Finn Benestad and Dag Schjelderup-Ebbe, translated by William H. Halverson and Leland B. Sateren (Alan Sutton, £30).
- Poor's Paradise, by Dale Walker (Bloomsbury, £13.95) Traveller's tales of a search for the vestiges of an ancient culture in modern Saudi Arabia.
- Goya in Pursuit of Patronage, by Sarah Symmons (Gordon Fraser, £20) How the constant experimenter still managed to play the system.
- Jemima, The Paintings and Memoirs of a Victorian Lady, edited and introduced by Rob Farley (Canongate, £19.95) Better than title suggests.
- Margaret Mee, In Search of Flowers of the Amazon Forests, edited by Tony Morrison (Monesuch Expeditions, £19.95) Diaries and pictures.
- Protest and Democracy in West Germany, by Rob Burns & Wilfried van der Wilt (Macmillan, £35) Extra-parliamentary opposition and the crucial part it has played in maturing democracy in the model society.
- Richard III: Plays in Performance, edited by Julie Hankley (Bristol Classical Press, £24) How they played Crouchback from Cibo to Sher.
- Rugby Remembered, by David Parry-Jones (Partridge Press, £16.95) Old pictures from *The ILL*, lively running commentary by Parry-Jones.
- The Archaeology of English, by Martyn Wakelin (Batsford, £14.95) Examination of the sources of our knowledge of the history of English.
- The Hard Road to Renewal, by Stuart Hall (Verso, £24.95, paperback £8.95) Thatcherism and the crisis of the Left: collected essays.
- The Life of Herbert Hoover, The Humanitarian, 1914-1917, by George H. Nash (W. W. Norton, £17.95) Vol 2 of Mount-Rushmore biography.
- The Scarecrow, Fact and Fable, by Peter Haining (Robert Hale, £11.95) From mawkins to tattie-bogles in folklore and literature.



Saturday Books
Page: Jorjocks rides
again, *New Grove Dictionary of Jazz*,
paperback crime

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Junk diary of a right punk

FICTION

Andrew Sinclair

FALL OF THE FLAMINGO CIRCUS
By Kate Rigby
Malvern, £9.95

OPHELIA & THE GREAT IDEA
By Deborah Levy
Cape, £9.95

SHOWDOWN
By Jorge Amado
Translated by Gregory Rabassa
Bantam, £12.95

Colin MacInnes is born again. His name is Kate Rigby. What he did for the mods and rockers and tedds in *Absolute Beginners*, she has done for the punk scene in *Fall of the Flamingo Circus*. And she has done it more truthfully without the artifice of MacInnes, who seemed to inhabit his young hero, rather than being him, as Kate Rigby seems to be her heroine, Lauren Schanzer. Lauren tells her story in a diary, beginning at the age of seven: she is an abused and battered child from a northern Roman home. Becoming a punk is the statement of herself, the weird hairstyles and luminous clothes are her red flag of revolt. "No punk ain't dead," she says. The rulers and the megastars have sown the seeds of her outrageousness. "Now we've grown - sprouted spikes all over the place. On our heads".

Never moving beyond the possible vocabulary of her heroine at any age, Kate Rigby creates an improbable sympathy and strange understanding of the lives of the protesters, the dole-scroungers, the squatters in the age of Thatcher. Her Lauren has thoughts like running toothpaste, she loves junk similes, she is conscious of herself as walking theatre. People like herself use their bodies as their canvas, "we've turned anti-art into pure art". Her berserk father finally breaks up her last squat, and she finds herself at 21 condemning the new punks because they have become dogmatic about an inherited fashion. Yet perhaps it is best to flog a horse to death until there can be no regret. As for her, she is into injury time. Lauren Schanzer is a true work of art as a young creation; Holden Caulfield from *The Catcher in the Rye* would have been able to talk to her, straight. This first novel sings and soars.

Deborah Levy's talent is quirky and exact. She likes to weigh the fantastic with the matter of fact. Each sentence of hers is a surprise, dislocated from the previous one. Sudden laughter is provoked by the unexpected, two sentences so awry that they become absurd. The first of the stories in *Ophelia and the Great Idea* tells of Mamita dying, but she won't expire until her third daughter visits her. Even if it kills me, she says to herself, I will wait. Her soul runs out too soon in the shape of a white mouse, which has to be tethered with a ribbon until Mamita does expire. In another tale, of a porn queen who has become a good wife to an artist, the man hates God for being a voyeur between them.

Always pungent in her ideology, Deborah Levy prefers to locate her social world in the surreal. "A

Little Treatise on Sex and Politics in the 80s" is trenchant in its attacks on our time, when Oxford has to concentrate on the immense poverty spreading across England like a white film on a blind eye; yet it hops and skips from dreams to different situations. Its modern nonsense-talk and *non sequiturs* affect the reader like strobe lights, flashes of illumination alternating with dark stripes in irritating relief. Deborah Levy is a brilliant tease. She writes like a hyperkinetic angel; but perhaps she needs the acting and action of her plays to illustrate the startling contrasts of her words.

Jorge Amado's story of a settlement in the backwoods of Brazil begins with a great ambush, which gives the new town its name, Tocant Grande. One landowner's group of gunmen slaughters another band of hired thugs, gaining the winner control over hundreds of thousands of acres of virgin land, good for growing cacao. *Showdown* tells of the bandits and murderers, sluts and runaways, who make up the founders of the community. But the town which began in a massacre ends in one, as the law arrives to take over the territory. Law, indeed, is more deadly than flood, snake-bite, or plague, and the town's heroes, the Ebony Prince Castor, the Grand Turk Fadul, and Captain Natario die in a welter of bullets. This is the prehistory of the present hinterland city of Irapolis.

Jorge Amado is the leading novelist of Brazil. His frontier saga is rich with incidents. It spills blood, lust, and mayhem on every page. If the characters are larger than life, life was larger then, or so Amado makes us believe. He eschews the fantasies and metaphysics of a Marquez for a credible freebooting expedition into a violent past.

Spies, lies; dukes, spooks

Michael Hartland

Mask of Treachery
By John Costello
Collins, £15

Yet another book on Anthony Blunt? The subject is worn thread-bare, but John Costello comes closer to solving the enigma than most of his predecessors. What dark forces could turn this socialist, homosexual art historian into a Soviet agent? Mr Costello argues that Blunt was motivated more by an arrogant elitism, a desire for secret power and identification with the victor of the future, than by any intellectual commitment to Marxism.

Much of the material has appeared before, notably in *Conspiracy of Silence* by Barrie Penrose and Simon Freeman, but that should not detract from *Mask of Treachery* as a sensitive and well-documented biography. But as a history of espionage it is weaker, overrating Blunt in the post-war years when Philby and Maclean were far more important.

The author produces new evidence that after 1945 Blunt scoured German archives for the Royal Family, removing papers that revealed embarrassing, even treasonable, contacts between the Duke of Windsor and Hitler during the war. He suggests that Blunt could always have protected himself from prosecution by threatening to expose the Duke. There may be something in this, but Churchill dismissed the Duke's action as of "negligible historical importance".

Mr Costello also revives the theory that Guy Liddell, who served in MI5 from 1927 to 1952 - from 1947 as its Deputy Director-General - was the elusive Soviet penetration agent that others have seen as Sir Roger Hollis or Graham Mitchell. This is very old news - the highly circumstantial case against Liddell was published nine years ago.

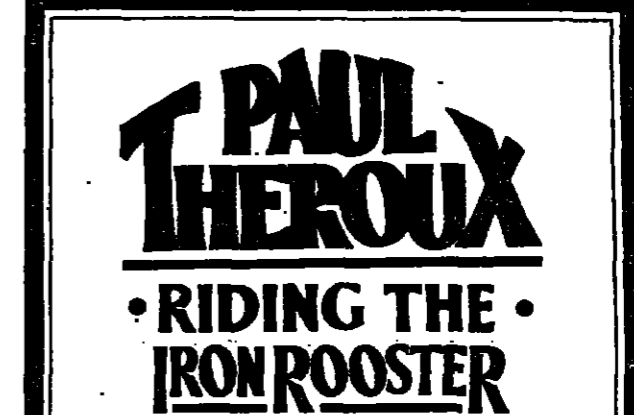
It is time for this sector of espionage writing to move on. Despite the plethora of books on

the Cambridge spies, puzzling questions remain. The Russian success was breathtaking - what manner of men were the controllers who achieved it? How did they turn such unpromising volunteers, with their catalogue of personality, drink, and sexual problems, into useful agents?

Mr Costello believes that both Philby and Blunt were recruited and controlled by Teodor Malo, a Hungarian priest who became a military chaplain in the 1914-18 war. Captured by the Tsar's army, he stayed in Russia, found a new faith in the revolution, and ended as a Soviet undercover agent in London. He returned to Moscow in 1937, knowing that he was going to his death.

What alchemy did this subtle spy-master apply to his pupil - so remote from the working class except when it provided him with rough trade in public lavatories, shaken by Stalin's purges, fearful of arrest - as they strode together across Wormwood Scrubs? After the war how did successors like Boris Krotov and Yuri Modin sustain an increasingly unwilling Blunt, as the Rosenbergs died in the electric chair and agents convicted in Britain went down?

Somehow they brought it off - to produce rich dividends in intelligence, influence at the heart of our secret departments, and lasting mistrust of the British establishment in Washington. Does such penetration continue? Who are the Malos, Philbys, and Blunts of the Eighties? *Mask of Treachery* is a good biography, but the most intriguing questions remain unanswered.



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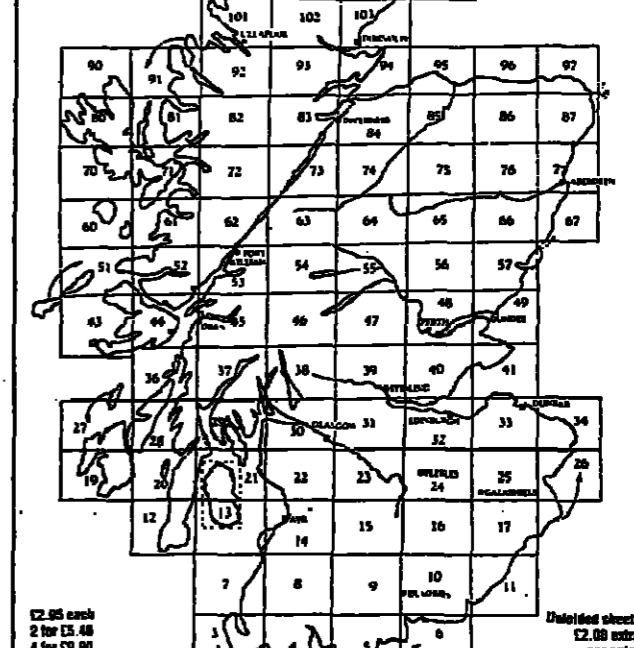
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TIMES DIARY

ALAN COREN

There's nothing against the skip qua skip. Until it came along, not only were urban kerbs depressingly inanimate...

Just the other day, for example, I learned more than I even knew I should need to know about double-glazing...

I had hardly begun to enjoy it, however, before a labourer came out of the house behind it and quoted me his asking price for the scrap...

It is not the skips themselves to which I object, but their civil rights. I live in a part of London where, should you park briefly on a yellow line...

Since most of the forbidden parking spots I need have legitimized skips on them, my course would thus seem to be clear...

On Monday evening, at what I fear will be the first of umpteenth Yuletide opportunities for strangers to hunk at one another over vol-au-vents...

BARRY FANTONI

MORRIS BRENFELL



I have a bee, and I do not know what to do with it. Though not perhaps a household word where ophiologists foregather...

And the bee's is on the carpet. It has been there for two days, ambulating around, buzzing spasmodically, and occasionally taking off for a lumbering circuit of the room...

The bee is exceedingly unlucky in falling into a rather special bracket. Were it a less benevolent insect - a wasp, a flea, an earwig - my course would be simpler...

My son thinks the only honourable course is to pick it up so that it can sting me and die fulfilled. Personally, I can't see how ending up with two things crawling around on the carpet would solve much.

The Tories have all the easiest arguments. Claim Labour politicians rusefully. It is so much harder to be a socialist and a civil libertarian...

"Terrorism is evil, so we must do all we can to stamp it out," is the simplest of arguments to put across in Sun-speak...

For his party's arguments are subtler. Labour believes that the harshest measures in the Bill are counter-productive...

But the most purist of his MPs could never have lived with themselves (and perhaps more importantly, with their constituency reselection committees)

Mary Ann Sieghart on Labour's dilemma over the Terrorism Bill

Simple answers may win

prevent the police from detaining a suspect without charge for a whole week. Until this year, Labour has always voted against the Act when it has come up for its annual renewal...

The fact that this time the bill contains a provision that Labour supports - the confiscation of terrorists' funds - has made Mr Kinnock's life even more difficult...

But the most purist of his MPs could never have lived with themselves (and perhaps more importantly, with their constituency reselection committees)

had they not voted against the bill. Hence the revolts on Monday and Tuesday nights, leaving Labour in the worst possible position...

This fiasco neatly illustrates one of Labour's big problems: it is a party of principles in a nation of pragmatists. Britain, compared with its continental European neighbours...

citizens' lives; or that nuclear weapons are a waste of money because they would never be used...

It is where an important principle conflicts with people's gut response, as it does on all these issues, that Labour finds it so difficult to win over the mass of the electorate...

One of Mrs Thatcher's biggest achievements has been to persuade voters of new, bumper-sticker arguments about the management of the economy...

Tories asked in a small voice where the money was to come from. The reply from Labour (and many Conservatives) was that it could easily be borrowed...

Over the past nine years, Mrs Thatcher has overturned this conventional wisdom by claiming that a national economy is no different from a household budget...

Lord Stockton turned the metaphor against the Government when he likened its privatization programme to selling off the family silver...

Bernard Levin

Yes, it's a real education

Do you remember the legislation which was supposed to protect freedom of speech in our universities and other institutions of higher education?

With the possible exception of a planarian worm that has been cut in half both across and lengthways, there can be no creature, animal, vegetable or mineral...

I based that on the action of those in charge at Cardiff, who had just agreed a code of conduct with the students which actually enshrined their right to shout speakers down...

It took a time, but the trick has been done. Cardiff has been surpassed by Liverpool, where the head has just thought up a splendid wheeze for avoiding the danger that free speech might be properly protected in his bailiwick...

This is how it is done. Like all great discoveries, it seems simple, even obvious, once it is demonstrated. Suppose a group of students wishes to hold a lawful meeting...

There is an ancient mottoy Chinese proverb which runs "Do not burn your house down to roast your pig" but the vice-chancellor of Liverpool University has improved on it...

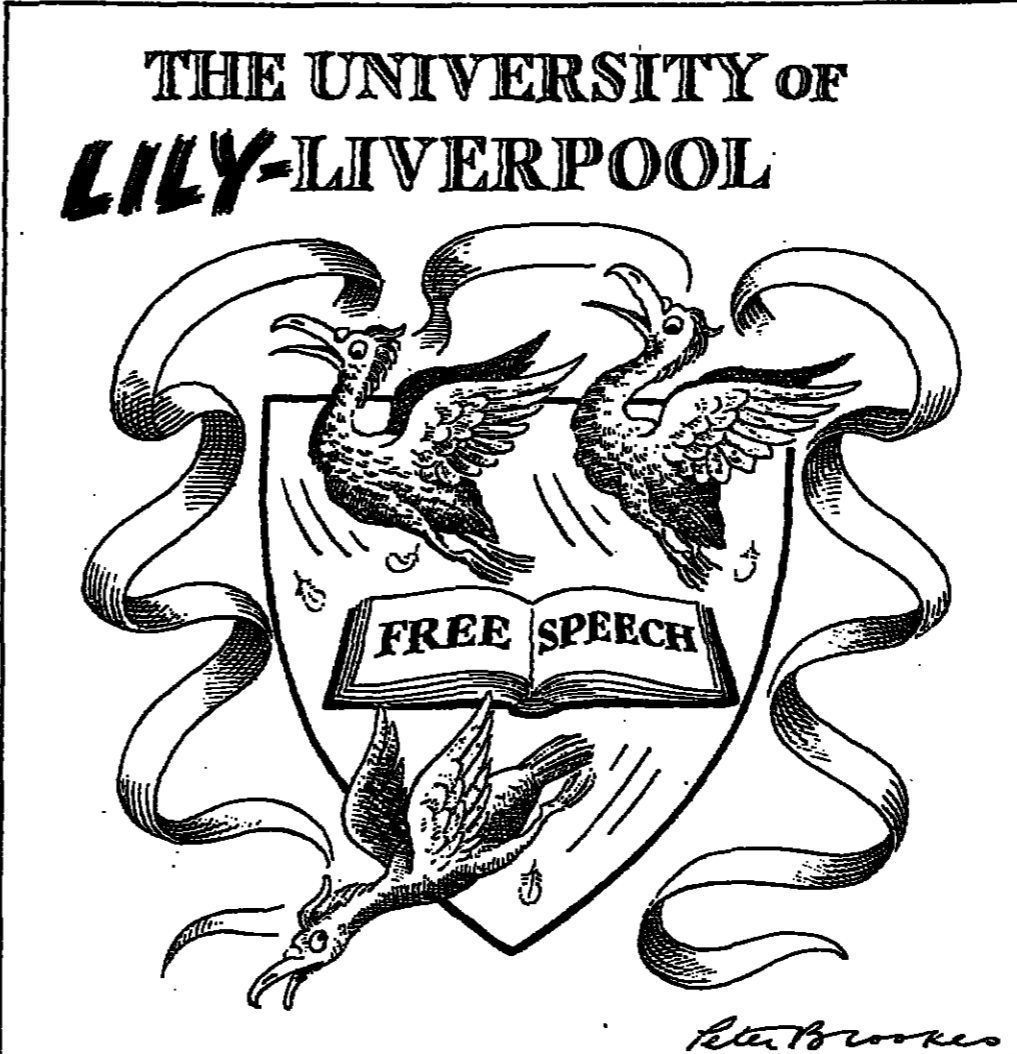
pleasant form of silencing at the University of Leicester, and - a real find, this - Liverpool itself was the venue when Mr Tom King had the unfortunate to address (or, more precisely, not address) an audience so terrified of hearing an opinion they did not already hold that they deemed it best to prevent him giving any opinion at all...

Armed with these examples, you rummage around, not in the legislation which was supposed to protect free speech, but in remarks made during the House of Commons debate on it; for good measure, you throw in the opinion of the Rouse Ball Professor of English Law in the University of Cambridge...

Well, clever-dick, could you have thought up anything so ingenious and original? There is an ancient mottoy Chinese proverb which runs "Do not burn your house down to roast your pig" but the vice-chancellor of Liverpool University has improved on it...

His job, then, is to encourage thought in all its manifestations, to promote the widest possible variety of comparisons between rival conclusions, to bar no road to those who seek understanding wherever it may be found, to guide his charges in the search for wisdom and learning (in that order), and to die in them by day and by night...

He is inculcating such precepts he can persuade the students to pick up a smattering of, say, literature, history, science, mathematics, philosophy, law, economics or languages it would do no harm. But the main thing is for them to understand what Popper pointed out: that however many millions of white swans you have seen, it takes only one black swan to disprove your claim that all swans are white...



precisely because so many university authorities were behaving in this fashion that legislation was passed to require them, by law, to deal with the potential. Before the legislation came into force, university heads had an inescapable moral duty to protect free speech everywhere and at all times...

And there's the rub. To bow to the potential is easier, and more comfortable, and less taxing, and safer, and more pleasant, and productive of less bother, and less likely to lead to unpopularity (to say nothing of a punch in the booter) than to take the necessary steps to nip the potential in its nasty little bud...

University of Cambridge, more's the pity - he may be right. But that would still leave the moral obligation where it was on his shoulders. So, since he seems to be as innocent of the method of dealing with a potential for disorder as he apparently is of the nature of a university...

When there is a potential for disorder, sufficient force - in the shape of the police - must be summoned. If a dozen policemen will suffice, well and good; if a couple of score are needed, they must be engaged...

For what is at stake is not the vice-chancellor's amour propre or his peace of mind or even his pension; it is democracy. If we open the gates to a crack no wider than a meeting cancelled "in face of a potential for disorder" - we shall never get them shut again...

The fact that the legislation was necessary demonstrated how far the surrender had already gone, and Liverpool's preference for a ban on a meeting rather than on those who wish to disrupt it shows that some would take the practice of surrender even further. Much further: for the vice-chancellor of Liverpool University added, as he ran up the white flag...

Commentary • RONALD BUTT

Nations in Community

It is a common 20th century belief, held with particular fervour by people whose politics incline to the left, that nationalism is the principal cause of war...

Those of this opinion slip easily into caricaturing any demonstration of affection for the idea of nationhood as jingoism, or worse, and exalt institutionalized internationalism or supra-nationalism as the road to peace...

It is true that, paradoxically, there has long been a strong strand of xenophobia on the left, which has helped fuel the Labour Party's dislike of the European Community as an instrument of international capitalism...

The Middle Ages were ravaged by wars which had nothing to do with nationality and everything to do with wanton princely ambition, and in modern times conflicts between empires of mixed nationalities have also

often been the negation of nationalism. Some of the most brutal of wars have been those called religious which cut across national divisions...

That is why the nationalities of the Soviet Union are in ferment now that Mr Gorbachev has lightened the weight of repression. Nations are peoples who strongly maintain their identity and special characteristics...

At worst, suppressed nationalism degenerates into the ferocious outbreaks of tribal brutality which are now disgracing Soviet Azerbaijan and Armenia. In Ireland, a ferocious religious nationalism infects the body politic like a disease only because it was for so long repressed...

national identity which has created the tensions arising from the flood of non-European immigrants with sharply different cultures and religious backgrounds into Britain and other European countries...

rights given to every individual to the European Parliament, even if it had more power, would solve nothing...

To reply that the member nations will not lose their identity is no answer. If they could lose it there might be no problem but they will not, and so there is. The Community should grapple with it by more than wishful thinking...

Neither new mechanisms at Westminster nor angry argument in the Council of Ministers offer a defence for the claims of nationhood. The answer must surely lie in a European Parliament which has built into it some kind of mechanism...

But what would become of it if the expression of national feeling and interest were repressed under supranational decision-taking which could override the essential interests of particular nations? The existing voting

ON THIS DAY 1902

Sir Sidney Lee (1859-1926), the Shakespearean scholar, succeeded Sir Leslie Stephen as editor of The Dictionary of National Biography in 1901. Out of his articles in the dictionary Lee developed his Life of William Shakespeare and his Queen Victoria: A Biography. The Queen had died in 1901. Later Lee, at the request of King George V, embarked on a life of the King's father, Edward VII.

MR LEE'S LIFE OF QUEEN VICTORIA

Queen Victoria A Biography By SIDNEY LEE (Smith, Elder, 10s 6d) Nine months after the death of Queen Victoria there appeared the last supplementary volume of the Dictionary of National Biography, containing a long and very careful article on her life and reign by the editor, Mr Sidney Lee...

biographer, brings out the Queen's weaknesses as well as her strength; he paints her as she was - a woman of no great force of intellect, with little interest in the great works of literature, and with a limited taste in art...

Perhaps the most interesting chapters of Mr Lee's book are those in which he deals with the years just before the Queen's accession, with the relations between the Queen and Lord Palmerston and with the Gladstone-Beaconsfield period. With regard to the first two, many of the facts, if not absolutely new, give the impression of novelty...



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LETTERS TO THE EDITOR

WORDS TO BE WEIGHED

President Gorbachov's address to the UN General Assembly yesterday was a stirring — and welcome — reminder of how far the Soviet Union has come since the shoe-banging hectoring of Nikita Khrushchev in the same hall. The Soviet leader inaugurated his country's return to full participation in international life by announcing unilateral cuts in the Soviet Armed Forces, calling for UN involvement in Afghanistan, and pledging that the days when Soviet people were persecuted for their convictions were at an end.

There is room for praise: Mr Gorbachov had understood his audience; he was frank about the problems his country faced, and he refrained from attacking the United States, except to regret its refusal to permit the PLO leader to speak in New York. His was the speech of a statesman, not the missionary for communism Soviet leaders often try to be.

There is also room for criticism. Mr Gorbachov's confident assertions that his country would soon have legal guarantees of free speech and free assembly, that it already had no one in prison for political or religious offences and that the problem of Jewish *refuseniks* would cease to exist, suggest over optimism on the Soviet leader's part or a deliberate attempt to mislead the West.

Just because such statements as these are made at a world forum does not make them true. The West has sufficient evidence that the Soviet Union still does have prisoners. Moreover the promised legislation on free speech and free assembly has been longer in preparation than might have been hoped. On the other hand, the very fact that such clear undertakings have been given before so wide a public, should make it that much more incumbent on the Soviet leader to ensure that they are fulfilled. The UN has a duty to ensure that Mr Gorbachov is held to his word.

It was in the area of arms control that the greatest expectations had been raised in advance of Mr Gorbachov's address. After his address, this is also where assessment is most difficult. The promise of unilateral cuts in Soviet Armed Forces and in conventional weapons calls for unhesitating approval. Plans to reduce the strength of the Soviet Armed Forces by 500,000 men, and to withdraw six

tank divisions from Eastern Europe — and disband them — amount to implicit recognition by the Soviet Union that it does enjoy superiority over Nato in these areas. Such a recognition, which has been mooted — but never so clearly accepted — before, marks progress in the Soviet approach to arms control in Europe.

While the promised cuts in the European theatre should give a push to the stalled Conventional Stability Talks, they fall far short of what Nato believes is necessary. The reduction in the number of tanks stationed in Eastern Europe is a cut of only 20 per cent, leaving the Warsaw Pact with a continuing superiority. The cut in the Soviet Armed Forces amounts to barely 5 per cent of its strength — and Soviet officers have already indicated that its Army needs to be slimmed if it is to be modern and efficient.

As an opening move, both reductions offer hope of progress in making the forces of East and West which confront each other in Europe, more evenly balanced. Nato will insist, however, that there is much further to go before any agreement is possible. Whether the sudden retirement of the Soviet Chief of Staff, Marshal Arkhromeyev — disclosed just before Mr Gorbachov's offer was announced — will make progress easier, remains to be seen. The concessions offered yesterday may well be as far as the Soviet leader can proceed without losing the support of more substantial parts of his military establishment.

The Asian members of the UN General Assembly will have been more puzzled than the Europeans by what Mr Gorbachov had to say. Where he had quoted specific figures for troop and conventional weapons cuts on the western flank, he spoke only of "substantial" reductions in troops and weapons on the eastern front, in Mongolia. This has long been one of China's requirements for better relations with Moscow, but was believed to be already underway.

"We are especially interested," Mr Gorbachov said at the beginning of his address, "in being properly understood; that is why we are here." That is also why his words need to be, and deserve to be, carefully weighed.

THE TROUBLE WITH TERRORISM

The Labour Party has once again displayed that part of its nature which consistently repels public opinion and which, in three general elections, has condemned it to opposition. By rebelling in such force on Tuesday against their leaders' position of abstaining on the second reading of the new Prevention of Terrorism Bill, the left demonstrated sympathies and attitudes which are profoundly antipathetic to the majority of people.

Their sympathies are not, of course, with terrorism as such. The charge is rather that they lack the appropriate sense of priorities. Labour feeling is so overmastered by a pedantic brand of libertarianism that it is incapable of seeing that there are occasions when the preservation of the greater general liberty may require some compromises of the traditional procedures for safeguarding it.

All general theories of good have to be tempered by the test of other general theories of good. The strict application of the principle of order may, in practice, have to give way a little to the demands of liberty, and vice versa. In this case, the liberty of people not to be slaughtered and terrorized may necessitate some inconvenience to suspected persons and some adjustment of general legal practices.

Labour suffers from a defect of political vision in this respect which afflicts not only those on the left but many in the broad mass of the party. In view of the instincts of the party as a whole, therefore, and its opposition to the previous Prevention of Terrorism Act, the tactics adopted by the leadership were not unreasonable.

The Shadow Cabinet decided to oppose by a reasoned amendment those parts of the Bill which particularly offended them: the detention of suspects for seven days without a charge and the exclusion powers. The technical condemnation of the detention powers by the European Court of Human Rights last week was particularly good grist to Labour's mill.

Since they support the Bill's powers for the confiscation of terrorists' funds, however, the Shadow Cabinet decided that, once their

particular amendment had been defeated, the party should abstain rather than vote against the Bill as a whole.

Abstention instead of voting clearly one way or the other can be a cowardly parliamentary device. It seldom impresses public opinion. On this occasion, it may have been justified in theory, but it undoubtedly backfired in practice. To have voted even against the confiscation of terrorists' funds would have positively misrepresented the party. Furthermore, by not opposing the whole Bill, Mr Kinnock could hope to reassure the public that Labour's heart is in the right place on resisting terrorism — even if its head is not.

By two front-bench resignations and a sizable rebellion, the left has now ruined this opportunity and achieved three things — all of them to its disadvantage. First, it has distracted attention from the Government's embarrassment at the hands of the European Court. Mr Hurd now has to make terms with that either by applying for a derogation or by introducing some judicial element; for instance, the involvement of a magistrate in a seven-day detention.

Second, it demonstrates Labour's incoherence and disunity and the left's persistence in undermining Mr Kinnock's attempted new realism. Third, it raises more suspicions about the attitude to terrorists on the left. Too often it seems prepared to assume that if a man goes so far as to use bombs he must have a genuine grievance in need of remedy rather than to insist that no effort must be spared in stopping his violence.

We all know about rulers who would have been judged capable of governing if they had never governed. Labour evidently remains determined to show that it does not even deserve the chance to demonstrate whether or not it is capable of using power well. The fact that so many Labour MPs who are not on the left of the party and some who are in the Shadow Cabinet apparently think Mr Kinnock was wrong on the Prevention of Terrorism Bill only shows how deep Labour's trouble is.

TREADING WATER

In privatizing electricity and water, the Government has apparently chosen to leave blank the details on flotation and subsequent commercial operations. Its view seems to have been: concentrate on principles, and let market conditions take care of the rest, nearer the time.

It is possible, however, that these tactics may not work. Yesterday's second reading of the water privatization Bill very nearly became a mere sideshow. Centre stage, the High Court was ruling on the issue of water company ownership. Meanwhile, Northumbrian Water has invited the Monopolies and Mergers Commission to call into question the desirability of permitting French companies to become shareholders in privatized British water companies. In the wings, a loud chorus from inside and outside the water industry could be heard singing of price increases far greater than anything the Environment Secretary, Mr Nicholas Ridley, had suggested were likely.

The most emotive question is the recent acquisition by the big French utilities of preponderant stakes in a number of water companies. The British are apparently content to consume French electricity, but less happy about drinking French water (except when it comes in a green bottle). Northumbrian has tried to prevent Lyonnaise des Eaux taking ownership of two companies in its catchment area. Comment from Government ministers has, meanwhile, been conspicuously lacking.

Quite what the objection is to the import of France's unquestioned operational and

commercial experience in the supply of water remains unclear. But if obstacles like this are to be raised which make it difficult for the water industry to acquire new and forceful management, then a major pillar of the argument for privatization is lost.

Beyond this issue lies the broader question of what future, if any, the water companies have once they lose their special status. Northumbrian and Southern jumped the gun by buying into local water companies while they were still public entities. The court has to rule on whether their behaviour was legal. It would be invidious, however, if there were any attempt, before privatization, to reduce even the small amount of competition the existence of the water companies injects into the system.

The Government has emphasized the regulatory regime that will exist after privatization in an apparent attempt to suggest that the water industry will be taken over by rather benign water ples. The City (and the Paris Bourse) have other images in mind, and it is time the Government went considerably further than it has done so far in defining the kind of commercial regime it envisages.

Will it retain a "golden share"? How attentively will it police the way in which the water ples choose to divide their constituent businesses: water supply, land and so on? Then there is the question of prices: there may be a case for more expensive water, but we have not yet heard it presented convincingly. Mr Ridley has some catching up to do.

Soviet policy in its republics

From Dr Armen Sahakian
Sir, The central issue of the continuing ethnic violence in Soviet Azerbaijan is clear. The intimidation of the region's otherwise peaceful Armenian inhabitants follows disturbingly the pattern of events that preceded the genocide of 1915 in Ottoman Turkey.

Briefly, official governmental policy then was to rid the land of its rightful inhabitants by active physical intimidation, culminating in massacre and genocide. Today, the events of Sumgait and now of Kirovabad and Nakhtichevan, can only be explained by the official sanction of at least certain elements of the Government of Soviet Azerbaijan.

The decision of Moscow to sack, albeit belatedly, the party chiefs in these two centres (report, November 28) was no doubt swayed more by the killing of three Soviet soldiers than in acknowledging the fortitude, courage and discipline of the Armenians in not replying in kind, despite constant provocation.

It has been the official position of certain apologists that Armenians did not comprise a majority of the historical land of Armenia, today part of eastern Turkey, and all that followed has been conveniently obscured as somehow less terrible because it was, after all, part of the historical "realities" of that area.

Let there be no question this time. Armenians will not allow the recurrence of the events of 1915. The clear majority of the inhabitants of Nagorno Karabakh is Armenian. That majority has made its wishes to be part of Soviet Armenia very clear.

Yours truly,
ARMEN SAHAKIAN,
23 Albemarle Street, W1,
November 28.

From Mr Konstantin V. Grivainis
Sir, Woodrow Wyatt, in his Commentary (November 29), has produced an excellent summary of the Baltic States situation. However, I believe that one point has not been sufficiently stressed.

The present Estonian "parliament" passed the recent request for an Estonian sovereignty with an almost unanimous vote (one against, with a few abstentions). This, despite the fact that, due to about 20 per cent of the people of Estonia being Russian, there were a substantial number of Russians in that "yes" vote. Furthermore, let us not forget that this vote was cast by the official Estonian Communist Parliament, not by some dissident group.

Yours sincerely,
K. GRIVAINIS,
Flat 4,
10/12 South Street,
Eastbourne, East Sussex,
November 29.

Relative values

From Mr K. W. Broad
Sir, I notice that while the sacking of 450 at Morgan Grenfell attracted 75 inches of comment today, the loss of 2,000 jobs at North-East Shipbuilders was allocated just 15 inches of space.

Does this ratio indicate that newsworthiness is directly proportional to the salaries involved? Yours faithfully,
K. W. BROAD,
Manor Court,
Church Aston,
Newport, Shropshire,
December 7.

Image of justice

From Mr Chris Mullin, MP for Sunderland South (Labour)
Sir, Congratulations to Lords Devlin and Scarman for their excellent article "Justice and the Guildford Four" (November 30). There is one point, however, that they do not address, except in passing. Namely, that in this case, as with so many of the alleged miscarriages of justice, convictions rest mainly on uncorroborated confessions obtained in police custody, all of which were repudiated in court.

In the case of six people convicted of the Birmingham pub bombings, who are also widely believed to be innocent, the convictions rest on now discredited forensic evidence and on confessions signed by four of the men in police custody.

If we wish to restore the now tarnished image of British justice our courts will have to stop convicting people on the basis of uncorroborated confessions. Yours faithfully,
CHRIS MULLIN,
House of Commons,
December 2.

Campus free speech

From Mr Colin Smith
Sir, The Vice-Chancellor of Liverpool University (December 2) evidently stands by his institution's classification of the Foreign Secretary as a "controversial" speaker.

This is to empty words of their meaning. Of course, no politician in Britain — not even Sir Geoffrey — is so bland that no fanatical student activist can be found prepared to respond violently to his presence on campus.

Does this make mainstream politicians guilty of conduct likely to cause a "breach of the peace" simply because there is always some right or left-wing fascist at the university or polytechnic concerned who cannot abide the process of democracy? Yours faithfully,
COLIN SMITH,
34 Greycoat Gardens,
Greycoat Place, SW1,
December 6.

Nurses with a sense of grievance

From Dame Allison Munro
Sir, It is easy to condemn the resignation of 44 midwives as irresponsible and deserving of little sympathy (leading article, November 30) until one reflects that the present dispute goes far deeper than invidious grading comparisons between nurses. It is the ultimate expression of a strong feeling among midwives all over the country that the new management of the NHS is perpetuating a tradition that grossly undervalues their profession.

Women looking after women has long been regarded as low grade work but it is high time society set aside this Victorian value and recognised the huge responsibility the midwife now carries, not only for the safe delivery of the large majority of mothers and babies, but also throughout the important antenatal and post-natal period.

She is often in the position of having to take major decisions affecting the way the mother or baby is cared for. Much of the time she is unsupervised and, where a doctor is present, she often finds herself more as mentor than handmaiden.

By all means encourage the disaffected midwives to use the appeal machinery, but this will prove a useless and frustrating exercise if management does not take this opportunity to recognise the responsibility the midwife carries.

Midwives as a class are anything but militant but desperate to make their voice heard, not simply for individual gain, but to attempt to raise the status of the profession and thereby attract the many more people into it who are so much needed.

Yours faithfully,
ALISON MUNRO
(formerly Chairman,
Maternity Services Advisory Committee),
Harbour Way, Ellanore Lane,
West Wittering, West Sussex,
December 1.

From Mr D. B. Garrick
Sir, There is still probably no event more important to a couple than the safe delivery of their children, yet the professional involved seems most exposed to the type of criticism which is prevalent in society and may be related to unusually high expectations. Faith and trust seem less important and so the respect formerly given to midwives is no

longer an important aspect of the job.

The shedding of less qualified staff three or four years ago means that highly trained and responsible midwifery sisters may do nothing more during a complete afternoon than slip out soiled delivery rooms. They have lost social clout, at a time of increased responsibility, due to a reduction in the "medicalisation" of pregnancy in most progressive units.

Perhaps the most worrying feature is the lack of a senior matriarchal figure on whom the girls can depend. The Griffiths reorganization has meant that according to "fine management" professionalism disappears only one step above the grade of sister, and that the midwives are then expected to answer to managers trained on business principles. I believe that discontent among the whole-time professionals may be one of the biggest challenges facing the current mark IV NHS management.

Yours sincerely,
D. B. GARRICK (Consultant in obstetrics and gynaecology),
Pembury Hospital, Pembury,
Tunbridge Wells, Kent,
November 29.

From Mr D. Byrne
Sir, As a charge nurse who for over six years has jointly shared responsibility for a pair of theatres in a large teaching hospital with a sister who is my equal both in experience and length of service, I was told earlier this month that one of us could be a G grade and the other an F. The only way to solve this dilemma fairly, or so we judged, was to toss a coin. The winner gets a pay rise of £116 per month, with back pay of £816.

As the loser, perhaps I should take comfort from your comment (leading article, November 30): The nurses will soon get their backdated rises and the effect should be to mollify many of those who feel disgruntled.

My back pay will amount to £12, but I can live with this. What I find less endurable is the effect on our staff relationships. Should I start to work less hard from now on, or should I have started to back-pedal a bit in my work from April this year? Yours faithfully,
D. BYRNE,
51 Ditton Road,
Surbiton, Surrey,
November 30.

A voice in Europe

From Professor Emeritus Ghita Ionescu
Sir, Mr Biffen (article, November 29) proposes that a House of Commons select committee be set up to scrutinize, harmonize and synchronize European Committee legislation with the British. Presumably this new committee will work together with that of the House of Commons which, since Britain's accession, has done this work most satisfactorily, although without the support of the Commons, whose indifference towards Community problems has been very evident.

Vernon Bogdanor answered in your columns (December 3) that the constitutional obligation of scrutinizing the decisions of the Community are incumbent upon the European Parliament, which, together with its British Euro MPs, should be strengthened from London for this purpose.

Both are right. But in the meantime the most urgent and natural thing to do is for Britain, like the German Federal Republic, Belgium, and other countries, to erect a strong joint committee made up of national and Euro British MPs, which could consult in advance.

The Euro MPs are bound to know and understand in greater depth the problems of the Community, and the British MPs could provide them in advance with their opinions on the national reaction to future European initiatives. The British Government, Parliament, and, last but not least, public opinion could only benefit from this overdue procedure of open and timely consultation.

Yours sincerely,
GHITA IONESCU,
36 Sandleigh Avenue, Manchester.

Walking to school

From Mrs Jean C. Holden
Sir, An eight-year-old child can walk a six-mile round trip to and from school before the LEA is obliged to provide transport to "facilitate" his attendance at school. His caring parent may be obliged to walk twice that distance to accompany him. So say the law lords in their interpretation of s.39 of the Education Act 1944 (report, December 2).

It would be interesting to see whether our legislators and judges could cope with a regime demanding that they set aside up to four hours each day to accompany their children down dark muddy lanes in the depths of winter in order to fulfil their statutory obligation to send their children to school. Perhaps they could push younger children in a pram or pushchair on the six-mile round trip twice daily for good measure!

The purpose of the 1944 Act was to make education available to all. This decision makes it less accessible to some. Yours faithfully,
JEAN C. HOLDEN,
Greenscombe Barn,
Luccett,
Callington,
Cornwall,
December 2.

Western defence

From Mr Kenneth Lindsay
Sir, I strongly agree with Mr Amery's reference (November 19) to the "distinct origins" of Western European Union and Nato.

Western European Union was created by amending the six-year-old Brussels Treaty to provide for the rearmament of Germany. It provided for close co-operation with Nato and established a council and an assembly. France would not join unless Britain participated; Britain would not agree to German rearmament without the backing and good will of North America. Perhaps WEU has suffered from its unusual origins.

It seemed obvious then. Today it is vital that European Union should have a distinctive defence organisation, with an answerable parliamentary assembly, not only to co-ordinate arms procurement, but for its own protection. Institutions must respond to this challenge, not by repeating slogans like "United States of Europe" or by bandying about concepts like "Marshall Plan" in a quite different context.

One striking feature of these earlier decisions on policy was the bipartisan political understanding in most countries. One only has to think of the contributions made by Eden, Bevin and Macmillan; in the United States by Truman, Marshall and Vandenberg; in France by Schuman, Monnet and Herriot.

Perhaps the more percipient statesmen of today will think and think again before confusing generous acts of statesmanship with international market dealings. Yours faithfully,
KENNETH LINDSAY,
The Athenaeum,
Pall Mall, SW1.

Restraint on Irish

From Mr Don Joyce
Sir, Now that yet another attempt to extradite a terrorist from the Republic of Ireland has resulted in fiasco, is it not time to treat the Republic in accordance with its chosen inimical role? Irish citizens should travel to the United Kingdom with the same documents as the French or Spanish; they should not be allowed to work here without a work permit, and should be allowed to stay longer than three months only with permission.

Dual citizenship should not be allowed, and Irish citizens should have no right to residence, free health treatment, social security or any of the other benefits of British nationality. Those Irish citizens who have been long resident in this country should register as aliens, then be allowed three months to acquire the requisite permission to stay; failing this, they should be deported. Yours faithfully,
DON JOYCE,
Flat 2,
Market Cross Holiday Apartments,
Church Street, Cheddar, Somerset.

Letters to the Editor should carry a daytime telephone number. They may be sent to a fax number — (01)782 5046.

Getting to grips with egg fever

From Mrs Judy Morris
Sir, Having just read Dinah Hall's article (December 5) on *Salmonella enteritidis* in eggs, I would like to correct her description, "in layman's terms", of this infection.

At 53 I would not consider myself "elderly" and am quite healthy, but eight weeks ago after eating two lightly-fried eggs I caught *Salmonella enteritidis*. Far from "an unpleasant day or two of the runs" I had vomiting and diarrhoea, the latter continuing for 12 days and nights, and lost a stone in weight. I am still taking specimens to the hospital laboratories in the hope of getting an "all clear". I certainly feel I have the plague.

Yours sincerely,
JUDY MORRIS,
137 Stoneleigh Park Road,
Stoneleigh,
Epsom, Surrey,
December 5.

From Dr M. Rice-Oxley
Sir, Mr Aled Griffiths, chairman of the NFU poultry committee, complains (report, December 6) that Mrs Currie was "twicked" to make remarks about salmonella poisoning from eggs just before Christmas. Does he not know that the royal icing recipe for Christmas cake is made with a raw egg?

I congratulate Mrs Currie for her timely warning. Yours faithfully,
MARGARET RICE-OXLEY,
Lower Almonry Farmhouse,
North Trade Road,
Bartle, East Sussex,
December 6.

From Ms Cleone Christie
Sir, Too late did it occur to me that I should have put hard-boiled eggs, not raw eggs, into the almond icing I have just slapped on to my Christmas cake.

Yours faithfully,
CLEONE CHRISTIE,
Gateway, Wharfe Lane,
Henley-on-Thames, Oxfordshire,
December 5.

From Mr Michael Parker
Sir, I eat one, and often two, lightly-boiled eggs each day before driving to work. On the basis of statistics, 46 outbreaks of salmonella so far this year, and 30 million eggs eaten each day, compared to the statistics for road accidents, I am likely to be killed several hundred times in a car accident before catching salmonella.

We are advised to boil the egg for seven minutes, but what should I do about my car? Yours faithfully,
MICHAEL PARKER,
Goderstone Manor,
King's Lynn, Norfolk,
December 5.

From Miss J. Neely
Sir, Readers of Jane Austen's *Emma* can now take delight in the discovery that Mr Woodhouse's one apparently sensible remark, that "An egg boiled very soft is not unwholesome" is as mistaken as most of his other opinions.

Little did he imagine, however, that his denial of the custard to his guests ("I do not advise the custard") would one day meet with approval in many quarters. Yours faithfully,
JANE NEELY,
6 Depondne,
Ingatesstone, Essex,
December 5.

From Mr Brian Cuthbertson
Sir, P. G. Woodhouse fans will recall that one of Bernie Wooster's uncles said "Eggs! Eggs! Damn all eggs!" in an overwrought way and that this was considered a good indication that he was more or less off his onion. Yours faithfully,
BRIAN CUTHBERTSON,
13 St Mary's Terrace,
Little Venice, W2,
December 5.

Tucking in

From Mr T. J. Elliott
Sir, Mr Jon Marshall-Chervet (December 5) asks what encouragement would the average family offer their guests sitting down to Christmas turkey and plum pudding. Instead of something like "Get stuck in!", how about that simplest of graces — "Thank God."

However, Christmas is so pagan a feast that perhaps a Christian grace is no longer apposite? Yours faithfully,
TIMOTHY ELLIOTT,
Lark Hill,
Haynes West End, Bedford,
December 6.

From Dr H. M. Mounsey
Sir, Of the many customs I remember, at our Quaker girls' boarding school in the early 1970s, one pertained to the start of every meal.

After a short period of silence, and before we could commence eating, we were to turn to each of our neighbours at the table ("mealies") and bid them, "Do begin."

Courteous as it was, I doubt such a custom persists today — appetite has probably overtaken manners! Yours faithfully,
HELEN MOUNSEY,
Birkbeck College,
Department of Geography,
7-15 Gresse Street, W1,
December 5.

From Mr Andrew Waters
Sir, My in-laws live in northern France and on festive occasions do not say *Bon appetit* but "Charge!" Yours faithfully,
ANDREW WATERS,
7 allee du Moulin,
95650, Boissy l'Aillerie,
France,
December 6.

ANNOUNCEMENTS & PERSONAL

ANNOUNCEMENTS & PERSONAL (Continued from page 18)
BIRTHS
BENJAMIN - On November 24th, to Leah (nee Thompson) and Charles, a daughter, Emma Knox.

POSTER - On December 7th 1988, in Chichester, Martin, Funeral Director, Monday December 12th at 12 noon. Flowers may be sent to Edward White & Son, 5 South Pall Mall, Chichester.

SELVIN-HOLLEY - On December 6th, John, Commander R.N., aged 72. Beloved husband of Phyllis and father of Elizabeth and Deborah. Funeral service at West Norwood Crematorium on Tuesday December 13th at 1.30 pm.

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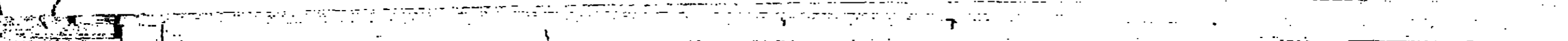
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THE ARTS



Hello, hello: spot the sources in the bulrushes as Madmartigan (Val Kilmer, alias Mad Max) greets his unlikely little ally Willow (Warwick Davis, alias Tom Thumb or Moses)

Mad Max, I presume

CINEMA

Willow (pg) Empire, Cannons Fulham Rd, Baker St High Spirits (15) Odeon West End Sacrificed Youth (pg) ICA

It is on record that George Lucas concocted the story of Willow after extensive reading of anthropological studies of the origins of world folklore and legend. The result is a bizarre synthesis, in which much of the fun lies in spotting sources, ranging from St Matthew to Return of the Jedi.

The story starts with the Wicked Queen Bavmorda ordering the murder of the baby claimant to her kingdom (Harold, Snow White). A good midwife carries off the child (The Flight into Egypt) and hides her in bulrushes (Moses). The baby is taken to a village of little people, the Nelwyns (the Munchkins from The Wizard of Oz). Heroic little Willow (Tom Thumb) is dispatched to take the child back to her people. He is dogged by Bavmorda's skull-helmeted general and Amazonian daughter (Darth Vader and Princess Leia from Star Wars), but helped by a crazy, wise-cracking swordfighter Madmartigan (Mad Max). Captured by Goblins (Gulliver in Lilliput) he acquires two of them as comic relief side-kicks (the robot double-act from Star Wars).

This is only a sample of the sources: there is much more story-spotting to distract grown-ups while the under-twelves are (maybe) absorbed in the rambling tale of sword and sorcery and the over-extended special effects. When the fabricated folklore gets tedious, individual characters provide some compensations. Billy Barty, doyen of screen little people, with a career dating back

to Warner musicals of the early Thirties, is a colourful old sorcerer. Patricia Hayes, reincarnating Glenda the Good Fairy of The Wizard of Oz, battles Jean Marsh's Wicked Queen, the spitting image of the Disney Snow White version. The weight of the story falls on 3ft 4in Warwick Davis, an actor of unforced charm which gets him through some of the more banal bits of Bob Dolman's dialogue. Charm is the stock-in-trade of the director Ron Howard and informs the most appealing bits of this film - Willow's cosy domestic life; and a comic scene where Madmartigan, sprinkled with love dust (A Midsummer Night's Dream) gets silly-romantic over his Amazonian antagonist. The best diagnosis of High Spirits comes from the writer-director Neil Jordan, in his introduction to the published script (Faber & Faber, £5.95). In a wry

little poem he relates the hazards of dealing with Hollywood: The baby-faced executive has only so much time to give. He says: "Every film nowadays must have two purposes. The ostensible purpose... that comes to the forefront in publicity campaigns, that probably, in the end, brings people into the cinema... And the secret purpose, the one you can never mention if you want the film made, but which constitutes the real reason for making it." This Janus-faced - not to say schizophrenic - posture cannot make for easy working and this film is symptomatic of what results. Knowing Jordan's earlier work (Angel, Company of Wolves, Mona Lisa) one can divine the comedy he wanted to make - a film about Ireland and the Irish character which would also embody magical and lyrical elements.

The story of cultural clash of New World and Old Ireland pays homage to René Clair's 1936 The Ghost Goes West. An impoverished Irish landowner advertises ghosts as the tourist attraction of his mouldering castle. The tenants are recruited to stage "supernatural" apparitions, but just when the indignant transatlantic guests discover the imposture, real ghosts take over. Gothic romance enters as a living couple fall in love with a dead couple and cross the borders of the grave to fulfil their grand passions. The slapstick veers between the homespun of Heath Robinson and

David Robinson follows the trail of the latest George Lucas film through a bizarre synthesis of ancient legends, swords and sorcery

Roland Emmett mechanisms to produce the hauntings and attempts at the Ghostbusters style, with physical knockabout, beds full of people falling through floors and careering down staircases, and characters yelling (to quote the script verbatim), "Waahooaahhooooooo!"

At moments reliable performers such as Ray McAnally bring the comedy temporarily to its senses; but, in the leading role, Peter O'Toole's indiscriminate posturing and declamation throw his scenes off balance. Schizophrenia is most apparent in the intended climax of the gothic romance, the moment when a young American (Steve Guttenberg) makes love to a beautiful Irish ghost (Daryl Hannah), only to find her withered in his arms to a 200-year-old mummy. To reawaken the sleeping beauty he must plant a kiss on the withered lips. Just when the

The best of all possible

THEATRE

Candide Old Vic

The book for Leonard Bernstein's Candide has gone through so many revisions in the past 30 years that you would expect the latest version, by Hugh Wheeler, to have lost all contact with the impulse that first drove the composer into adapting Voltaire's Enlightenment satire for post-McCarthy America. Miraculously, in Jonathan Miller's production, it emerges as a fresh masterpiece.

Candide is about optimism: a potent factor in American life and a compulsory element on its musical stage. Bernstein delivers his musical challenge to the best of all possible worlds through an onslaught of idioms.

Here is the guileless hero, snug in his Westphalian Schloss where the family gather for uplifting chorales. Then the Bulgarian army descends on the household and total security slips from under their feet. There are Prokofiev battle marches; the Lisbon Auto da Fe goes to the swing of pastiche Bizet. Popular dance forms turn up in spiky derision of the hero's ordeals.

Meanwhile, the score also charts the personal adventure of a young composer who can work in any style, and who venturizes his way through the world repertory from Donizetti to Stravinsky.

Richard Hudson's use of architectural models to define location



Nickolas Grace as Pangloss (and his giant chairs for Pangloss's tutorials) are extremely witty, and also establish the fairy tale convention.

Not all the company have the voices for full-scale operatic parody. Nickolas Grace in particular is hard-pressed as Pangloss, a series of saucer-eyed side-kicks, and the show's simian narrator. Conversely, Mark Beudert's heroic tenor Candide (at his best when Bernstein edges towards Puccini) retains a smilingly unvaried innocence.

There are marvellously resourceful performances from Rosemary Ash as Cunegonde and Patricia Routledge as her battle-scarred servant who lost a buttock to the Turks.

Irving Wardle

Tapping the roots

Roots Basildon

Wesker's most famous play still packs a punch, though 30 years have gone by since it was bailed, and rightly, for its portrait of slung-witted farm-labourers and the transforming power of education. Of course one can pick out bits that have dated quaintly: the absence of television in the living room, a peculiarly old-fashioned squeamishness concerning sex and, more seriously, a bright-eyed fervour for Socialism.

When the play was written the Thirteen Wasted Years of Tony Blair had several years yet to run, and it will be one of the ironies of history if the play's social interest eventually becomes not so much its portrait of labourers as

the light it casts on the lost, mid-century belief in the power of education.

Young Beatie Bryant returns to her Norfolk family fired with her London boyfriend's enthusiasm for changing the world by thinking out what is wrong with it. Her efforts to vitalize her family fail. But she stops parroting his arguments and becomes her own woman at last. This is the famous moment that closes the play.

I would not think the excitement of this scene comes across on the page but it thrillingly does in the performance by Maria Miles, playing her first professional role, in this National Theatre Mobile Production ably directed by Simon Curtis.

Jeremy Kingston

A price of debt

With the Christmas shopping spree in full swing, it was a good moment for the ever-enquiring 40 Minutes (BBC2) to mount an investigation into how and why people find themselves in debt. But the most difficult thing about debt is getting people to admit to it, so the programme was fortunate in being able to tap the resources of a Manchester support group, and in finding three couples who were positively loquacious on the subject.

TELEVISION

The interesting thing about all three cases, which was not sufficiently emphasized in the programme, was that none was simply a question of casual over-spending. The root cause was a radical change of circumstances in the earning pattern of the household. In one case, both partners had given up their jobs, one to start a small business which was unsuccessful. In another, one was off work for 18 months and his wife gave up work to look after him. One guesses that the same pattern of inhibition and pride which

prevents people talking about debt also inhibits them from admitting it to themselves and changing their spending. Financial counselling was necessary at the initial stage, not years later, when the debts had built up. But the group run by Stuart Giles in Manchester had the considerable achievement of enabling people to face reality and not escape, hiding the letters behind the fireplace and retiring.

In Open Space (BBC2) a group of black lawyers argued that the British legal system is unfair both to them and to their clients. There is bound to be a huge residue of unconscious discrimination in any institution as dominated by the establishment as the Bar. Chipping away at that will be a slow and depressing process. But if black lawyers set up in black chambers to represent black clients, that may help the natural trust of the barrister-client relationship, but it will do little to promote integration. For that, white clients will need to prefer black lawyers, and that, as the programme suggested, may be farther way.

William Holmes

The Mersey is beating again

CONCERTS

RLPO/Wordsworth Liverpool

It seems a long time since the heady days when "hind stream" attempted to build a bridge between the formal concert repertoire and jazz. But the wider issue has a history that reaches back almost unintermittently to at least the 12th century.

There have always been composers who face the knowledge that they might reach a wider audience by using a more familiar language. Meanwhile, the massive international audience for pop music makes the search seem increasingly urgent and potentially fruitful. And a certain softening in the nature of some contemporary concert music slightly reduces the danger. Peter Dickinson plainly knows

all this. He is a composer with the knowledge of both worlds to see the problems and with the technical skill to confront them.

But it was still a bold step to use a commission from the RLPO as an attempt to bring the Liverpool Sound of the 1960s into the Philharmonic Hall. His Mersey-side Echoes combines two pop-like tunes laid out in a simple design articulated by a Big Band fanfare which gradually permeates the music with a multi-layered orchestral texture.

If the results occasionally sound like music for an advertising jingle (which may be unavoidable in the circumstances), they also contain details of delicate and beautifully conceived instrumental texture. Barry Wordsworth conducted the new work with assurance and was joined by Ian Tracey for the fluid and well-pointed performance of Poulenc's Organ Concerto.

David Fallows

On the wild side

Philharmonia/Eschenbach Festival Hall

Most solo violinists, finding they cannot bring the Schumann Violin Concerto to life, happily live without it. So Thomas Zehetmair deserves praise for taking it on; after all, this 27-year-old Austrian is not yet well known here, and the austere Schumann work is not exactly an easy ride to a reputation.

Zehetmair's flexible phrasing, and his caressing nuances in the more lyrical passages, made one keen to hear him again, though perhaps in chamber music. For he does not seem to have a particularly powerful sound, and occa-

sionally his tone seemed to flake under pressure. An overdone passage of vibrato-less ponticello in the lovely slow movement was an eccentric miscalculation, and the finale's passagework needed more brilliant timbre to cut through Schumann's dour orchestration.

Christoph Eschenbach's control of the Philharmonia in the concerto was none too distinguished: the slow movement's opening was comically unsynchronized. The conductor made amends with a well-paced and sonorous performance of Brahms's First Symphony.

Eschenbach has always been an intelligent and far-sighted shaper of symphonic arguments: his smoothly effective tempo changes, and deliberate but convincing unfolding of the finale's slow opening were further evidence of this. Now, however, he has grafted on a welcome streak of wildness, and a far sharper rhythmic profile, as well. The strings played much more gutsily here than earlier in a rather dull account of Berlioz's Benvenuto Cellini overture; and Bradley Creswick swept sumptuously through the Andante's violin solo.

Richard Morrison

A PREVIEW OF TOMORROW'S ECONOMY

Table with 2 columns: Event Name and Dates. Includes events like SALON ELETTRONICA '89, SALONE INTERNAZIONALE DEL SERVIZIO, GRANDE FIERA D'APRILE '89, etc.

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Mellor calls for new look at Cleveland child care

By Jill Sherman, Social Services Correspondent

The Government is to set up a third review of child protection services in Cleveland next year after identifying several areas where further action was needed to improve the handling of child sexual abuse cases, Mr David Mellor, Minister for Health, announced yesterday.

A report from the Government's Social Services Inspectorate into the Social Services Department in Cleveland found there was little evidence of comprehensive assessments, that parents were only consulted in half the cases studied and that inter-agency co-operation could be improved, Mr Mellor said.

"I propose, therefore, to seek a further review of child protection services in Cleveland in June of next year," Mr Mellor said, adding that he would be sending the inspectors back to ensure that their recommendations had been acted upon.

"The report finds some real progress has been made. But there is room for further significant improvement," he said.

However his main concern was with the welfare of the child. "We need to ensure that there isn't an over-reaction," he said. "Cleveland would become a national disaster if any of the agencies were less inclined to intervene where there is a clear case to do so."

More needed to be done to help parents and children become properly involved in decisions which affected their lives, he said. The Social Services Department would also need to work with the police "to create an environment where all staff respond to abuse in a joint way".

The inspectors were sent into Cleveland last month to check on the response to recommendations forwarded by Lord Justice Butler-Sloss following her inquiry. They examined the handling of 33 child sex abuse cases reported to the council before last July.

The inspectors said that there were "considerable" improvements in advance of implementing any Butler-Sloss proposals in "achieving an appropriate balance between protecting children and respecting children and their parents". But they still found areas of worry and serious concern and claimed that poor practice was not identified quickly enough.

Cleveland County Council welcomed the report and said it confirmed findings of its own working party report published in August. The leader of Cleveland council, Mr Bryan Hanson, said: "It should be stressed that the report's criticisms were all identified by the council's own working party."

"What Cleveland needs now, as the report recommends, is a time to implement the policies already agreed."

Kremlin proclaims an 'era of peace'

Continued from page 1

A picturesque 19th-century house on Governors Island off the tip of Manhattan, he shook hands warmly with the US President and posed, smiling, for photographs.

Mr Reagan said: "I'm looking forward to this fifth and final meeting with President Gorbachov. We have accomplished much, but there are other things still to be done."

He said he was glad that Vice-President Bush was there to join them, and Mr Bush stepped forward also to greet the Soviet leader warmly.

In response to questions on whether Mr Gorbachov had scored a propaganda coup, the Soviet leader said: "You're not serious." He added later: "If we score any points it will have to be together. If we try to score any points alone, nothing will happen."

In one room the three men sat in front of a blazing fire while in the next, an elegant table was set for the 14 people joining them for lunch.

Arriving for the meeting, Mr Reagan had sounded a cautious note. Asked whether the Soviet proposal could be an attempt to drive a wedge between the US and its allies, Mr Reagan said: "I don't say we are not prepared" to consider a similar dramatic gesture. But he added: "There has been no negotiation."

Vice-President Bush, who arrived moments later for the two hours of talks, refused to comment on the Gorbachov speech. The President-elect has made it clear that he would not engage in any negotiations during the meeting.

● LONDON: Mrs Margaret Thatcher last night "warmly welcomed" Mr Gorbachov's announcement of the Soviet forces cuts. She said that her first reaction was to welcome the cuts in forces and armaments as "as important step towards securing a better balance of forces in Europe in view of the Soviets' present overwhelming superiority".

Walking into shipyard history



A worker leaving the Sunderland yard yesterday after the announcement that ended 500 years of shipbuilding on the Wear.

In Mowbray Park, in the centre of Sunderland, yesterday workers were putting the finishing touches to an elaborate laser and firework display intended to launch the town's Christmas celebrations tonight. However, it will need more than a pyrotechnic carnival to lift the gloom that settled unseasonably on Wearside yesterday after the announcement that its last shipyard is to close (Peter Davenport writes).

The Government decision to close the North East Shipbuilders Ltd not only ended nine months of uncertainty about the future of the yard, but it also brought to a close a fine tradition of shipbuilding on the river dating back more than 500 years.

It also means the loss of 2,400 jobs in the Pallion and Southwick yards and the risk to a further 4,000 jobs in related industries elsewhere in the region.

The local newspaper summed up a tragic day for the town in a one-word headline: "Shipwrecked".

Although many of the men at NESL, some following family tradition dating back generations, had, in their most private moments, anticipated that closure was inevitable, they and the town had mounted a concerted campaign to try to prevent it happening.

Yesterday the mood of the men coming off shift into the evening gloom was of betrayal, bitterness and anger at the loss of an industry which they regard as being at the forefront of European shipbuilding. The words of the Industry Minister, Mr Tony Newton, that there was "no further realistic chance" of maintaining shipbuilding on Wearside were greeted with derision.

Political sketch

Great fun baiting fish out of water

Surveying the PM's appointments to the Trade and Industry front bench, one is reminded of the Mikado's sardonic scheme to "let the punishment fit the crime."

The craggy-faced Alan Clark, for instance, lives in a castle and hates the Common Market with a smouldering passion. Mrs Thatcher has created him Minister with Special Responsibility for EEC Matters. The buccannering Mr Eric Forth has been given responsibility for consumer-protection. Forth, who many people believe to be Lord Lucan, has about as much affection for the many-state as Lucan did for the nanny.

Yesterday Mr Clark was unamused. A cruel colleague invited him to confirm that we were doing wonderfully in Europe. The minister stood, wordless, his gothic features twisted into aspects of pure torture. Then he made a tiny, growling sort of rattle in the back of his throat. All laughed. He got his own back, though.

Mr Nicholas Soames (Conservative, Crawley) seems recently to have been playing a kind of "chicken" game, with himself. Rising, he wants to be called, folds his arms, opens his mouth, draws breath — and all before thinking what it is he is going to ask.

Then he makes up a question on the spot, from a standing start, without pause or sign of distress. Deep breath, and away: shouldn't British exporters be trained to do business with Europe? "Yes," said Clark, mildly. The problem was that so many Europeans "do seem to speak English." (venomous pause) "Of a kind."

Eric Forth vented exasperation differently — like any junior executive humiliated by his boss: kick the cat. His own side (David Summers), egged on by the Demo crats' Charles Kennedy, had the cheek to ask our free-market wobblebacker whether, as Safety Minister, he didn't agree that electrical appliances should come fitted with sealed plugs so that consumers avoided the risk of fitting their own?

Forth closed his eyes, counted to ten. Meekly, voice restrained like a coiled spring, he murmured of the "plugs and sockets safety regulations." Throat tightening,

new, almost to a whisper, he huffed something about an EEC "low-voltage directive". Alan Clark's whole body jerked involuntarily — that was the EEC, not the low-voltage. Forth, with sugary smile added that fitted plus would be hard on the elderly poor who often had round-pin sockets. Then he crunched back, quivering with frustration, on to the beach.

His moment soon came. Labour's pleasant Andrew Bennett, who has just resigned as an Education Spokesman, asked about his feet. "Congratulations" (sarcastically) on Bennett's "elevation to the back-benches." And, could he add, he hoped Bennett would soon learn as much about Trade and Industry as he obviously had about Education? Forth sat down, happy.

Hilarity vanished when Tony Newton rose to announce the closure of the Sunderland shipyards. Your sketchwriter remains perplexed about this. The problem, Mr Newton explained, was not that the product was poor, but that there was insufficient demand for ships, unless the yard was subsidised.

But this problem is not new. Agriculture faces the same difficulty: surplus product. So, as we all agree that farmers are good chaps who would naturally prefer to stay on their farms, it is just a matter of arranging it.

In the past this was solved by Government buying up the unwanted food and stockpiling it until it rotted or could be sold off cheap. But it is less perishable than butter so we could do that with them, too — but stockpiles are politically out of fashion. What we are starting, now, with agriculture — the "set-aside" scheme — is to pay farmers for staying at home and not growing anything.

Well, are shipbuilders not good chaps, too? Why was Mr Newton not announcing a Shipbuilding "set-aside" scheme, where shipyards are cordoned-off to lie fallow and shipwrights are paid to keep out of them. Better think again, Mr Newton. Have a word with the Agriculture Minister.

Matthew Parris

£45m jobs package for Wearside

Continued from page 1

Shipbuilders, involving two-thirds of the workforce.

Mr Newton denied Labour claims that there was an imminent upturn in world shipping orders.

Labour MPs protested that the Government should have made more effort to pursue a potential order from Cuba.

Mr Bob Clay, Labour MP for Sunderland North, who has been trying to put together a consortium to save the shipyard, later accused the Government of making up the rules as it went along and setting guidelines for bidders that nobody could meet. He said Cuban representatives had wanted to place a £160 million order with the Wearside yard but had "had the gate slammed in their face".

Mr John Edmonds, general secretary of the GMB general union said: "This is a shattering blow. The Government has drowned the hopes of nearly 3,000 families."

Calling the decision "economic madness", Mr Edmonds said that the shipyard was modern, and highly skilled workers were desperate, to do the work.

● The shipping industry was told last night that protectionism was not the answer to its problems (Rodney Cowton writes).

Mrs Lynda Chalker, Minister of State at the Foreign Office, said prospects now looked better for shipping than for many years. But the industry had to adapt.

Arafat's recognition for Israel

Continued from page 1

The Stockholm talks were hailed by the Swedish Prime Minister, Mr Ingvar Carlsson, as "a breakthrough" in clearing up any ambiguity concerning the Algiers declaration and in paving the way for an international conference to bring about a Middle East peace settlement.

A statement of clarification of the PNC's Algiers resolution issued at the close of the Stockholm talks called for the establishment of an independent state of Palestine and the acceptance of "the existence of Israel as a state in the region", and the rejection and condemnation of terrorism in all its forms.

Mrs Rita Hauser, an international lawyer who is head of the US branch of the International Centre for Peace in the Middle East, leader of the American-Jewish delegation, said she hoped the US Government would now open a dialogue with the PLO.

● JERUSALEM: Mr Alan Liel, the Israeli Foreign Ministry spokesman, said last night that Mr Arafat's remarks were "an additional commentary... that is nothing but an upgrading of the ambiguity and double-talk the PLO used in Algiers".

● LONDON: Britain said it was now up to Israel to seize the opportunity to accept an international peace conference to settle the Middle East question.

More Israeli troops, page 9

THE TIMES CROSSWORD PUZZLE NO 17,847

1 2 3 4 5 6 7 8
9 10
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13 14 15
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17 18 19 20
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27

- ACROSS**
- Vehicle a flyer used for a tournament (8).
 - Vessel carrying everyone for mobilization (4-2).
 - American island retreat at one's disposal (6).
 - Like one having duck without ever first touching a drop (8).
 - Sensible student on desert island (8).
 - To a large extent the rent is a good husband's concern (6).
 - In Verdun it endeavoured to make one (5).
 - Favourite uncle somehow concealing a peevish irritability (9).
 - Excellent ruler (9).
 - It's inclined to hang down loosely in Kent (5).
 - Extra accommodation for girl by river? (6).
 - Antipathy for county introducing arbitrary rise (8).
 - Crucial to the management that typists should use it (8).
 - Plunged theologian into river? Quite the opposite (6).
- DOWN**
- Volunteers among sailors at home to be (10,7).
 - First two characters in trouble removed — that's 10 put in a dungeon (9).
 - Novelist found in rear end of carriage (6).
 - An opponent of imperialism — till General Dent agitated! (6,9).
 - Colour of strong box standing on inverted cask (8).
 - Article in Caesar's tongue about a few of the Letts (7).
 - Plastic covering for article kept in college quarters (9).
 - Free a French explorer who has lost weight (9).
 - Duck found in lay-by, sure to be injured (9).
 - It's made with rare rum (8).
 - There's some point in this artist's beard (7).
 - Pretend, as Moriarty presumably did (7).
 - Seagull holding a feast where cattle graze (6).

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

- By Philip Howard
- PSYCHROPHILIC**
- Marbled erotica
 - Liking the cold
 - Fascinated by the supernatural
- ATTACABOTTONI**
- A buttonholing bore
 - Parse-shaped pasta
 - Italian light cavalry
- LEV**
- To play the fool in print
 - The Bulgarian monetary unit
 - A tourist customs duty
- ALALAGMOS**
- A war-cry
 - Stammering
 - Neurotic lateness
- Answers on page 22

Solution to Puzzle No 17,846

Across: 1. AERIAL; 2. DUCK; 3. LAY-BY; 4. BEARD; 5. RUM; 6. MARIATRY; 7. SEAGULL; 8. FEAST; 9. GRAZE; 10. DUCK; 11. SEAGULL; 12. FEAST; 13. GRAZE; 14. DUCK; 15. SEAGULL; 16. FEAST; 17. GRAZE; 18. DUCK; 19. SEAGULL; 20. FEAST; 21. GRAZE; 22. DUCK; 23. SEAGULL; 24. FEAST; 25. GRAZE; 26. DUCK; 27. SEAGULL.

WEATHER

A cloudy start everywhere with frost in the far south-east. Occasional rain will persist over north-west Scotland. Elsewhere drizzle will be confined to exposed western coasts and slopes of northern England. South-east Scotland and Wales will stay essentially dry with a few bright intervals. Outlook: Little change but early morning fog patches increasing.

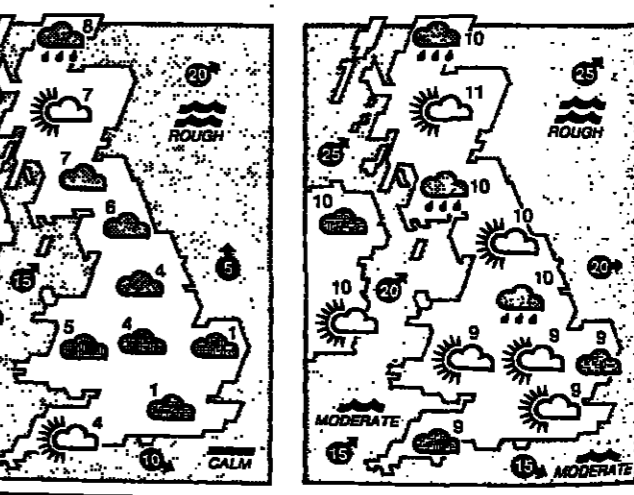
ABROAD

Temp	Wind	Cloud	Remarks
Algeria	57	S	13 35 S
Amman	19	S	17 63 S
Algiers	18	S	18 61 S
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1

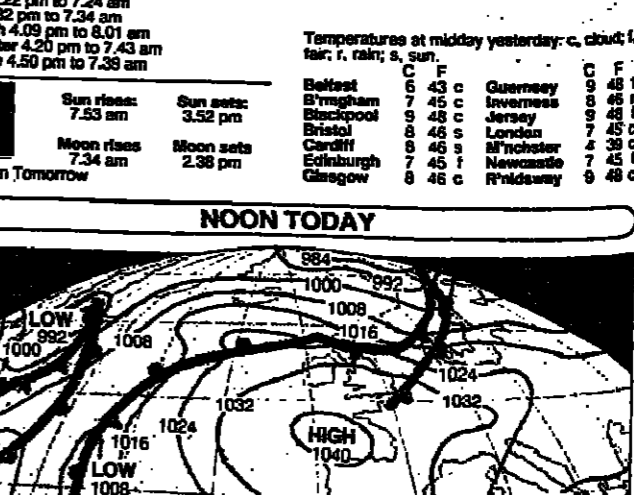
AROUND BRITAIN

Temp	Wind	Cloud	Remarks
London	57	S	13 35 S
Amman	19	S	17 63 S
Algiers	18	S	18 61 S
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1
Amman	11	S	52 1

AM



PM



THE POUND

Bank	Bank
Australia \$	2.185
Canada \$	2.075
Denmark kr	12.86
France F	7.53
Germany DM	3.333
Italy Lira	240
Japan Yen	242
Netherlands Gld	3.785
Norway Kr	12.43
Portugal Esc	276.50
Spain Ptas	166.64
Sweden Kr	217
Switzerland F	2.28
USA \$	1.53
Yugoslavia Din	11.08

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MARKETS	THE POUND
FT 30 Share 1451.0 (+6.2)	US dollar 1.8340 (-0.0330)
FT-SE 100 1771.7 (+4.3)	W German mark 3.2370 (+0.0071)
USM (Datastream) 151.80 (-1.26)	Trade-weighted 78.7 (-0.1)

Executive Editor
David Brewerton

C&W wins Telephone Rentals

Cable and Wireless has won its £300 million battle to take over Telephone Rentals, gaining control of 65.6 per cent by yesterday's close of the increased 340p per share cash offer. Holders of 15 per cent of TR have opted for C&W convertible stock.

Shares in C&W swiftly gained 5p to 369p as the benefits of TR for Mercury were realized.

Bass up 23%

Bass, the brewing company which claims to speak for 22 per cent of the market, yesterday reported a 23 per cent rise in pre-tax profits for last year to £448.6 million. There was a similar rise in earnings per share to 88p. Shareholders collect a 20 per cent increase in the dividend payout with a total of 23.50p a share.

Tempus, page 26

Salvesen rise

Pre-tax profits from Christian Salvesen, the Scottish group with interests ranging from cold storage and distribution to brick-making, rose from £23.61 million to £27 million in the half year to end-September. Tempus, page 26

STOCK MARKETS

New York	2151.14 (+1.78)
Dow Jones	
Nikkei Average	30050.82 (+381.44)
Hong Kong	
Hang Seng	2690.28 (+13.89)
Amsterdam	278.9 (+3.3)
Sydney	1471.4 (+12.1)
Frankfurt	
Commerzbank	1613.8 (+10.6)
Brussels	
General	5357.5 (+9.7)
Paris	
Zurich	5129.1 (+1.2)
London	
FT-All-Share	918.18 (+0.98)
FT-500	997.22 (+1.29)
FT Gold Mines	77.6 (-3.9)
FT Fixed Interest	98.55 (+0.04)
FT Govt Secs	87.24 (+0.02)

MAIN PRICE CHANGES

RISES:	FALLS:
Cable & Wireless	370 1/2p (+7p)
A Goldberg	91 1/2p (+11p)
RCI	91 1/2p (+11p)
Costain	302 1/2p (+9p)
Shell	95 1/2p (+9p)
Dawson	195 1/2p (+8p)
Dawson & Newman	63 1/2p (+15p)
Sobey's	98 1/2p (+20p)
Davy Corp	170p (+9p)
Avon	250p (-10p)
Perrigo	62 1/2p (-17p)
Avon Rubber	62 1/2p (-17p)
Parrish	50p (-28p)
Pearson	64 1/2p (-12p)
Tibber & Britten	255p (-10p)
Barton Transport	690p (-20p)
Elys (Wimbledon)	725p (-10p)
GUS 'A'	94 1/2p (-29p)
Moss Bros	237 1/2p (-12p)
Sparshouse	187 1/2p (-9p)

INTEREST RATES

London Bank Base	13%
3-month interbank	13 1/4-13 1/2%
3-month eligible bills	12 1/4-12 1/2%
buying rate	
US Prime Rate	10 1/2%
Federal Funds 8 1/2%	
3-month Treasury Bills	7.94-7.93%
30-year bonds	10 1/4-10 1/2%

CURRENCIES

London	New York
£: \$1.8340	£: DM1.7620
£: ¥237.0	£: SfrF1.4805
£: FF11.0590	£: FF6.0105
£: Yen123.47	£: Yen225.69
£: Index: 7.7	£: Index: 23.4
ECU £0.434387	SDR £0.734357

GOLD

London Fixing	AM \$425.35 pm \$422.60
close	\$423.50-424.00 (£230.00-230.50)
New York	Comex \$423.00-423.50

NORTH SEA OIL

Brent (Jan) 1 pm	\$14.30/bbl (\$14.20)
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THE TIMES STOCK WATCH

0898 141 141

Market news on Stock-watch yesterday included: Carless Capel (02385) was down 8p as talks with Aran Energy broke down but speculation over a Trafalgar House stake gave Costair (01878) a 10p lift; Morgan Grenfell (02768) was down 4p after quitting market-making and Parrish (02723) shed 40p on cutbacks in the Securities industry; Saatchi and Saatchi (01832) lost 12p although profits were in line with expectations; Fine Arts Developments (01849) was down 5p on the Post Office strike threat; Sock Shop (04215) shed 5p on adverse comment.

Calls charged 5p for 8 seconds peak, 12 seconds off peak inc. VAT.

Four arrested and questioned over collapse of investment group



Mr Guy von Cramer (left) arriving for questioning at Bishopsgate police station and (right) Mr Peter Naylor leaving the station, where he was charged

Stake disclosures to be made at 3%

By Colin Narbrough

The Government is to reduce the level at which shareholders must disclose their interests in a company and shorten the time for doing so. Otherwise it is largely content with present disclosure and takeover rules.

Lord Young of Graffham, Secretary of State for Trade and Industry, announcing the changes yesterday, said the new Companies Bill, due for publication before Christmas, will include proposals for cutting the trigger point for disclosure to 3 per cent from 5 per cent. This will have to be done within two days, instead of the three now allowed.

Lord Young expects further improvements in market transparency to emerge shortly from a change in Stock Exchange rules, which at present limit the ability of companies to restrict the rights of shares in cases where establishing

ownership is hampered. The Government's consultations had shown "significant support" for relaxing the constraints on listed companies, he said in a written reply to a parliamentary question. "I am in sympathy with that view."

The Stock Exchange is expected to shorten the 28-day period given to nominee shareholders to reveal the real owners of interests in a company, but no decision has yet been reached.

The Confederation of British Industry - whose director general Mr John Banham has been campaigning for more transparency and time for shareholders to gain a proper overview in takeover battles - welcomed Lord Young's announcement, but said the CBI would have preferred disclosure of interests within 24 hours.

Mr Banham's call for changes was provoked by CBI members' growing concern

about the vulnerability of British companies to foreign takeover in the run-up to the single European market.

The share buying undertaken by Elders DXL, the Australian brewing and food group, after its £1.6 billion bid for Scottish & Newcastle Breweries was referred to the Monopolies Commission, has also provoked Lord Young into tightening the law on post-referral behaviour.

He has already made it effectively impossible for the breach of City practice to be repeated, by announcing plans to issue orders barring extra share buying concurrent with a referral announcement.

But Lord Young said yesterday that this arrangement was unnecessarily bureaucratic as it required fresh orders to be made each time. He therefore proposes to put the prohibition on a "permanent footing."

He said the changes would

enable the market to make a "fully informed assessment", especially during the vital period before a bid. But, he stressed: "It is no part of our policy to afford extra protection to the management of companies which are the subject of takeover offers."

The Government expects the Bill to receive Royal Assent next summer.

Lord Young told reporters he opted for a 3 per cent disclosure level because it would not affect most institutions, which tend to hold 2 to 2.5 per cent stakes.

Department of Trade and Industry estimates show that only five to 10 extra shareholders in the average listed company would be caught by the new limit.

The self-regulatory system was working "extremely well", Lord Young said, and he was not saving any huge surprises for the publication of the Companies Bill.

Dawson in £75m US purchase

Dawson International, the Scottish knitwear group, is paying \$138.8 million (£75.5 million) for a US maker of sportswear and underwear, in a move which will boost the proportion of group profits from America from a third to about half.

It is buying the consumer products division of Reeves Brothers, based in New York, to add to its JE Morgan Knitting Mills business. "It's a very exciting strategic move for us. In four years we increased Morgan's sales from \$45 million to \$90 million, and there's absolutely no reason why we should not have the same kind of growth from this company," Mr Ronald Miller, the Dawson chairman, said.

The deal is financed by a mix of new convertible preference shares issued on international markets, a dollar term loan and the group's own resources, pushing it from a net cash position to gearing of about 16 per cent. The consideration represents an exit multiple of about 12.5 times on current earnings, said Mr Miller. The acquisition provides retailers with own-brand thermal underwear and sports wear.

Gorbachov announcement spurs strong rise by dollar

By David Smith, Economics Correspondent

The dollar rose strongly against all currencies yesterday, as financial markets reacted to President Gorbachov's announcement of the possibility of substantial reductions in the USSR's conventional forces.

The pound was pushed down 3.3 cents to \$1.8340, as the dollar shrugged off its post-election weakness. The dollar rose 3.5 pence to DM1.7650 and from Y121.55 to Y123.60.

Dealers said Mr Gorbachov's announcement had produced a sharp improve-

ment in optimism in the markets over the future course of the US budget deficit.

Analysts drew the inference that if Soviet forces are reduced some cutback in US defence spending will be possible, making it easier to reduce the budget deficit.

Yesterday's sharp dollar rally was its first show of strength since the November 8 presidential election, after which a period of dollar weakness set in.

But some analysts doubted the sustainability of the rally. Mr Geoffrey Dennis, econo-

mist at James Capel in New York, said the Gorbachov proposals were unlikely to have a direct effect on the budget deficit until 1993.

"This is likely to be a temporary move," he said. "To me this is not a short-term solution to the need to get \$32-\$35 billion of deficit cuts for fiscal 1990 over the next few weeks."

Sterling, while down against the dollar, gained ground against the mark, rising nearly three-quarters of a pence to DM3.2370. The sterling index lost only 0.1 to 78.7.

Shares slip on dull Saatchi figures

By Carol Ferguson

Saatchi & Saatchi, the world-wide advertising and consultancy group, has revealed a pedestrian performance for the year to September 30 - and has predicted a slowdown in the rate of advertising growth in 1989.

The results, which showed pre-tax profits up just 11 per cent to £138 million, were in line with market expectations.

However, the City reacted to the news by marking the shares down 9p to 215p.

In two of the biggest office moves ever seen in the advertising industry, Saatchi reorganised its US operations during the year. Saatchi & Saatchi Compton merged with Dancer Fitzgerald Sample and moved into new offices to form Saatchi & Saatchi Advertising with billings of \$4.6 billion (£2.6 billion),

ranking number two in the world. Backer Spielvogel Bates Worldwide, also in the US, moved offices and, with billings of \$4.2 billion, ranks number three in the world.

Revenues rose 11 per cent to £862 million, but fully diluted earnings per share were virtually static, up just 1.4 per cent to 44.5p. The total dividend is being increased by 10 per cent to 16p a share.

Hot property that forged Clowes link

By John Bell, City Editor

James Ferguson Holdings, a one time textile company that had fallen on hard times, was the corporate vehicle linking the four arrested yesterday in connection with the collapse of the Barlow Clowes group. The quartet, Mr Peter Clowes, Mr Guy von Cramer, Mr Peter Naylor and Mr Christopher Newman all worked at Ferguson while it was being transformed into a hot stock market property.

Three years ago, Ferguson was a classic "penny share" company in the process of being revamped by Mr von Cramer, the former market trader turned property speculator.

Mr von Cramer appeared to have a magic touch. After he became the youngest chief executive of a public company at the age of 24 in 1985, the shares took off.

In 1986, they soared no less than 675 per cent, making them the second best performer in the London market. Apart from business deals, Mr von Cramer's main interests were fast cars. Until recently a Ferrari and an Aston Martin were seen parked on the cobbled forecourt of his Yorkshire village home. "Sometimes his place looks more like the

starting grid at Le Mans," said a neighbour recently.

By far the biggest of the deals Mr von Cramer lined up for Ferguson was the acquisition in 1986 of Barlow Clowes, then a hugely successful financial services firm.

Mr Naylor, who has a first in Mathematics from Exeter University and a doctorate from Imperial College London, became a director of James Ferguson in 1986.

Mr Clowes's entry to the world of high finance came via a modest route - selling pots and pans in his parents' hardware shop in the back streets of Manchester. He decided against taking over the business when his parents retired and moved into finance on the lowest rung of the ladder - as a salesman for an insurance company.

Mr Clowes soon progressed from selling to administration. He set up networks of broking contacts to expand the distribution of Cornfield products, mostly in the North of England.

But the crash of the Barlow Clowes empire put paid to the prospects for Ferguson. The shortfall in Ferguson's debts means there is unlikely to be a payout for the 900 shareholders caught up in the collapse.

B&C granted £75m interim damages

By Richard Thomson, Banking Correspondent

British & Commonwealth Holdings has been awarded interim damages of £75 million by the High Court against Quadrex Holdings Inc, the US money-broking and securities group.

Mr Justice Hirst gave Quadrex, which is headed by Mr Gary Klesch, a stay on the payment of the damages pending an appeal next Monday.

The case relates to the £280 million attempted sale to Quadrex of two money-broking firms by B&C this year. B&C claims that it lost financially because Quadrex failed to meet the deadline for the deal. B&C is basing the size of its claim on the expected shortfall on the sale of the firms compared with the original deal with Quadrex.

Yesterday's judgement revealed the amounts for which B&C expects to sell its money-broking firm, in two new deals. MW Marshall is expected to go for £175 million, while William Street is expected to fetch \$100 million (£54 million).

Although B&C has lodged a provisional claim totalling about £97 million, the final size of the damages will not be decided until the sale of the two firms has been completed.

The judge said: "B&C are likely to a high degree of probability to recover a sum totalling in excess of £84 million."

But he said that he had made an allowance of approximately 10 per cent below that sum in case the final amount awarded to B&C proved to be less than was currently anticipated.

The two money-broking firms being sold were part of Mercantile House Holdings, which B&C acquired last year against a bid from Quadrex. B&C already owns a large money broker, Exco.

£40 is a small price to pay to stay within the law.

Businesses in Great Britain, no matter how big or small, that hold information about people on computer, must register with the Data Protection Registrar.

That is the law. Failure to comply recently cost an Oxfordshire firm £700 plus court costs.

The embarrassment could be considerable. So why not take the simple steps needed to register; especially since the current fee of £40 will be raised on January 11th to £56.

Send the coupon today for details to see how the Act could affect you. You'll save yourself money and the worry of being on the wrong side of the law.

To: The Data Protection Registrar, P.O. Box 30, Wilmslow, Cheshire SK9 5AE

Please send me details about the Act and an application form for registration.

Name

Work Position

Address

Postcode

Tenx

Send the coupon today for details to see how the Act could affect you. You'll save yourself money and the worry of being on the wrong side of the law.

The Data Protection Act

TEMPUS

BUSINESS ROUNDUP

Munton agrees £11m merger with Aitch

Munton Group, the Northern Ireland shirtmaker, has agreed on a £11.75 million merger with Aitch Group, a privately-owned knitwear and swimwear designing and marketing firm of equal size.

Munton is raising the initial consideration of £2.75 million through a one-for-two rights issue at 25p. The remainder will depend on future profits and will be satisfied through the issue of new shares and loan notes.

Small profit for Oceonics

Oceonics, the underwater technology group, revealed a reduced operating loss at the interim stage and a small pre-tax profit. The operating loss was £69,000, compared with £215,000 in the comparable period last year.

Victaulic in £3.2m buy

Victaulic, the plastic piping group which came to the stock market seven months ago, is paying £3.2 million to buy the Continental pipe couplings business of Dresser Industries.

Cape up 35% to £6m

Cape Industries, the building products and industrial contracting group which is 68.8 per cent owned by Charter Consolidated, showed a 35 per cent jump in pre-tax profits for the six months to end-September from £4.67 million to £6.30 million.

DM8m buy by Erskine

Erskine House, the office equipment supplier, is expanding into West Germany with the acquisition of Kurt Brix Kopiersysteme for a maximum DM8 million (£2.5 million) in cash.

Dominion rises by 37%

Dominion International Group, the financial services company, has increased pre-tax profits for the six months to end-September by 37 per cent from £3.17 million to £4.33 million.

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Bass serves a strong profits brew

Bass, for so long perceived as a somewhat crusty company which would only grudgingly open up to the City, has good reason to grow over its latest performance.

Ian Prosser, chairman, unveiled pre-tax profits up to a record £448.6 million, a rise of 23 per cent, for last year. Earnings per share rose by a similar amount while Bass, a cautious payer in the past, is bumping up its dividend by 20 per cent.

The strength of the brewing performance was simply illustrated by the fact that volumes rose by more than 3 per cent while the market as a whole showed a rise of 1 per cent. This growth came despite the poor summer and Bass now claims to be selling more beer than when the market peaked nine years ago.

Its powerful brand portfolio enabled it to out-gun the national market in the take-home trade. While ales fell back nationally by 3.1 per cent, Bass saw a decline of only 1.2 per cent. In the all-important lager market Bass advanced by 5.7 per cent, just slightly less than the market as a whole.

No brewer can now afford to ignore the trend towards low or non-alcohol drinks, and a fifth of Bass's £30 million advertising budget is going on promoting this segment of the market. The group is benefiting from longer pub opening hours, not so much from beer sales, but from food purchases.

The leisure side, shorn of the Horizon package holiday business and some unwanted Crest hotels, has been strengthened by the acquisition of the Holiday Inn operations, enabling the group to have a firm position in the important and probably less sensitive middle range of the market.

Despite the uncertainty hanging over Bass from the monopolies inquiry into the structure of the brewing industry, the group looks well placed to offer a good defence as a time when consumer spending on larger items is set to fall.

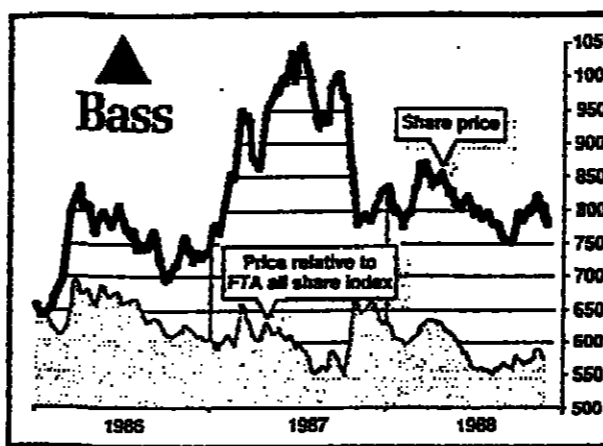
Bass should be able to make pre-tax profits of at least £500 million in the current year where the shares at 775p, unchanged on the results, stand on a prospective price earnings ratio of less than eight. They look good value. How are the mighty fallen. In the past year, Saatchi's share price has dropped by 15 per cent, and underperformed the market by no less than 25 per cent.

Yesterday's results were bang in line with expectations, but that did not stop a disenchanted market from knocking a further 10p off the shares, just for good measure. On the face of it, Saatchi & Saatchi's full-year figures are not too bad. Pre-tax profits were up 11 per cent to £138 million, and in local currencies, operating profits rose 27 per cent.

Admittedly, the profits performance has been helped by acquisitions. However, there is nothing in the results to suggest there is anything much wrong with the underlying business. Saatchi has had to get down to the serious business of digesting its acquisitions, and rationalizing its operations. Last year, it merged its two big New York offices to form Saatchi & Saatchi Advertising, and moved the new combine into a new office.

Backer Spielvogel Bates, also in the US, moved into new premises too. Both moves are among the biggest seen in the advertising industry. But Saatchi's headlong dash for growth, accompanied by a £176 million convertible preference issue has swollen Saatchi's equity base, and taken its toll on earnings per share.

This year, fully diluted EPS rose 1.4 per cent to 44.5p, and this is only the first of two years in which earnings are expected to be flat. There remains the vulnerability of the advertising business to any economic downturn. Optimists will argue that when markets get tough, more advertising is needed, not less. But when businesses start to cut costs to maintain profits,



There remains the vulnerability of the advertising business to any economic downturn. Optimists will argue that when markets get tough, more advertising is needed, not less. But when businesses start to cut costs to maintain profits, advertising spending is one of the first to go.

Christian Salvesen

Christian Salvesen shares have been pushed to a hefty premium of late by hopes of European expansion as much as by the extreme narrowness of the market—about half are with the family and a large chunk of the rest lodged, apparently inextricably, with Scottish institutions.

So a share price fall of 10p to 152p yesterday, on news of pre-tax profits ahead 14 per cent to £27 million at the half-year stage, can be seen as reflecting a sharp disappointment that the fruits of the company's extensive purchases on the Continent have not yet been seen.

Joe Joseph reports on the rise and rise of the Tokyo market

Nikkei surges above 30,000

Joe Joseph reports on the rise and rise of the Tokyo market. Nikkei stock average, the main barometer of the world's biggest and healthiest stock market, yesterday topped 30,000 for the first time.

A late flood of share purchases, executed to meet stock index futures contracts on the first settlement day since the contract started in September, pushed the index 381.44 higher to 30,050.82.

Speculation that President Gorbachov of the Soviet Union might call for arms reductions on his trip to New York, giving Washington an avenue for cutting its budget spending, encouraged sentiment, according to Mr Ron Napier, economist at Salomon Brothers in Tokyo.

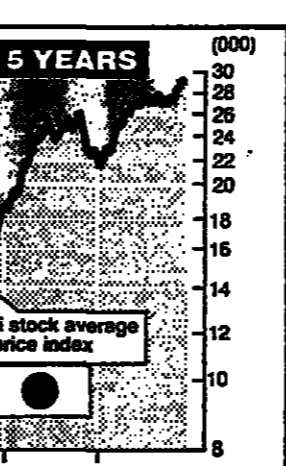
The record was set a week or two earlier than some analysts had expected but they insisted the climb reflected the confidence and resilience of a market that has been breaking new ground almost daily. It was less than two years ago that the Nikkei index reached 20,000. Since then the stock market crash wended confidence in New York and London. Tokyo, in contrast, slugged dutifully upwards.

The boom has been fed by strong economic growth—figures this week showed that the Japanese economy grew at a rate of 9.3 per cent a year in the third quarter; a staggering rise in corporate profits—banks' earnings for the first half rose by 38 per cent, those of non-financial companies by 58 per cent, and falling domestic interest rates.

Share buying by foreign investors, who have abandoned their fear of heights in the face of such bullishness, have fuelled the advance in Tokyo prices. Most commentators expect them to advance further still.

An analyst at Nikko Securities, one of Japan's big brokers, said: "We expect that this trend will continue through March next year, with the index reaching 33,000." Mr Napier at Salomon Brothers said: "We believe that the higher price-earnings ratios that you see in Japan are justified by Japan's high growth and low inflation. As long as the economy keeps growing we expect the market to keep rising. By the end of next year, we're predicting the market will be at Y35,000."

The main doubts about the market's future are out of Japan's control: America's deficits, exchange rate uncertainties and the imminent death of Emperor Hirohito. Market reports, page 28



Smith & Nephew buys US lens firm

Smith & Nephew, the medical and health care group, revealed a 13 per cent jump in its third-quarter profits to £85 million, and announced the acquisition of Ioptex Research Inc for £236 million (£126 million).

Ioptex which designs and makes a broad range of intraocular lens products (IOLs) will give S&N a leading position in specialized eye surgery. These lens products are used in cataract surgery when the clouded natural lens is removed and replaced with an IOL. After implantation, IOLs restore near-normal sight without the need to wear specialist spectacles.

Ioptex believes that it now has a technical lead of about 18 months over its competitors in materials' development and this has enabled it to build its share of the US market from 9 per cent in 1986 to 13 per cent currently.

J Latham jumps 52%

James Latham, the timber merchant, reports a 52 per cent jump in pre-tax profits to £1.85 million for the six months to end-September. Turnover expanded from £25.63 million to £29.64 million, with earnings per share climbing from 18.36p to 23.31p.

The interim dividend is being raised from 3.5p to 4p. Mr Christopher Latham, the chairman, said that there are indications that sales growth in the second half could now be levelling off. However, the company is optimistic about achieving another good year.

The improvement in margins reflects the performance by the timber centres—where new branches are moving into profit—and a useful increase in margins on importing activities.

Purchases boost Hazlewood 45%

Hazlewood Foods, the fast growing mini-conglomerate, reported a 45 per cent increase in pre-tax profits, up from £13.9 million to £20.1 million in the six months to September 30. The rise came as a result of numerous European acquisitions.

Turnover rose from £153.8 million to £206.8 million. Mr John Lowe, the chairman, said: "The expansion of the group's business on a pan-European basis is continuing. Our objective, to increase significantly our European market share of the growing value-added fish and shellfish sector, is being pursued successfully." Europe currently accounts for 22 per cent of pre-tax profits but the company hopes to increase this to between 25 and 30 per cent by 1992.

In Britain the group has four factories under construction; they will begin operations within six months. Analysts are predicting final year pre-tax profits of around £46 million, an increase from last year's £33.82 million. Earnings per share have increased 26 per cent from 5.87p to 7.39p. The shares lost 1p to 218p following the announcement. The interim dividend was raised from 1.125p per share to 1.5p.

Kelt wins Panel ruling on Carless cash offer

Kelt Energy yesterday won a ruling in its favour on the City Panel on Takeovers and Mergers and revealed the purchase of a further 10,000 shares in Carless at 115p each. Kelt, which is waging a hostile battle for control of Carless, now has 19.8 per cent of the oil and chemicals company.

The Panel ruling relates to a purchase of Carless shares at 125p each made by Kelt's deputy chairman, Mr Alasdair Locke, last June. For the purposes of determining the cash price to be offered by Kelt to Carless shareholders, the Panel has used its discretion to rule that these purchases be disregarded. This means that the 115p cash offer does not breach Panel rules.

Table with columns: EQUITIES, RIGHTS ISSUES. Lists various stocks and their prices/per shares.

Interim profit up at Evans

Evans of Leeds, the property investment and development group, increased pre-tax profits from £2.77 million to £3 million in the six months to end-September on revenue up from £5.3 million to £5.9 million.

The interim dividend is being raised from 2p to 2.15p per share. A £50 million loan facility has been arranged to sustain the development.

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Large advertisement for AVON. Includes the AVON logo, 'Another year of all-round growth', three bar charts showing Profit before tax, Earnings per share, and Dividends per share, and a list of highlights from 1983 to 1988. At the bottom is a membership form.

BTR expands in US with \$437m buy from Rockwell

By Our City Staff

BTR, the industrial conglomerate, is increasing its presence in the United States with the agreed \$437 million (£236.9 million) purchase of a division of Rockwell International Corporation, the space contractor.

Through BTR Dunlop, it is buying the measurement and flow control division, which supplies meters and valves for the water, oil, natural gas, power and chemical industries throughout the world. BTR

says that in the year to end-September, the division earned operating profits of \$42.5 million on sales of \$376 million, a return of just over 11 per cent.

Mr Christopher Bull, BTR finance director, described the deal as "a classic BTR acquisition".

He said there was substantial scope to increase the profitability of the Rockwell division. "We know what we make on valves in the existing

group, and we can substantially improve on 11 per cent."

BTR will pay close attention to efficiency, and run the company "for margin rather than for any other reason," Mr Bull said.

Mr John Cahill, chief executive of BTR, said from the US where he has been negotiating the deal: "The acquisition provides BTR with exciting new opportunities throughout the world. Under BTR's management there will

be considerable potential for improvement in the key ratios of the businesses purchased."

The acquisition goes some way to redressing the imbalance in BTR's business, which is undiversified, its directors believe, in North America. Other acquisitions have been sanctioned by the BTR directors, but Mr Bull said that by no means all of them would come to fruition.

The group has been expanding rapidly in the Pacific area.

COMMENT David Brewerton

Ladbroke backs loser in a dangerous game

Staff and management alike at Morgan Grenfell were still in a state of disarray last night, trying to work out who goes where, who goes home and who gets what. But while the telephones of some of the key analysts have barely stopped ringing with calls from rival research departments anxious to strengthen their own positions, the job prospects for the average dealing room junior are dire.

There is still over-capacity of between 30 per cent and 50 per cent in the equity dealing market, and even if the top eight do cream off 75 per cent of the business, they are currently doing it in a profitless, and sometimes pointless, way. The genesis of the problem goes back to deregulation and the deal which sprang the Stock Exchange from the Restrictive Practices Court. The resolution of it will be decided in the market-places.

But there is a limit to the sympathy which should be extended to the securities industry. On the one hand, many fine old firms have turned their backs on the private client, the only area of the securities business to show growth in the number of customers. On the other, when institutional clients want to deal, the market is frequently not flexible enough to accommodate them.

Take Ladbroke Group. Chairman Cyril Stein and his colleagues decided this week to operate a facility granted by shareholders and begin buying in Ladbroke's own stock. Ladbroke attempted to buy 1 million shares at the screen price of 423p, but could deal only in 150,000 before the price moved up 1p. So it tried to buy 1 million at 425p, and netted only 250,000. Yesterday morning, Ladbroke was offered its 1 million shares at 426p, but when Ladbroke said it would buy, the shares were no longer available.

With games like that being played, it is no wonder that business is slack.

The rising Nikkei

The surge in the Nikkei average through 30,000 demonstrated that there is life in the global securities market, even if it has not been much in evidence in London of late. The boost to share prices in Tokyo, which took the index past its latest milestone, largely reflected technical factors, although the prospect of Mr Gorbachov's assistance in cutting back United States' defence spending also helped sentiment.

Japan is proving that it is possible to have a boom without generating inflation, and with the main embarrassment on the trade figures not a widening deficit but a stubbornly high surplus. Salomon Brothers in its *Prospects for Financial Markets in 1989*, published last night, sees the good news continuing and recommends an equity market weighting of nearly 50 per cent in Tokyo.

The Nikkei index will continue to rise, according to Salomon, to reach 35,000 in a year's time, underpinned

by a forecast growth rate for 1989 of nearly 5 per cent, inflation of less than 1.5 per cent and an \$80 billion current account surplus.

The main feature of the Salomon view is the firm's gloom on the US and, in particular, the dollar. It sees only limited progress on the budget deficit, alongside a slowdown in growth (to 3.1 per cent) and inflation of 5 per cent. The dollar is forecast to drop to Y110, from its current Y120-Y125 range, and sterling is predicted to reach \$2.

The result is that, almost by default, the European equity markets are seen as a better bet than the US, with the FT-SE 100 index seen as clambering up to 2,000 by the middle of next year. As for the bond market, Salomon also sees most of the best opportunities in non-dollar markets.

This is the time of year, of course, when securities firms are laying out their wares for their institutional clients, hoping that when the New Year comes, there will be a greater willingness to commit funds than in January this year. Most of 1988, in London at least, has been spent waiting for the upturn in turnover which never came. Notwithstanding the excitement of a new milestone being achieved in Tokyo, the present mood is, if anything, even more cautious.

Hanson thinks big

In times of stress in markets, money goes home. But not when it is invested in Hanson. The degree of US investment in Hanson is now equal to 17 per cent of the capital, and it was the only British company to feature in the 50 most actively traded stocks on the New York Stock Exchange.

It appears that the Americans are picking up shares which are being squeezed out in Britain, and it looks like the Americans have got it right. Hanson has turned in another cracking set of figures, with pre-tax profits at the top end of expectations at £880 million, up £139 million, for the year to September 30. Fully diluted earnings per share are 13 pence up while the dividend is hiked 55 per cent to 6.8p.

It would be nice to see Lord Hanson's dividend decision as philanthropy to loyal shareholders, but the reality is that he wants his share price higher. It has already started to perform, but there is probably more to go. In the latter stages of a period of sharp economic growth, few companies are as comforting as Hanson. It has £3.8 billion cash, a high dividend yield (prospectively more than 6 per cent), a low price/earnings ratio and huge potential to generate cash and earnings.

But the bullish tone of the statement suggests that Hanson will soon be hitting the acquisition trail again. When the moment is right, Lord Hanson or his US chief Sir Gordon White will move. It might be soon, and it will be big.

Hillsdown query on Pittard

By Martin Waller

Hillsdown Holdings, the food group with leather interests, has asked the Office of Fair Trading for a voice in the Monopolies and Mergers Commission inquiry into the £41 million bid by Strong & Fisher (Holdings) for Pittard Garnar, the rival leather company.

Hillsdown has asked the OFT for a ruling on whether an offer for Pittard or an increase in its stake from its current 16.6 per cent would be grounds for a reference.

But the market read it as a bid signal, marking Pittard shares up 8p to 200p.

Mr Harry Solomon, the Hillsdown chairman, commented: "We're a very interested party and we ought to have our voice heard. But this doesn't indicate that we will be making a bid."

Mr John Buckley, Pittard's finance director, said he did not see Hillsdown's intervention as hostile but agreed the company's extensive leather interests should be considered by the inquiry.

Property sale boosts BTP at half time

A £1 million exceptional credit from a property sale allowed BTP, the specialist chemicals manufacturer, to lift pre-tax profits by £995,000 to £5.61 million in the half year to end-September, despite disposals which clipped operating profits by £493,000. As a mark of confidence the half-way dividend was increased from 2.25p to 2.5p. Mr Jeremy Chaney, an analyst at Kleinwort Benson Securities, is looking for £11.7 million pre-tax this year.

Grainger gain

Grainger Trust, the Newcastle upon Tyne property investor and trader, increased profits by 50 per cent to £5.9 million in the year ending September 30. Turnover rose 26 per cent to £17.2 million and earnings per share from 13.7p to 20.4p. The final dividend is 3.26p making 4.2p (3.33p) for the year.

Irish listing

Grand Metropolitan has been granted a separate quotation on the Irish Stock Exchange even though the London exchange is the International Stock Exchange of Great Britain and Ireland.

The Queen Mary's other life

Putting a price on brand names is never easy, but Bass the brewer would have more problems than most if it tried to assess the value of one of its assets — the Queen Mary. The curious history of this old ship, as Bass revealed to analysts and journalists yesterday, stretches back to 1933, when a Clyde shipbuilder launched a pleasure steamer, called the Queen Mary. Unfortunately, barely two years later, the rather larger shipping company Cunard wanted to launch its own luxury vessel bearing the same name and, following friendly "persuasion" by it, it is said, Buckingham Palace itself, the steamer duly became Queen Mary II. It bore that name until the Cunard liner, once holder of the Blue Riband for the fastest Atlantic crossing, was withdrawn from service in the 1960s — to end its days as a floating hotel at Long Beach, in California — and had been de-listed by Lloyd's of London. That act allowed the, by then, rusty old steamer on the Clyde to reclaim its original title, and Bass has now bought it, spent £2 million converting it into a floating Toby restaurant and moored it along the Victoria Embankment in London, where it will open for business next week. "It is a priceless piece of maritime history," said one Bass man. The assembled guests, having spent two hours on the vessel while it gently rocked with the swell of the river, were in no position to argue.

Avon Rubber rises to £16m

By Martin Waller



Voyage of recovery: Tony Mitchard in a new inflatable boat

The recovery continued at Avon Rubber, the once struggling West Country tyre and industrial polymers group, with pre-tax profits up from £11.44 million to £16.27 million in the year to October 1. A 10p final dividend raises the year's total by 4p to 10p.

Mr Tony Mitchard, chief executive, said the tyre business remained competitive, but success in the group's niche markets for premium and high-performance tyres, along with the benefits of the internal efficiency programme, had meant the division "hand-sonally exceeding" last year's record profit.

Industrial polymers again achieved record earnings, more than 50 per cent higher than last year. Profits from the French business exceeded £1 million.

Avon recently acquired from its former partner the outstanding 35 per cent stake in Avon-ANP, its French holding company, for £1.78 million.

Mr Keith Williams, analyst at Barclays de Zoete Wedd, has lowered his forecast for the current year to £20 million pre-tax but still rates the shares a buy at yesterday's price of 628p, down 9p.

City fears hit Land shares

By Cliff Feltham

Fears of a collapse in City property prices after the sacking of 450 Morgan Grenfell staff knocked 13p off the price of British Land yesterday leaving the shares at 339p.

But the company insisted it was not likely to be affected by any backlash caused by the decision of the securities firm to close its City operations.

Mr John Weston Smith, a director, said: "We have very little of our properties used by the securities business and we feel that we are well insulated

against any drop in rents."

British Land reported a 36 per cent jump in pre-tax profits for the first half of the year to £32 million. The group's net rental income rose by £2 million to £19.8 million and profits from disposals — which include its share in the Paternoster Square development in London — were £14.7 million. This compares with £12.3 million a year ago.

The interim dividend is raised to 1.6p a share, an increase of 13 per cent, while earnings per share are up from 7.3p to 9.5p.

The group is pressing on with the first phase of the Euston Centre development in London and has entered into a joint venture to build a 370,000 sq ft office building in Amsterdam.

Mr Weston Smith could shed no light on the progress of the Department of Trade's inquiry into alleged share dealings by its chairman, Mr John Ritblat.

Market report, page 28

Secure Trust seeks full quote with £6m placing

By Our City Staff

Secure Trust, which draws 58 per cent of its turnover from a household budgeting service, is seeking a full listing via the placing of 4.7 million shares at 140p each. This will raise £6.1 million and two directors are subscribing for an additional £2.9 million of shares.

The money will be used to redeem preference shares and repay loans which contributed to financing a management buyout from Arbutnot Savory Milln Holdings three years ago.

When the debts are cleared Secure Trust plans to expand. It forecasts a profit of £3.5 million for the year to December 31, against £2.9 million last year. The forecast dividend for this year is 0.59p.

Secure Trust's household budget service arranges to pay bills on clients' behalf and collects weekly or monthly payments to cover outgoings.

Secure Trust's household budget service arranges to pay bills on clients' behalf and collects weekly or monthly payments to cover outgoings.

Oxford stake for Olliff

Olliff & Partners, the financial consultants specializing in asset situations in investment trusts, has bought a 14.99 per cent stake in City of Oxford Investment Trust. Hambro Group Investments has bought a further 7.44 per cent in the trust, which is managed by Hambros Bank.

The shares effectively come from Overseas Corporate Funds, which has sold nearly all its 25.6 per cent stake in the trust. City of Oxford says it will put forward proposals shortly to convert itself into a split-level trust.

Death of a character

Scouring the stock market reports in the morning newspapers, a daily ritual for all market men and many more besides, will never be quite the same again. For, sadly, Tony Falshaw, one of Fleet Street's more colourful and popular characters, died in his sleep at his Essex home on Tuesday night.

Tony, aged 47, began his Fleet Street career as a prices clerk at the age of 15 with the *Daily Mail* and was with that newspaper for most of his working life as its stock market correspondent. He did however, leave the *Mail* for five years, working on the *Daily Telegraph*, *Daily Express* and *Daily Mirror*. His initial training at the *Mail* was under the then City Editor, the legendary Sir Patrick Sergeant. A dapper dresser, Tony always wore ties with their own distinctive matching pocket handkerchief and lived life to the full. Indeed he spent his last evening competing in the annual darts tournament between City journalists and a British Car Auctions team, cheered on by David Wilkins of British Car Auctions and Michael Ashcroft of ADT Holdings. "He was a fantastic financial ferret and necessary reading every day," said long-time friend Brian Winterlood, chairman of Winterlood Securities. Sir Patrick, who knew him for 32 years, said: "In my 40 years in the City he was one of the best stock market reporters I have known." Tony leaves his wife Susan and two sons, Dean and Mark.

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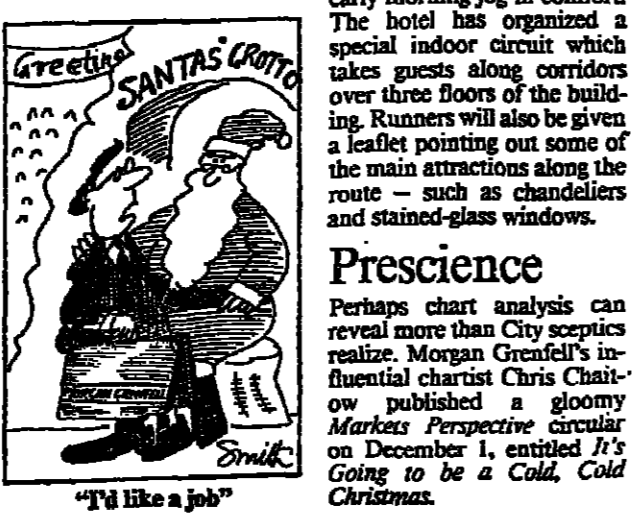
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13.30	14.45	13.30	14.40
15.30	16.45	15.30	16.40
17.30	18.40	17.30	18.40
19.30	20.45	19.30	20.40
*21.20	22.30	*21.20	22.30

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BRITISH MIDLAND

Carol Leonard

NEW YORK

Dow slips a point as market pauses

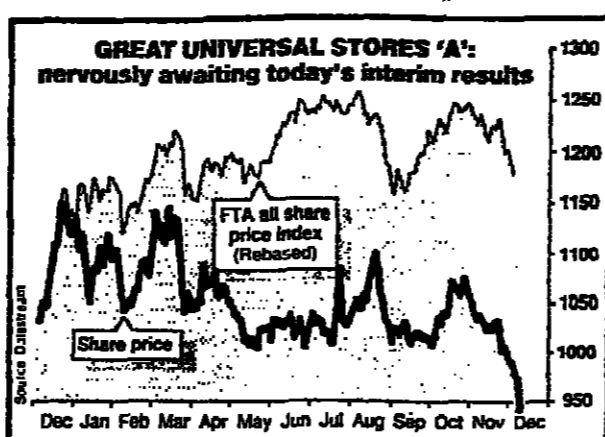
(Reuters) - Blue chips failed to hold a small opening rise in early trading yesterday, surrendering some of the gains achieved during the previous two days. Analysts said that the softening was not unexpected, since the market had been in an overbought state and was ready for a pause. The Dow Jones industrial average fell 1 point to 2,148.36. But rising shares narrowly outnumbered falls in the broader market. Wyse Technology, which said it expects a third-quarter loss, lost 1 to 7/4.

WALL STREET

Table with columns for Dec 6, Dec 7, Dec 8, Dec 9, Dec 10, Dec 11. Lists various stocks and their price changes.

Properties tumble as fears mount on City job losses

Some of the speculative froth which has helped property shares to outperform the rest of the market since Rodomco's £1.3 billion hostile bid for Hammonson last month was wiped away as fears grew that a steady contraction in the City's securities industry over the next few months could severely hit profits of the big property groups. Morgan Grenfell's withdrawal from market-making on Tuesday and widespread speculation that other weak market-makers will follow suit in the New Year, if not before - has raised fears that demand for office space in the City will be drastically reduced and that this will have



The FT-SE 100-share index closed below its best with a technical improvement of 4.3 points at 1,771.7, having been more than 10 points up at one stage, while the narrower FT 30-share index ended 6.2 higher at 1,451.0.

Mr David Adams of Barclays de Zoete Wedd, the broker, believes shares of Campan, the camping and sporting goods distributor, are cheap at 227p, down 1p. He says a large percentage of the company's customer base is in Europe, and it is benefiting from the strength of sterling. A knock-on effect on rental values and company profits. Double-figure falls were commonplace and British Land closed 13p lower at 339p, Land Securities, 12p down at 566p, MEPC, 9p easier at 545p and Rosehedge, 13p cheaper at 556p.

company might throw more light on these plans today. Sentiment in Gussies and other mail order shares was also affected by the threat of postal disruption - 25,000 counter staff have been called out on a 24-hour national strike next Monday. Mail order activities were badly hit in September by a strike. Next, still reeling from the warning on profits by Mr George Davies, the chairman, cheapened another 1p to 124p and Sears, which owns Freemans, relinquished 2p to 111p, while Empire Stores gave up 2p to 206p. Fine Art Developments, which makes Christmas greet-

Anglia Secure Homes, the builder of retirement homes, rose 5p to 363p on further consolidation of the annual results. Phillips & Drew, the broker, liked them and has pencilled in £12.5 million pre-tax for the current year. Institutions are keen and British Coal has raised its stake to 5 per cent. Pittard Garner, the shoe group, jumped 8p to 200p, after 200p, on revived speculative buying, fuelled by the news that Hillsdown, the diversified food group which owns a near 17 per cent stake in Pittard, had approached the Office of Fair Trading to see whether any offer it made for the company would be referred to the Monopolies Commission.

ALPHA STOCKS

Table with columns for Vol '000, Val '000, and various stock symbols like ADT, AEG, AIB, etc.

Reflecting the uncertainty surrounding the securities industry in the wake of Morgan Grenfell's withdrawal, the shares of Parrish, the quoted stockbroking group, plummeted to 38p at one stage before closing 28p down at 50p. Parrish, which specializes in private-client business, stood at about 170p before last month's interim figures which showed losses of £2.14 million on a turnover of just £3.98 million. Since then, the shares have tumbled as investors grew worried about the short-term outlook for the stockbroking fraternity. Geoffrey Foster

Court of Appeal

Judge's power to give chambers judgment in open court

British and Commonwealth Holdings plc v Quadrex Holdings Inc (No 2). Before Lord Donaldson of Lynton, Master of the Rolls, Lord Justice Neill and Lord Justice Butler-Sloss. [Judgment December 5]. The decision whether or not to give judgment in open court was a matter exclusively for the judge's discretion. Where there was a judge granted a chambers application for interim payment involving large sums relating to public companies and price-sensitive information, there was a public interest in ensuring that there was no false market; and where the parties themselves had accepted that limited disclosure was necessary in the public interest, a decision to give judgment in open court had been a proper exercise of the judge's discretion. The Court of Appeal so held, giving judgment in the public interest, with permission of the court on December 7 for publication, dismissing Quadrex's appeal from Mr Justice Hirst who, in granting the application for interim payment, decided to give his judgment in open court.

Law Report December 8 1988

Party's financial difficulties no excuse for failure to complete

British and Commonwealth Group plc v Quadrex Holdings Inc. Before Mr Justice Hirst. [Judgment November 24]. If a party entered a contract in which time was of the essence and a valid notice to complete was issued, then difficulties which the party receiving the notice was experiencing in making necessary financial and other arrangements, which were not a condition precedent of the contract, did not affect the reasonableness of the notice or of its duration. Mr Justice Hirst so held in the Queen's Bench Division when giving summary judgment under Order 14 of the Rules of the Supreme Court in favour of British Commonwealth Group plc, the plaintiffs, against Quadrex Holdings Inc, the defendants. Mr Anthony Grabiner, QC, Mr Nicholas Staden and Mr Craig Orr for British and Commonwealth. The MASTER OF THE ROLLS said the Court of Appeal had heard the appeal in camera because manifestly if there were any discussions into the pros and cons of the judge's decision, in no time at all there would be nothing left to appeal about. In any event the hearing of the appeal fell fairly and squarely within the permissible category of cases for camera hearings: see Scott v Scott ([1913] AC 417); that is that publication would destroy the subject matter under appeal. The dispute concerned Quadrex's failure to perform an agreement to purchase two money-broking businesses, British and Commonwealth began negotiations to obtain summary judgment under Order 14 of the Rules of the Supreme Court with damages to be assessed. That decision was now under appeal. In granting such a matter would be dealt with in chambers but Mr Justice Hirst took the unusual course of delivering judgment on that application in open court because he considered that the case might affect the market value of public companies and important issues were at stake. Subsequently British and Commonwealth applied for an order for interim payment. Mr Justice Hirst granted the application, but he also decided to adjourn into open court so as to make his judgment public. His reasons for doing that were that the parties accepted that there was a public entitlement to know that an interim payment had been ordered, to know the amount of the award and that the order had been stayed. Such public entitlement arose from the Stock Exchange regulations and the fact that British and Commonwealth at least was a public-quoted company. His Lordship would have put the matter on a broader ground: which he considered implicit in the judge's judgment; that where very large sums of money relating to public companies were involved and the information was truly price sensitive, there was a public interest in ensuring that there was no false market, both in the interests of those holding shares and maybe wishing to sell, and of those considering, or refraining from buying, on the basis of incomplete information. Obviously the case for open court was overwhelming if the proceedings were of an "open court" nature. But they were not. Under Order 12, rule 13 of the Rules of the Supreme Court a judge hearing a chambers summons, application or appeal could, if he thought fit, direct that the matter be adjourned to court. Unless such a direction were given, the public would have little or no information. Order 12, rule 15 provided that direct that an interim payment order had been made was not to be pleaded and unless the defendant consented or the court directed, there was to be no communication of the award; that the order had been made to the court at the trial of any question as to liability or damages until such matters had been determined. There were therefore very strong contra-indications to the

Family Division

Lack of capacity to consent is no bar to sterilization

F v West Berkshire Health Authority. Before Mr Justice Scott Baker. [Judgment December 2]. The sterilization of a mentally handicapped woman aged 35 would not be an unlawful act by reason only of her lack of capacity to give her consent to the operation. Mr Justice Scott Baker so held in the Family Division in giving judgment in open court granting an application for such a declaration on the ground that it was in the best interests of the patient, F, a mentally handicapped woman aged 35 to have the operation. The action had been brought by F's mother as her next friend. His Lordship refused an application made by the Official Solicitor to be joined as a special next friend or in the alternative as defendant in the action, but gave him leave to appeal. Miss Jean Ritchie for F; Mr Robert Francis for the health authority; Mr Allan Levy as amicus curiae. MR JUSTICE SCOTT BAKER said that F had been a voluntary patient at Borocourt Hospital since 1977. She suffered from an arrested or incomplete development of the mind unable to express her views verbally but could indicate likes and dislikes. She experienced emotions such as enjoyment, sadness and fear and was liable to become aggressive. Treatment of the mentally handicapped patient had changed considerably. There was a freer atmosphere pertaining in the hospital. F had greater freedom within the confines of the hospital grounds and had become less aggressive. She had developed a sexual relationship with P who was probably a schizophrenic. From the evidence His Lordship inclined to the view that F obtained active enjoyment from the relationship. It would be a disaster if F became pregnant. There was serious objection to the usual methods of contraception. The mother of F and the doctors were in agreement that sterilization was in the best interests of F. The only means by which the matter could be brought before the court was under Order 15, rule 15 of the Rules of the Supreme Court which had been used on a number of occasions: see Gillick v North Norfolk Health Authority ([1982] Fam 572) and T v T ([1988] Fam 52). It was surprising and unsatisfactory that the court had a wide power of a supervisory nature in respect of mental defectives who were minors but no powers over those who were over the age of majority. His Lordship reiterated the words

Court of Appeal

Party's financial difficulties no excuse for failure to complete

unanswerable case to which there was no arguable defence. On July 17, 1987 the plaintiffs purchased Mercantile House Holdings Ltd, a financial services company, two subsidiaries of which comprising the wholesale broking division, they agreed to sell to the defendants by a contract which was reached on August 13. Several weeks later the defendants reached an agreement with Citibank NA to fund the purchase and their inability to complete the agreement was caused by the bank's refusal to fulfil its commitment on the ground that the defendants had not completed all the express conditions of the loan agreement, one of which was to secure the cooperation of the directors of the English money brokers and that the directors would not give. December 17 and then January 1988 were spent in agreement for completion of the contract but the defendants were unable to resolve their difficulties in time for either date. By a letter of January 25 the defendants gave formal notice setting the date of February 28 for completion and stating that failure would be treated as repudiation. It was common ground that the general principles as to time being of the essence were correctly summarised in Chitty on Contracts (15th edition (1983)). There were only three cases where time was of the essence in common law or equity: 1 Where a fixed time for

Stay on £75 million interim payment

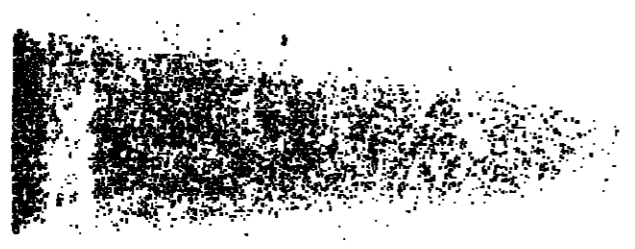
British and Commonwealth Holdings plc v Quadrex Holdings Inc (No 2). There would be an order for an interim payment by the defendants to the plaintiffs of the sum of £75 million on account of the damages they were likely to be held liable to pay under the Order 14 judgment given on November 24. However, the defendants were under no obligation to make that interim payment by reason of a stay, until after the determination by the Court of Appeal of an appeal against the order. Mr Justice Hirst so held in the Queen's Bench Division on December 7 in a judgment given

Correction

In R v Running (The Times December 7) the seventh paragraph of our summary of the Lord Chief Justice's judgment should have read: The law insisted that the defendant, the witnesses and others with duties to perform in any case, civil or criminal, were entitled to go to and from the court, whether on foot or otherwise, without being molested or assaulted or threatened with molestation. And in the sixteenth paragraph: "Consequently the law was left with behaviour which was wholly reprehensible but which fell short of acts which, on an objective view, were capable of amounting to interference sufficient to constitute the necessary actus reus."

LONDON TRADED OPTIONS

Large table with multiple columns showing option prices for various stocks and indices, including FT-SE 100, FT-SE 30, and various company options.



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THE TIMES UNIT TRUST INFORMATION SERVICE

Main table containing unit trust information, including columns for fund names, managers, and performance metrics.

UNLISTED SECURITIES

Table listing unlisted securities with columns for company name, price, and other details.

FOREIGN EXCHANGES

Table showing foreign exchange rates for various currencies, including Sterling, Dollar, and Gold.

THIRD MARKET

Table listing third market trading data for various securities.

INVESTMENT TRUSTS

Table listing investment trusts with columns for trust name, manager, and performance.

LONDON FINANCIAL FUTURES

Table listing London financial futures contracts and their prices.

COMMODITIES

Table listing commodity prices for various goods like oil, sugar, and metals.

THE PRICES IN THIS SECTION REFER TO TUESDAY'S TRADING

Large table at the bottom of the page providing detailed price information for various commodities and financial instruments.

Portfolio PLUS Accumulator

From your Portfolio gold card check your... From your Portfolio gold card check your...

Table with columns: No., Company, Group, Gain or Loss. Lists various companies and their performance.

Please take into account any minus signs

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, Total.

BRITISH FUNDS

High Low Stock Price Change %

SHORTS (Under Five Years)

Table listing short positions with columns: Stock, Price, Change, %.

FIVE TO FIFTEEN YEARS

Table listing investments for 5-15 year periods with columns: Stock, Price, Change, %.

OVER FIFTEEN YEARS

Table listing investments for over 15 years with columns: Stock, Price, Change, %.

UNDATED

INDEX-LINKED

Table listing index-linked investments with columns: Stock, Price, Change, %.

BANKS, DISCOUNT HP

Table listing banks and discount houses with columns: Stock, Price, Change, %.

STOCK EXCHANGE PRICES Quietly firm

ACCOUNT DAYS: Dealings began November 28. Dealings end tomorrow. Settlement day December 12. Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend.

Main stock exchange price table with multiple columns for various sectors: Breweries, Building Roads, Finance Land, Financial Trusts, Foods, Hotels Caterers, Industrials A-D, Electricals, L-R, Mining, Motors Aircraft, Newspapers Publishers, Oils Gas, S-Z, Shipping, Shoes Leather, Textiles, Tobaccos, Overseas Traders, Paper Print Advertising, Leisure, Insurance.

Portfolio PLUS Accumulator DAILY DIVIDEND £4,000 CLAIMS REQUIRED FOR 45 POINTS ACCUMULATOR £40,000 CLAIMS BETTER THAN 45 POINTS CLAIMANTS SHOULD RING 0254-53272

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GENERAL APPOINTMENTS

December 8, 1988

Robert Wharton looks at the needs of the construction industry



Time to build morale

There is increasing pressure on the professions involved in the construction industry — architects, consultant engineers, quantity surveyors — to become more commercially-minded and flexible in their activities. And with contractors and management consultants becoming more and more involved in the construction process, the professions can no longer take their traditional role within the industry for granted.

Coupled with this, there is a growing trend towards buildings being designed and built around the services they will provide. Changes and developments in progress now will almost certainly make the next few years the most exciting and challenging the construction professions have yet to face, with far-reaching implications for training and career opportunities.

These changes will result in a higher profile for those professions involved in the industry, which can only be to the good, particularly in relation to morale within this sector.

One of the problems faced by the professions in this sector is that they are grouped together with those at the craft level, the whole being referred to as "the construction industry". This is compounded by the fact that the construction professions do very little to re-educate their own personnel, or to change the way they market themselves to potential recruits — and, not surprisingly, there is now a serious skills shortage among the professions.

Apart from low morale, there are three other major contributory factors that have led to the current shortage of new blood in the industry.

Hand in hand with low morale is the image of construction, as seen and perceived by those outside it. There will always be a need for builders. Because of the way legislation is driven, accountants will always be with us, likewise the legal profession. However, in recent years, the accountants, lawyers and those in similar professions have lost their staid, "stuffed shirt" images and are now buffed to be glamorous and exciting.

On the opposite side of the coin, despite significant advances in materials and methods, construction is still viewed as unglamorous and unchallenging, lacking in excitement.

Another reason for the shortage of good recruits stems from the weaknesses of the current education system, coupled with the requirements for entering a profession now as compared with the past. Two criticisms of the current education system must be that,

first, the system has intransigent "milestones". If a student fails A levels, for instance, it is difficult to get back into the system to obtain the degree that is the basis for entry into a profession. Second, this system totally discounts those who may mature at, say, 20 or 21, therefore depriving the professions of a significant proportion of their possible workforce.

The third factor is salary. Traditionally, the industry has not been able to compete with other professions in salary scales. The money is dependent on what employers can pay, which in turn is dependent on what clients can afford. So, although the professionals' integrity and status are not in question, the construction sector has historically been unable to match this status with the financial rewards the professionals feel they deserve.

So what moves should be made — and are being made — by the construction professionals to overcome these problems?

The first steps that should be taken are to boost morale within and improve the image of the industry, elevating the level at

which the professions within the industry are perceived. The challenges met must be transmitted to "the outside".

Along with this, firms and individuals must build — and are building — on reputations achieved over the years. This will undoubtedly attract new recruits, enabling them to put the market leader's name or a prestigious project on a c.v.

Career possibilities must be made clear to potential recruits. Because of the different functional capabilities within the construction sector, there is a cross-pollination of experience available to recruits, and it is possible to use the vehicle of a professional discipline to progress through to management, especially now that the role of the professional within the industry is changing.

As for the construction industry being unglamorous and unexciting, nothing could be further from the truth. The developments and technologies of construction always match the time the industry is in — unlike many other pro-

fessions — and to those professionals working within the sector it has always been exciting.

To change the education system and the methods of recruitment from the system requires perhaps rather more effort. The best economy is a mixed economy and the current clamour for high-flying graduates obscures interest in a very large group of non-university people who, in time, would be on an equal footing with the graduates, with each group giving something to the other.

In the past, pupils would emerge from grammar school, having obtained a School Certificate, and would enter a profession. A programme of day release and evening courses to obtain qualifications would prepare students for taking professional examinations. This does not happen to the same extent now.

Companies must create wider opportunities for non-graduate recruits to enter split training programmes encompassing part-time education — opportunities to 16-year-olds to get locked into technical training leading to professional exams.

enge too. The industry must become more market-led, must better protect itself and raise perceptions among the public, whose image of construction tends to begin and end with the local, unqualified builder, who never starts or finishes a job on time.

The way must be led by the larger, technically multi-disciplined and multinational companies, such as Taylor Woodrow, Wimpey, Tarmac and Trafalgar House, and larger consultancy groups such as High-Point, that are able to find a niche in many departments for candidates with good skills. These include not only technical capabilities, but could also be legal, commercial management, business development or linguistic skills.

Such companies can also offer global, world-wide career opportunities — enabling them to compete in this area with accountancy and legal firms — giving recruits a further opportunity to broaden their scope.

Only by making potential recruits aware of the challenges and excitement offered by the industry, and by giving everyone the motivation and financial rewards they feel their professional status demands, can the construction industry — and all the professions within it — be in a position to overcome the current skills shortages and be ready to meet demands of the future.

Robert Wharton is deputy chairman and group chief executive of High-Point plc, which provides an integrated consultancy for capital investment projects

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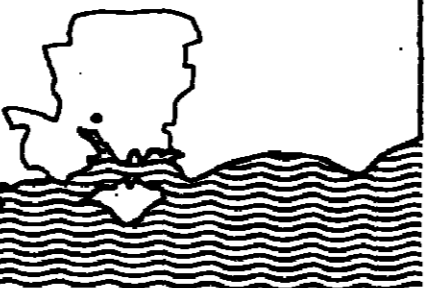
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Additionally, as Head of Recruitment and Development you will lead a small group within the Personnel Department and will also carry responsibility for ensuring that all recruitment needs are met, taking a personal involvement in the interviewing and selection of the more senior staff.

You should be educated to degree level with a minimum of 3 years in a role with a strong emphasis on training and development combined ideally with some

recruitment experience. A banking or financial services background is desirable but not essential. The preferred age range is mid twenties to early thirties.

An attractive remuneration package is offered which is compatible with the best City traditions.

Candidates should write in confidence enclosing a full CV and details of current remuneration, quoting reference MCS/3012 to: Janet Stockton
Executive Selection Division
Price Waterhouse
Management Consultants
No. 1 London Bridge
London SE1 9QL

Price Waterhouse

BWRDD CROESO CYMRU
WALES TOURIST BOARD

Projects Development Director

The Board wishes to appoint a Director to be responsible for the development of the industry in Wales in line with the Board's published Development Strategy.

The successful candidate will need to demonstrate an ability to:

1. Inspire imaginative and financially viable tourism development schemes across the spectrum of the tourism industry while having regard to social and environmental considerations.
2. Help realise these initiatives by encouraging partnership enterprise between the private sector, local authorities and other public agencies.

The post-holder will lead a team of development staff who are responsible for individual tourism development projects including the improvement of existing accommodation and attractions.

Candidates should be graduates or professionally qualified in a relevant field. The position is offered within the British Tourist Board's salary range Grade II, £17,380 to £22,806 (including pension element). The post is eligible for a leased car. Commencing salary will depend upon experience and qualifications. Please write for an application form which should be completed and returned by 31 December, 1988 to:

The Secretary
Wales Tourist Board
Brunel House
2 Fitzalan Road, Cardiff CF2 1UY.

GENERAL
SECRETARY

Medical Research Institute

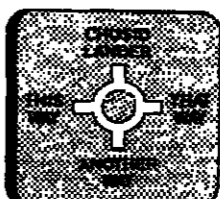
Internationally recognised Medical Research Centre at Hammersmith, London, seeks a General Secretary who will be a member of the senior management team at the Institute and directly responsible to its Director for general administration, personnel management and financial control.

The appointment is for a 5 year, pensionable contract initially, with a salary within the range of £19,541 to £24,482 per annum plus London weighting of £1,267. The starting point to be determined by qualifications and experience.

Details of the Conditions of Service for the post may be requested from:

The General Secretary (KI)
The Arthritis & Rheumatism
Council for Research
41 Eagle Street
London
WC1R 4AR

A detailed CV is to be submitted to Eagle Street no later than Monday, 9th January, 1989.

Has your
Career
reached a
junction?

Ever increasing numbers of executives and professional people earning £15,000 or more - right in the middle of their careers - are experiencing a general dissatisfaction. They believe that they could and should be doing better.

For over 30 years, Chusid Lander's career consultants have been helping professional people get better jobs by turning insecurity into stability, failure into success and dead-ends into exciting new beginnings - and we can prove it.

Now it's your turn. Whether employed, unemployed or facing redundancy, we can help by guiding you in a new direction from which you'll never look back.

To arrange an early confidential appointment, without obligation, telephone your nearest office, or send us your cv.

London 01-580 6771 Manchester 061-228 0089
Bristol 0272 262367 Glasgow 041-332 1502
Birmingham 021-643 8102

CHUSID LANDER
35/37 Fitzroy Street, London W1P 5AF.

Computer Graphics
Systems Sales Executive

- ★ Exciting opportunity
- ★ Fast growing market
- ★ Attractive salary + commission + car

Sign-Tronic Limited is a subsidiary of one of the world's leading suppliers of graphics production systems for signmakers, screen printers and the broad display graphics industry. In much of Europe and in North America Sign-Tronic is the market leader in a key sector of this fast growing market with our 'Syste-Matic' flat bed, automatically roll fed cutting systems.

An experienced capital equipment salesman with the presence and personality to establish regular effective communication with prospective purchasers is now required to expand our existing UK customer base.

Ideally with knowledge of and existing contracts with sign manufacturers and screenprinters you must be computer literate, hard working, self motivated and able to negotiate at the highest level.

Candidates, who should be educated to degree level, must be able to assess complex user requirements and be able to communicate both orally and in writing, detailed product and concept proposals.

Applications under 25 are unlikely to have the necessary experience and maturity for this demanding position.

Applications in writing together with a recent photograph and including a detailed c.v., should be sent to:

R. Waters, Sign-Tronic, 19 East Street, Farnham, Surrey GU8 7SD.

RESEARCHER
EXECUTIVE SEARCH

- RESEARCH is the core of our business, upon which its success depends. Continuing expansion both in the U.K. and overseas branches provides an opportunity to join the growing research team in London.

- THE SUCCESSFUL CANDIDATE will need to be a graduate and be able to demonstrate initiative, communication skills and an understanding of the business world. Previous search experience is essential.

- EARNINGS will be in excess of £20,000 plus benefits.

Write in confidence to:

Judy Booth, Head of Research
Tyzack and Partners Ltd
10 Hallam Street, London W1N 6DJ
Tel. 01-580 2924

YOUR FUTURE
NEEDS YOU

So many jobs these days demand that you toe the line and conform in order to succeed. We are a Marketing Company and we are looking for people who have the self-confidence to believe themselves.

We have offices in London, Paris, Rome and near Northampton. But - guess what! - we want you for Northampton.

Most of us are 20 - 35 (ish) and we started with the idea that life could be better than our contemporaries were settling for.

The first year of the job will be working in Telephone Marketing - that's the top end of tele-marketing - big clients, national advertisers, advertising agencies. It's tough, but we all started there and you can get promoted quickly if you're good.

If you want an excellent training, a better future than you are currently being offered (and you are prepared to put in more to get it) call:

SANDRA EDWARDS

on 0536-400444

Programmes Recruitment Consultancy

GENERAL APPOINTMENTS

Training Manager

Insurance
A start-up situation; a test of your imagination; a springboard for your ambition.

£20k plus benefits.

Next year the wraps will come off a new insurance company geared for success in the market for private car insurance. By adopting sophisticated direct marketing and service delivery techniques, we intend to offer products and overall service of unrivalled quality at ultra-competitive premiums.

With £500-million backing from an international group, the management team is busy setting up the company infrastructure for next year's launch. We need to prepare the training programme now.

As Training Manager, the initial emphasis of your role will be to develop product knowledge and customer service skills in the direct-sale Underwriting Teams. These teams will liberally be the front-line of the entire operation, fielding customer enquiries by phone, listening to their insurance needs, assessing their requirements and providing a rapid-response underwriting service. To perform well they will need to be technically aware, excellent in communication and highly motivated. You'll be given free rein to design, develop and implement appropriate training courses and other tools to stimulate a dynamic environment.

You'll be encouraged to explore new ideas and apply the latest techniques. Later on there'll be scope to address other areas such as Management Development. In short, it's a truly enthusiastic and demanding challenge, energy and imagination which offers the chance to make an indelible impression on a high-growth organisation. The career implications speak for themselves.

You have a degree or professional qualification plus at least two years' "hands-on" training experience in a sales/service environment.

If you have the presence and the drive to meet these challenges, you're worth a starting salary up to £20k plus a portable pension, life and permanent health insurance.

For an informal discussion, call Fiona Makowski on 01-573 7000 evenings, 5.35 during office hours or on 01-573 7000 evenings. Alternatively write to her with your CV at: Meridian Management, 17 London Road, Bromley, Kent BR1 7DE.

meridian



**PA Personnel Services
PA Advertising**

Hyde Park House, 60a Knightsbridge, London SW1X 7LE
Telephone: 01-235 6060 Facsimile: 01-235 0434 Telex: 27874
Offices in Bristol, Birmingham, Manchester, Leeds, Glasgow, Edinburgh and Belfast and throughout Europe, Asia, Australasia and N America
All posts are open to men and women unless otherwise indicated

Sales and Operations Director

Surrey
c. £35,000 + car

The expansion through growth, integration and acquisition by this leading electronic security company, a subsidiary of a highly successful group, has created this outstanding career opportunity for a high-calibre Sales and Operations Director. Reporting to the Managing Director, you will be responsible for the company's business network and 8 Regional General Managers whose territories cover the whole of the UK and employ 1,300 people. You will have an outstanding track record in a related or similar industry, and possess

excellent interpersonal skills coupled with a talent for the management, motivation and development of others. Salary is accompanied by a car, bonus scheme, BUPA and the usual range of large-company benefits.

Please send full cv which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent.) Ref: R2291/TT, PA Advertising, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Personnel Manager

...helping to build a business
Central London
to £28,000 + car

Personnel is vital to any organisation. After all, it's people who drive a business forward and generate commercial success. In our client's business - property development - Personnel is viewed as a central management activity. Reporting to the Head of Personnel, you'll manage the department; however, your real challenge will be to ensure Personnel is a significant, measurable contributor to the business during a period of rapid growth. The company uses its expertise and skills to exploit any opportunities consistent with its strategic plan, and its growth has been, and will continue to be, impressive. Overseas expansion has already commenced and will significantly increase in the short term. Making a contribution at the top of the organisation, you'll need excellent communication skills and to be an effective

persuader. Your ability to gain credibility quickly must be a strength. Preferably a graduate - in your late 20s/early-30s - you will have senior level personnel experience, which ideally will have included managing a training function. You'll also need to be able to give examples of how you have used your personnel skills and knowledge to achieve results that are highly valued in your business. The rewards, as you'd expect, are substantial: an excellent salary, a bonus scheme, car and a wide range of benefits.

Please send your full cv which will be forwarded to our client unopened. (Address to our Security Manager if listing companies to which it should not be sent.) Ref: C4053/TT, PA Advertising, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Purchasing Manager

Plastics
Home Counties
c. £27,500 + car

This British plc has a formidable record of product development and profitable growth in the plastics sector. The purchasing team source an extensive range of engineering and other equipment, services and consumable requirements for the UK sites. A major responsibility will be supervision of the procurement of a variety of raw materials from the multinational chemical companies, in a suppliers market. Considerable commercial skills are required to negotiate these key supply agreements effectively, so as to minimise the cost of sales. The Manager will

control a budget of £25m. Candidates will ideally be graduates in the mid-30s, with IPS membership, and must have had previous managerial experience, in a company using advanced materials control systems. Relocation expenses, a quality car and other valuable benefits will enhance the salary significantly. Please send full cv indicating current salary, in confidence to Michael Egan. Ref: 2828/MAE/TT, PA Personnel Services, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Project Controllers

Computerised banking systems
City-based
to £21,000

The implementation of a £500m+ information technology project by this major High Street clearing bank will transform completely the computing facilities in all of its branches throughout the UK. Encompassing all retail banking areas, the project is divided into discrete systems requiring complex management and control. Project Managers and senior Bank Officers are provided with timely, accurate information by a dedicated Metier ARTEMIS project control system. Opportunities exist for one Senior Project Controller with a strong background in cost control and two additional Project Controllers to focus on planning, cost control and administration. Aged 25+, and ideally educated to degree

level, you must have experience of computer-based project management systems, preferably gained in a technological environment. Whilst ARTEMIS experience will be advantageous, maturity, good interpersonal skills, strong planning ability and a thorough knowledge of cost control are equally important for success in these challenging roles. A competitive salary, geared to experience and knowledge, will be in the range of £15,000 - £21,000 plus benefits. Please send full cv to Lynne Stafford, Information Technology Group. Ref: 2826/LS/TT, PA Personnel Services, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

**MANAGEMENT DEVELOPMENT
SHAPING FUTURE SUCCESS**

Consultant - up to £30k

Trainer - £18-£22k

As you reach one goal, another looms quickly on the horizon. But then that's the sort of person you are. Hungry for challenge and thirsty for knowledge. You're ambitious and inquisitive with an astounding level of energy. The type of professional who fits in well at Allied Dunbar and rises to become an important influence on the future management of the Company.

Allied Dunbar is one of the leaders in the Financial Services industry, and has the largest direct sales force amongst unit linked life and pensions companies. We have exciting but demanding positions for Management Development Consultants in our Sales and Marketing Division. Your role will be to boost the performance of the management team, helping them to reach their full potential. You'll be involved in the selection of new sales managers and training at all levels. Furthermore you will work on a consultancy basis with managers in the field - assisting them to devise and implement successful business strategies. Finally you will manage long-term corporate projects.

So, we're looking for a Management Development Consultant to fulfil the complete role

and a Management Development Trainer to begin in training and selection with a view to assuming the other roles quickly.

In each case we're looking for professionals qualified to degree level with relevant management development and training experience to join our talented and innovative young team. People who combine impressive communication skills with an ability to inspire those around them. Credibility and a natural authority are vital.

Career development prospects are excellent. You'll be working with demanding high calibre management teams and so your role will be a constant learning process. In return for your skills, we can offer you a generous range of benefits including a company car, free life cover, BUPA, non-contributory pension, profit share and generous relocation to an attractive part of Wiltshire.

Write for an application form to Sarah Williams, Allied Dunbar Assurance plc, Allied Dunbar Centre, Swindon SN1 1EL, or phone her on Swindon (0793) 27812.

We are an Equal Opportunities Group. Applications are welcome regardless of sex, marital status, ethnic origin or disability.



Senior Manufacturing Opportunities

North-West

Our client is a leading manufacturer to the defence industry, with a turnover in excess of £400m. The company is an autonomous subsidiary of a major UK Blue Chip plc, and employs over 8000 people in a multi-site operation. Production ranges from high volume to batch and covers a wide range of techniques from forging, chemical process, flow forming to assembly.

Continuing commitment to excellence and efficiency in manufacturing has created two senior positions reporting to the Manufacturing Director.

Chief Manufacturing Engineer
to £30,000 per annum + car

The prime responsibilities are to monitor and analyse existing production methods and recommend cost effective improvement programmes, across all factories. Working closely with design and development teams you will advise and ensure that new products can be manufactured economically within the constraints of existing or projected facilities. You will have responsibility for a small team of experts in relevant production processes. To succeed in this position you should be 35+, qualified in an Engineering/Production discipline, with a record of achievement in a large company manufacturing environment, possibly with a multi-site operation. (Ref: 2834/TMSST).

Chief Production Controller
to £25,000 per annum + car

Responsible for the co-ordination of production and materials control across all sites, this is a central role requiring a strong analytical and numerical ability. This position will provide the central control of production and order progress, identifying potential delays and bottlenecks to ensure remedial action is undertaken in time. The integration and co-ordination of different manufacturing reporting and control systems across sites is a major priority which will require up-to-date knowledge of MRP and Management Information Systems. Candidates should be 30+, qualified to degree level with experience gained in a production control/master scheduling function in a high volume, multi-product operation. (Ref: 2835/TMSST).

These positions carry attractive salaries as indicated, plus car, BUPA, pension and life insurance. Relocation assistance will be given where applicable.

To apply please send full career details, together with current salary, or telephone for an application form to: Tim Smith, quoting appropriate reference number.



PA Personnel Services

Executive Recruitment - Human Resource Consultancy

4th Floor, Fountain Court, 68 Fountain Street, Manchester M2 2FE
Tel: 061-236 4531

MOVE INTO NETWORK CONSULTANCY

DATCOMMUNICATIONS SPECIALIST

City/Surrey £18k-£25k plus bonus and car

Our client is a world leader in the design development and manufacture of sophisticated ranges of datacommunications networks based on international standards.

As Network Consultant, you will lead major systems contracts from feasibility through to implementation, integrating products and services with these from third party suppliers to achieve corporate networking solutions. You will be working closely with customers on defining specific requirements and the subsequent design and implementation of networked systems. Candidates should be of graduate

calibre and will be able to demonstrate a successful career in networking and datacommunications, with experience of SNA, X.25 multiplexors or Network Management Systems.

Successful applicants can expect a challenging and stimulating environment with ample opportunity for career development.

To apply, or for further information, please telephone Andrew Goodman TODAY on 01-455 6713 between 10.00-14.00 hrs or on 01-495 6686 during office hours. Alternatively write to him at the address below quoting reference no. 202.



GOODMAN GRAHAM & ASSOCIATES LTD
Executive Recruitment, 8 Balfour Place, London W1Y 5RF. Tel: 01-495 6686, Fax: 01-495 6421

Canning

We run intensive courses to enable international business people to use English more effectively in their jobs. We design all the courses ourselves and produce all the training material. We have six training centres, three in London, one in Bath, one in Milan and one in Tokyo. We also run tailored courses for companies throughout Europe.

We are looking for people to join us as trainers. You need to have a degree, to be between 25 and 35 and to have had at least 2 years direct commercial/industrial experience, preferably international. You must be a good communicator who can animate groups and be responsible for them. You need to enjoy travelling and you should have a working knowledge of a foreign language. Previous experience in training is useful but not essential.

We are offering a challenging career in an expanding training company. The salary, on confirmation, is £14,400 (London). We also have staff pension, profit-sharing and share ownership schemes.

Please send your CV (with both work and home telephone numbers) giving details of all work experience to:-
Ruary Mackenzie Dodds
Canning, 4 Abingdon Road, London W8 6AF

CAMPAIGN/DEVELOPMENT DIRECTOR

Templeton College is launching a fundraising campaign in close collaboration with the Campaign for Oxford fundraising for Management Studies.

A Director is sought to provide executive support for the campaign task force and to take responsibility for other capital and annual fundraising.

The position will demand accomplished interpersonal skills, the talent to apply them at the highest level, and oral and written skills to present and negotiate a case clearly, concisely and persuasively. Experience with higher education, management training, fundraising or marketing would be desirable.

The salary is negotiable but likely to be in the region of £25,000.

For further details contact Mrs Ann Bond in the President's office.



Templeton College
Oxford OX1 5NY Tel: (0865) 735422 Telex: 63474 TEMCOL Telexcode: (0865) 736374

GENERAL APPOINTMENTS

The application of convergent technologies by diverse talents



► Proven and Potential Consultants
► £16k to £28k + benefits · London

Tallis, BT's lead consultancy, advises the City, corporations, institutions and Governments on strategic and practical aspects of voice, data, text and image communications.

Our overall mastery of today's convergent technologies, and how they can best be applied to different needs, enables us to lead customers through the communications maze.

Our consultants are drawn from among the telecoms industry's ablest and most practical engineering and business specialists. They are selected as much for their analytical minds and presentation skills as for their technical capabilities.

As business expands the need to recruit proven and potential consultants is ongoing. We need graduate-calibre engineers who can relate to clients and their business needs - an ability cultivated through previous experience as a Consultant, through pre/post-sales technical support or perhaps through a customer development role that has included strong customer contact.

Technically you should be skilled in one of the following areas: * X25 networks * Circuit Switched data networks * Project Management on large data networks * datacomms systems development.

Whether you join at Executive, Principal, Senior or Junior Consultant level will depend on the weight of your experience and your management track record. At all levels, though, this is an opportunity to apply the most advanced technologies to some of today's most intriguing communications problems - working alongside the best talents in the business.

Our organisation is flexible and non-hierarchical - ideal for cross-fertilisation of ideas, rapid decision-making and equally rapid career development.

British TELECOM

British Telecom is an Equal Opportunity Employer

If you are ready to advance in - or into - Communications Consultancy, you can find out more by ringing Sue Nicholas tomorrow Monday 5th December between 4pm and 8pm on

01-728 7190

Our line management team will be on hand to talk to you about these vacancies and your future with British Telecom. If you are unable to phone during these times please write to Sue Nicholas enclosing your CV at: British Telecom UKC, 5th Floor, 151 Gower Street, London WC1E 6BA.

Wholesale Bank Systems from Internet Lead the World

Internet was the first company to produce practical, large-scale, real-time integrated systems for banks, linking the international financial markets. Our commitment and dedication over the past seven years has led to many successes - the most recent being with one of the UK's 'Big Four' banks.

Our international banking system 'ATLAS', is the established market leader with over fifty sites worldwide and growth continuing at a steady rate, particularly in Europe.

With this ongoing expansion, comes the need to increase our human resources to develop further the European market place. A number of new posts are being created to be based in London, Amsterdam, Paris or Frankfurt with immediate requirements for professional people with sound experience of banking and/or large-scale computer systems. The appointments include:

Account Managers

Candidates need to have over fifteen years in computer services or consultancy with a successful background of high level client liaison and negotiation or application sales support or large project implementations in the financial sector, preferably banking. Ref: 826

Implementation Managers

Over ten years' experience in the software services or similar industries is required for these posts and must include large application project planning, staffing and management coupled with direct exposure to operations and IT in banking. Included, will be responsibility for strategy planning and high project budgets. Ref: 827

Interviews will be held in our Holborn Circus office in conjunction with our recruitment consultants, JEM Associates. Initial applications, in confidence, should be made by sending full career details to the address below, quoting the relevant reference or by telephoning first for an exploratory discussion, if preferred.



Software for global reach.



JEM ASSOCIATES LIMITED, 48 Standon Road, Cobham, Surrey KT11 3BN, Tel: (0932) 8268 Fax: (0932) 87099

Human Resources Consultancy

Coopers & Lybrand is one of the UK's leading firms of Management Consultants and Accountants. Our human resources consultancy group is well established with a large portfolio of public and private sector clients. In order to meet the growing demand for our specialist human resource services, we are currently looking for consultants with expertise in the areas of remuneration and computers in personnel, in either the private or public sectors.

Remuneration

We are looking for potential consultants with experience in at least two of the following:

- devising and implementing remuneration policies (particularly performance related pay schemes)
- salary and benefit surveys, (preferably including European and wider international experience)
- job evaluation.

Computers in Personnel

Applicants should have experience in BOTH of the following:

- specifying, selecting, implementing or running a computerised personnel information system
- implementing or running a computerised payroll system.

We would like to hear from graduates aged 25-33, ideally with an MBA or IPM corporate membership, who have the professional credibility to advise and sell their ideas to senior management. Resilience, a high level of numeracy, strong analytical abilities and excellent communication skills, both written and oral, are essential.

We offer an annual salary of up to £30,000 plus car and an attractive benefits package.

If you meet our requirements, please telephone Catherine Pratt on 01-822 4790 on 6th December 1988 until 5.30pm, for an initial discussion, or write to her, quoting reference 40/7, at Coopers & Lybrand Associates Limited, Plumtree Court, London EC4A 4HT.



Coopers & Lybrand

COMPANY SECRETARIAL OPPORTUNITY

Benefits Package of c£26,000

BACS provides a unique and very significant EFT service for the UK Clearing Banks, Building Societies and their corporate Customers. Over 1 billion payments pass through BACS each year and this figure is targeted to double in the next 5 years.

As part of the Company's continuing expansion, a new appointment of an Assistant Company Secretary has been made which provides excellent career opportunities with responsibility for:-

- Administrative and statutory duties of the Company Secretary's Office.
- Reviewing insurances, contracts and agreements.
- Reviewing of reports on behalf of the Executive Directors, Board and its Committees.

This is a significant appointment as the Board of Directors and its Committees meet monthly on a formal basis and comprise of Executive Directors together with a large number of Non Executive Directors.

Applicants should be ACIS qualified and about 30 years of age, but suitable mature candidates will be considered.

The successful candidate should have 5 years experience of Company Secretarial duties with particular emphasis on formal Board meetings, and will largely be responsible for all matters connected with these meetings.

A generous range of benefits is offered which includes assistance with house purchase and relocation expenses, non-contributory pension and Life Assurance Scheme, profit sharing, Christmas bonus and over 4 weeks holidays.

For further details contact Alison Beaumont on 01-952 2333 Ext 1645 or write to her at: BACS Limited, Freepost, De Havilland Road, Edgware, Middlesex HA8 5BR.



CYFRIFYDD CWMNI COMPANY ACCOUNTANT

GOGLEDD CYMRU NORTH WALES

Cyfle i Gyfrifydd profiadol ymuno â Chwmni Cymreig sy'n brysur ehangu ar hyn o bryd. Cadwyn o siopau ddiad merched ynghyd ag ochr gyfanwerthu ydyw sail y busnes.

Bydd yr ymgeisydd llwyddiannus yn gyfrifol am bob agwedd ar gyfrifon y cwmni gan gynnwys paratoi ffigyrau wythnosol a misol i'w cyflwyno i'r Bwrdd gyda sylwadau perthnasol.

Cyflwg i'w drafod ond bydd yn cynnwys modur. Dwyieithrwydd yn hanfodol.

Ceisiadau gyda manylion eich gyrfä hyd yma i'r cyfeiriad isod.

An expanding retail chain and wholesalers in the fashion industry require an experienced Qualified Accountant who is bilingual in English and Welsh, to administer and run the company's accounts office at Tremadog.

The post will require the successful applicant to be responsible for the day-to-day accounting functions of the business and be capable of providing the full scope of management information on a monthly basis to the Board including an objective appraisal of each month's figures.

Salary is negotiable but will include a motor car.

Send application with a full curriculum vitae to:

R. LLYWELYN, PORTMEIRION SHOPS LTD, PORTMEIRION, GWYNEDD LL48 6ET.

GLYNDEBOURNE GENERAL ADMINISTRATOR

The Chairman, Sir George Christie, and the Board of Directors of Glyndebourne Productions Limited, are seeking a successor to Brian Dickie, who is leaving early in 1989 to become General Director of the Canadian Opera.

The General Administrator is responsible to the Chairman and the Board of Directors for co-ordinating artistic policy, and for the general management of the opera house, the two Glyndebourne companies (the Festival Opera and the Touring Opera) and all ancillary activities.

The successful candidate will have a good working knowledge of opera, and a record of success in arts management, or a related field. He or she will probably be in their late thirties or early forties and will bring to the job a proven ability to deal with people, commitment and enthusiasm.

Remuneration and conditions of service will be by arrangement. Applications, accompanied by a Curriculum Vitae and marked in strict confidence, should be sent to arrive not later than 19th December 1988 to the management consultants retained to advise on this appointment:

The Chairman, Spencer Stuart & Associates, Brook House, 13 Park Lane, London W1Y 4HJ

COULD YOU BE A SOLID ROCK IN A STORM OF ACTIVITY? HEAD OFFICE BOOK KEEPER/TREASURER

Oakwood Group p.l.c.

LONDON - WEST END £15,000-£20,000

The OAKWOOD GROUP p.l.c. is a fast-growing mini-conglomerate which is setting up a new Head Office financial team in Mayfair. For this varied job, we invite applications from experienced Book Keepers with keyboard skills. Reporting to the Group Financial Controller, responsibilities will include daily cash transfers within the Group, the Head Office General Ledger and a bureau-based Senior Executive Payroll. If you have a mature, responsible and flexible approach and like the prospect of working in an expanding organisation, you should apply (in strict confidence) to: Jonathan Secombe FCA, Oakwood Group p.l.c., 22 Park Street, London W1Y 3SD.

THE RITZ Recruitment Consultant
£16,000-£20,000 incl.

We are looking for a new Consultant to join our tremendously successful team in the West End of London. You should be in your early to mid 20s with a sales personality and be looking for a challenge that will stretch your career horizons. Recruitment experience is not essential but sales flair is a must. Excellent salary + commission package. Contract Margaret Bray or Colin Nash on 01 629 4343.

RITZ RECRUITMENT 1112 HANOVER STREET, LONDON W1R 9HF TELEPHONE: 01-629 4343

CLIENT LIAISON EXECUTIVE KENT BASED

This expanding Recruitment Consultancy is looking for a dynamic, ambitious person for a new position which involves promoting and marketing our company's services in Kent and Greater London. Basic Salary plus unlimited bonus. Ring Wendy George on (01) 464 6460

BPP ASSISTANT REGISTRAR PUBLISHING COMPANY
£9,000 - £10,000 London W12

An assistant Registrar is required by an educational publisher to assist in administering a Masters Degree Course. The job covers a wide range of duties, including the preparation of camera-ready copy for the printing of course texts. Ideally, you should be educated to degree level with a year of appropriate work experience. You must have excellent typing skills and preferably some knowledge of word-processing. Most importantly, you should be enthusiastic and good with people. The position could be an ideal start in publishing for the right candidate. Please apply as soon as possible to: Hazel Kent or Kim Nounjan at BPP House, Ashme Place, 142-144 Uxbridge Road, Shepherd's Bush, London W12 8AA. Tel: 01-746 1111.

01-481 4481

GENERAL APPOINTMENTS

01-481 4481

AT THE HEART OF INTERNATIONAL MANAGEMENT CONSULTANCY A CENTRE OF EXCELLENCE

CONSULTANTS IN ENGINEERING & TECHNOLOGY

TO £35K+CAR

C&L

A wider world is open for engineering and technology professionals. A challenge that is as rich in opportunity as it is diverse. We should know. As one of the UK's leading firms of Management Consultants and Accountants we've already made our mark. Indeed we've achieved far greater heights than most having developed a unique Engineering and Technology Group. Now, as the demand for our expertise increases in the UK, Europe and internationally, so we seek those with the proven talent to rise to the occasion. Talented professionals to join our engineering and technology international centre of excellence. Your career to date will have been nothing less than exceptional - your background gained in major international companies.

Your prospects as a Consultant will include broadening your experience in a field of activity that knows few bounds and covers a wide range of industry sectors.

You will enjoy the application of your knowledge, energy and enthusiasm to the unleashing of profit potential for our clients, through the integration of production facilities and systems, management of the design process and product technology management. You will also support multi-disciplinary teams on strategic and logistical assignments.

Aged 25-35, you have a good degree in Engineering or Applied Sciences and first-hand experience of advanced manufacturing operations and technologies. Your contribution has directly improved profitability and you have a broad understanding of the Mechanical Engineering, Electronics or FMCG sectors. Knowledge of a second European language will be a definite advantage.

So why stay put when manufacturing is going places? Now you can face the challenge of many different environments in the knowledge that your efforts will not only be applauded, but very well rewarded. At Coopers & Lybrand the stage is wide open. Send your resume stating your area of specialisation and a daytime telephone number quoting reference 30/13 to Patrick McHugh.

Coopers & Lybrand Associates Limited, Plumtree Court, London EC1A 4HT. Alternatively, telephone him on (0895) 73387.



Coopers & Lybrand

Telecommunications New Business Development

Our client is a world leader in the supply of fully digital telecommunications systems. The Transmission Division is currently experiencing in excess of 50% growth per annum. In order to capitalize on this growth,

they are seeking a marketing professional to develop and manage a European marketing strategy for the wide range of installation products between the switch and the user.

European Product Marketing Manager

Berkshire c£25K + car

Specific responsibilities will include:

- * Market Research and Intelligence
- * Definition of European product requirements
- * Interface with Product Managers and development resources in North America
- * Introduction of new products
- * Client presentations
- * Creation of European distribution channels

Ideally qualified to degree level or equivalent, the successful candidate is likely to have a PTT background, providing a broad understanding of the telecommunications industry in terms of commercial issues and technology. Specific experience of transmission media (ideally copper) and associated installation products is essential, as is your ability to understand both strategic and tactical marketing.

The successful candidate can expect frequent travel within the UK and Europe. Starting salary will be related to experience and ability and is supported by a comprehensive benefits package, including a fully expensed company car and relocation assistance where appropriate.

Please telephone Abigail Risidore TODAY between 1400 and 1800hrs on 062 882 2089 or during office hours on 01-495 6686. Alternatively write to her at Goodman Graham & Associates Ltd., 8 Balfour Place, London W1Y 5RJ quoting reference 502.

GG & A

Kronosspan Limited

Executive Engineer (DIRECTOR DESIGNATE) Mechanical Engineer Electrical/Electronics Engineer Wales/Shropshire Border

Kronosspan is a leading manufacturer of Chipboard with five manufacturing sites in Europe. Since establishing itself in the UK in 1973 it has expanded rapidly by investing continuously in plant and equipment. Having just completed a £10 million investment programme, it is poised to invest a further £20 million in the next ten months, thus providing the need to recruit a professional Engineering team. The manufacturing facility is heavy plant, processing raw materials, operating 24 hours a day 363 days a year. The equipment is subject to high levels of wear and replacement, necessitating a £5 million maintenance budget. Immediate objectives will be the improvement of maintenance methods and planning with significant reductions in down-time.

enough to thrive in a continuous process environment. The reward will reflect the high degree of commitment necessary, a salary guide will be circa £25K and car, the final offer will reflect your experience. This position should lead to an Associate Directorship within 24 months. Ref 87/100.

Mechanical and Electrical/Electronics Engineers

Candidates should ideally be aged 25-35, qualified Engineers with a maintenance background particularly in a high pressure environment, with the ability to think on their feet and a positive determination to succeed and achieve objectives. These jobs will attract remuneration of circa £17K. Mechanical Ref 87/120. Electrical Ref 87/121.

Executive Engineer

Candidates should ideally be aged 30-40, qualified Electrical or Mechanical Engineers, with a maintenance background in heavy plant and the intellectual and managerial ability to control large investment programmes. The plant requires a manager who is practical, 'hands on' and dedicated

If you are interested in any of these positions please send a comprehensive career/salary history quoting the relevant reference number to: E. P. Lardex, Simpson Crowden Consultants Ltd., Specialists in Executive Search & Selection, Warwick House, 14 St. Paul's Square, Birmingham B3 1RB. Tel: 021-200 1888.

Simpson Crowden CONSULTANTS

TRANSPORTATION COST CONTROL

Central London to £25,000

We at Eurotunnel are committed to achieving the centuries old dream of a fixed link with France. Joining our Operations team, you will be responsible for developing and maintaining operating budgets against targets, and devising and implementing effective systems during the vital development, commissioning and operational phases of this ambitious project.

We're looking for someone of graduate calibre, with a strong financial background and, ideally, experience gained within a transportation operating environment. The ability to work effectively under pressure and display interpersonal and

communication skills will be essential. A working knowledge of French and computer literacy would be advantageous.

Salary will be negotiated depending on your experience and complemented by an impressive range of benefits including relocation assistance if appropriate.

Please write with full cv to Louis Mallet, Personnel Manager, Eurotunnel, Victoria Plaza, 111 Buckingham Palace Road, London SW1W 0ST.



TUMBLE TOTS (UK) LTD AN ACTIVE PHYSICAL PLAY PROGRAMME FOR PRE-SCHOOL CHILDREN PR EXECUTIVE £13,000 PER ANNUM

An enthusiastic professional communicator is required to promote all the activities and objectives of this highly successful company.

The post demands imagination, motivation and a determination to succeed as well as the sensitivity to work with people from all walks of life.

Aged 25+ and educated to A level standard but ideally we are looking for an applicant with practical experience in the industry.

Write with full CV to Isabelle Gilmour, Chief Executive, Tumble Tots (UK) Ltd, Cannons Sports Club, Cousin Lane, London EC4R 3TE.

Chief Executive Designate

Laganside is the Belfast waterfront development with (in the first instance) the opportunity to secure the regeneration of 120 acres of waterfront land convenient to the city centre.

The Department of the Environment (NI) recognises the potential identified in the concept plan which has already been prepared is now anxious to progress this development as quickly as possible. Work has already started - two sites have been marketed, studies of other sites have been commissioned and the design of infrastructure schemes is in hand.

To maintain this impetus the Department is seeking the approval of Parliament to set up the Laganside Corporation.

It is proposed that the Corporation will have a Chief Executive who would report directly to the Board. The appointment of a Chief Executive Designate is being made at this stage so that the appointee can be involved in setting up the new organisation and in the selection of key members of the management team. The Chief Executive Designate's prime task will be the formulation and presentation of a regeneration strategy and also the preparation and presentation of an annual corporate plan to the Board.

The project will be of interest to private investors, corporate businesses, public agencies and voluntary groups. The appointee will play a key role and act as a catalyst in the development and will be expected to conduct corporate negotiations at the highest level.

The need is for an energetic person who can demonstrate a good background in management at senior level, coupled with the ability to persuade projects and make professional presentations to the Board. An appreciation of property development would be highly desirable and previous experience of working closely with Government officials and/or public bodies would be a particular advantage.

This is an outstanding career opportunity to contribute to the continuing regeneration of Belfast and to transform this important and historic area. An attractive salary is on offer to the appointee, and a car lease, pension scheme and relocation expenses, if required, will be available.

Please write in confidence, with relevant details to: Sam Cullen, Executive Selection Division, Price Waterhouse, Royston House, 34 Upper Queen Street, Belfast BT1 6HG. Telephone Belfast 244001.

Price Waterhouse



Estates Management Officer

Due to the sudden death of its Estates Management Officer, a Chartered Livery Company seeks to appoint a successor. Candidates, aged 40+ with administrative and management skills; a knowledge of Landlord and Tenant Law desirable and ability to work as part of a team, are invited to apply.

Salary £20k; Free Lunches; Private Health Insurance; Contributory Pension Fund and Free Life Assurance; 5 weeks holiday. Hours 9.30 a.m. to 5.00 p.m.

Applications with C.V. (marked Confidential) to: The Clerk, The Leathersellers' Company, 15 St. Helens Place, London, EC3A 6DQ by the 31st December, 1988.

NEWLY QUALIFIED CHARTERED ACCOUNTANTS WORCESTER/CHELLENHAM

Negotiable packages. Excellent opportunities to extend your experience in two beautiful parts of the country. For these and other exciting opportunities contact Charles Scott.

ANALYTICAL PROFESSIONAL RECRUITMENT 9 ST MARY'S STREET WORCESTER WR1 1HA Telephone 0905 726330



GRADUATES REQUIRED - A Level/Ordinate. On career, available in 1989. 0905 726330. (Over 500 CVs) 0905 726330. CVs reply to 1002.

LATE-NIGHT vacancies! Chief Clerk to start in 1989 after Christmas. 0273 84277. 0273 84277. 0273 84277. 0273 84277.

GRADUATES REQUIRED. Three training places available for qualified London Chartered Accountants. Candidates must possess degree, initiative and good communication skills. Full training given - largest first year earnings £12,000 (minimum) may include earnings scheme. Telephone: 01-222 2462.

ALL BOX NO. REPLIES SHOULD BE SENT TO:

BOX NO. ... BOX NO. DEPT., P.O. BOX 484, VIRGINIA STREET, WAPPING, LONDON, E1 9DD.

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Itancy

Coopers & Lybrand

OFFICE BOSS PER TREASURY

SUN LIFE OF CANADA EXECUTIVE OPPORTUNITIES NATIONWIDE Applicants, Male or Female, aged between 24-49 will have previously demonstrated sales or management skills and must be ready to take full responsibility early. Structured training takes place over three years during which it will be necessary to demonstrate sales ability. This is an employed contract and successful candidates will enjoy many of the benefits one would expect from a major international company. Telephone Elaine Marley at Southampton (0706) 841414 or write to her at Sun Life of Canada, Bevington Way, Southampton, Hants. RG21 2DZ. Quoted Ref 154.

GENERAL APPOINTMENTS

KEY PLANNING ROLE
IN OPERATIONAL AND
CORPORATE DEVELOPMENT

Central London

Hamilton Brothers Oil & Gas Limited is one of the largest independent operators in the UKGS. Recent growth, as demonstrated by increased developments in the North Sea, has led the Company to expand its planning and economic capabilities. Hamilton Brothers currently operates 7 producing oil and gas fields and 2 further fields have recently received government approval for development.

As a result of this growth, the Company is seeking an additional Senior Planning Engineer. The position, which demands a high level of contact at a senior managerial level, will directly involve you in the planning and development issues shaping the Company's future.

Working as part of the Planning & Economics Group, you will take responsibility for economic and operations planning on major new projects, as well as undertaking

Attractive salary + quality car

economic evaluations on new exploration activities. You will also provide work on economic analysis, new business ventures and profit optimisation.

With a background encompassing between 5 and 10 years in the energy industry, you should have a degree in an Engineering or Economics discipline with extensive development planning experience and "hands-on" familiarity with operations. In addition you will need to demonstrate strong interpersonal and presentation skills.

The importance of the position is reflected in a highly attractive remuneration package which includes an excellent basic salary, a quality car and generous company benefits.



Please write with full cv to
Matt Wright, Hamilton Brother Oil &
Gas Limited, Devonshire House,
Mayfair Place, London W1X 6AQ.

Hamilton Brothers Oil and Gas Limited

The Chartered Association
of Certified Accountants

OVERSEAS RELATIONS OFFICER

The accountancy profession is growing rapidly and changing fast. The accountant's role is altering throughout business and finance, with new opportunities and new challenges, both within the UK and internationally. As the professional body of over 108,000 members and students, in 120 countries of the world, the Chartered Association of Certified Accountants has a particular responsibility to ensure that it remains one of the leading international bodies within the accountancy profession.

The Association wishes to make an appointment within the Overseas Relations Department, which is responsible for co-ordinating all aspects of its overseas activities and interests. These include the maintenance of relations with overseas accountancy bodies, the monitoring of technical and professional developments overseas, and the provision of services to members and students. The Overseas Relations Officer, who will be responsible to the Overseas Relations Secretary, will deal in particular with the European aspects of the Department's operations. He or she will be involved in the monitoring of material relating to the accountancy profession in Europe, maintaining good working relations with European accountancy bodies, and preparing agendas, reports etc, for committees within the Association.

The successful candidate, who should be a non-smoker, will be a graduate, possibly in languages or European Studies, and be able to speak and write in French and German. A background in accountancy or business and experience of working in Europe would be useful but not essential. The post will involve some overseas travel.

Salary: £15,000 pa.

Further details are available from:

The Secretary's Office
The Chartered Association of Certified Accountants
29 Lincoln's Inn Fields
London WC2A 3EE
Tel: 01-242 6855.

Financial Recruitment Officer

£16-18,000 + Generous Benefits Package

Our client, a leading, specialised international merchant bank, is looking to make a key personnel appointment in line with its current global expansion plans.

The position will suit a dedicated, hardworking and energetic team player in his/her mid to late 20s. The individual will have proven banking recruitment experience gained either from within banking or a recruitment consultancy environment. Any operational banking experience will also be an advantage.

The chosen candidate will have responsibility for all clerical and secretarial level recruitment throughout the bank and, in time, will take on responsibility for more senior level recruitment.

The officer will need to demonstrate strong organisational skills, as he/she will arrange induction programmes for new entrants and orientation programmes for expatriates being relocated to London. He/she will also be responsible for the regular up-dating of job descriptions in liaison with the relevant line managers.

In short, the position will suit a conscientious, well-presented and good-humoured recruitment professional with a sound educational background.

To apply, please write to the address below, quoting reference TT 155. All applications will be treated in absolute confidence.

Lloyd
Chapman
Associates

International
Search and Selection

160 New Bond Street, London W1Y 0HR
Telephone: 01-409 1371

TRADE FINANCE OFFICER

A vacancy exists within an expanding international trade finance organisation for the position of Trade Finance Officer.

We are looking for a young, entrepreneurially minded graduate with a proven ability in this field and the capacity to make responsible decisions quickly. By so doing the prospective incumbent will provide a solid back-up to the managing director whose confidence and trust will be vested in the candidate.

As the company is seeking to undertake a programme of expansion in the Canadian and Australian markets, experience in or contact with these markets would be advantageous in our assessment of the candidate.

Experience in the field of trade finance and related import and export services, together with a thorough knowledge of credit assessment, including financial and security analysis, is vital.

Salary £25,000.

Please reply in strict confidence to: Box E170

MEDICAL
SALES
TRAINEES

Utilise your scientific/medical background with a blue chip pharmaceutical company. Our client will offer full training, basic salary and car. Contact reference MD113.

PAGETT TAMMOCK
01-688 4449Play a key role in policy planning
and development
Employee Relations Officer

City

c£22,000 + Banking Benefits

TSB England & Wales have achieved a dominant position in the competitive retail banking sector. In line with the continued expansion of both our Regional Network and Head Office Divisions, there is now a requirement for an experienced personnel professional to work in our centralised Employee Relations Department.

Your main responsibilities will be to assist in formulating personnel policies and procedures for TSB branches throughout England and Wales; in addition you will liaise with senior management and become involved in negotiations and consultations with the Trade Union (BIFU).

The successful applicant will also plan the implementation of policies and provide advice to our operating Regions, Head Office and

have contact with other TSB Group companies. Ideally a graduate, with IPM qualifications, you should have at least five years' personnel experience in a service or retail environment, during which you will have developed excellent communication and interpersonal skills.

In return the Bank will give you excellent opportunities to develop your career further and benefits including mortgage assistance, a non-contributory pension, profit-sharing, a generous holiday entitlement and relocation assistance where appropriate.

Applicants giving full career and salary details, should write to:
Peter Taylor, Divisional Personnel Manager,
TSB England & Wales plc,
Administration Centre, 100 Lower Thames
Street, London EC3R 6AQ.

Take your career into Europe
European Contracts
Manager

up to £25k + Car

M3 corridor

Linguistic Ability

Our client is a successful and highly innovative US software supplier expanding dramatically throughout Europe. Their unique range of software applications has already won them a deserved respect and stature in all areas of the IT industry. In readiness for further significant growth, they are now looking for a European Contracts Manager in a role of crucial strategic importance.

Based at our UK headquarters West of London, your prime responsibility will be to help negotiate, document and conclude the appropriate software licensing agreements for our European markets. You will, of course, need to remain well informed of all relevant legal issues, and also, upon the completion of the contracts, take full responsibility for their introduction and administration. You will, in addition, liaise extensively with Contract Administrators to be based in each operating

European country, and with the parent organisation in the U.S.

It's a demanding role, certainly, requiring confidence, tact and outstanding communication skills. With at least three years' specific contracts administration experience or a background in the IT industry, you will have a good command of German and some knowledge of European languages. A legal knowledge would also be advantageous.

The rewards our client can offer are impressive. A salary of up to £25k, and a set of benefits which includes a fully-expensed company car. Plus, of course, your close involvement with the technology that is currently transforming the IT industry.

To apply, please send your cv in confidence to Mike Phillips at Moxon Dolphin and Kerby, 178-202 Great Portland St., London W1N 6JJ quoting ref 2840/T.

MOXON-DOLPHIN-KERBY

EXECUTIVE SEARCH & SELECTION

TRITON

SENIOR SALES NEGOTIATOR
Excellent Salary + Commission + Private Health
+ Pension + 2L Executive Car

Triton Plc is Britain's brand leader in the manufacture of electric showers.

We are currently seeking a Senior Sales Negotiator to work closely with our existing sales team.

You will possess enthusiasm and have a proven successful sales background, previous experience in the Builders Merchants/DIY trade an advantage but not essential. You will possess a high level of communicative and inter-personal skills together with the ability to liaise at management and director level.

Calling on Triton's existing customers and responsible for creating new business, you will be working to targets and selling in to national builders merchants and DIY chains.

The package offers an excellent salary and commission, plus Private Health, Pension and a 2L executive car.

If you are interested in joining this successful and growing company, please send full up-to-date CV to:

Julia Bowley
Sales Support Manager
Triton Plc
Triton House
Waddington Industrial Estate
NUNEATON CV10 0AG

J A C
JAPANESE CONNECTIONSGENERAL AFFAIRS MANAGER
20k PLUS BENEFITS

An International Finance Co urgently require a General Affairs Manager. Aged up to 40 you would be responsible for 3 clerical staff, and your job details include: Recruitment, P.A.Y.E. and Benefit control, and Invoicing Accounts (party-cash etc). This position is seen as a step up the management ladder for an ambitious responsible person with at least 18 months experience in a general office environment.

ASSISTANT MANAGER PERSONNEL
20k PLUS BENEFITS

A large Airline require an assistant manager personnel to attend to accounts and admin and to establish company conditions etc.

GENERAL AFFAIRS PERSONNEL
SALARY NEG PLUS BENEFITS

A major stockbroker requires a general affairs personnel officer. Experience in finance companies preferred.

MANAGEMENT ACCOUNTANT
(PART-QUALIFIED) 16k PLUS BENEFITS

A major department store newly opened in W1 urgently require a Management Accountant. Ideally with experience in Retail Accounting and Computer (IBM S/2) Enetc.

PHONE DAVID HILL AT J.A.C. ON 796 3132.

PRO SELL

TRAINING CONSULTANTS
ON TARGET EARNINGS £27,000 pa rising to £40,000
LONDON BASED: BASIC GUARANTEE OF £17,000

Prosell is a Training and Development organisation which specialises in Sales, Sales Management and Communications Skills Training.

The Company has undergone rapid growth as a result of innovative and high quality approaches to Corporate Development.

We need genuine high calibre people with proven track records in Sales, Sales Management and/or Training. We are looking for applicants who not only wish to provide our clients with professional training, but also wish to develop their own account base and manage other consultants within a profit centre.

Car, expenses etc as one would expect with this type of position. This is an exceptional opportunity for the right people.

Telephone Prosell on 01-895-8423
and ask for Peter Fullbrook or Simon Morden.
Or write (or Fax, 01-895 4695) with CV to:

Prosell
9B Devonshire Mews
Chiswick
London W4 2HA

PRO SELL

SALES PEOPLE
ON TARGET EARNINGS £20,000
London and South East - Basic guarantee of £12,000

Our client markets a unique range of products to the leisure industry. The company is looking for self-motivated people preferably with a successful sales record either in the commercial or domestic market places.

You will be given sales and product training at the head office. In addition you will each have your own individual telesales people providing you with validated appointments. (Due to their initial growth and expansion plan, real management opportunities will arise). Car or own mileage allowance will be provided.

This is a genuine opportunity to earn exceptional money with all the resources for your success provided, selling into one of the largest growth markets in the country.

Telephone Prosell on 01-895-8423
and ask for Caz Porter or Simon Morden.
Or write or fax (01-895 4695) with CV to:

Prosell
9B Devonshire Mews
Chiswick
London W4 2HA

APPLIED ECONOMIST
MGK

Small, but growing, company requires trained economist for senior position.

MGK supplies advice and analysis on trade policy and market access questions to public authorities, trade associations and companies in three continents. Duties will include:

- general economic input into company work;
- economic analysis on trade issues;
- working alongside lawyers on specific trade problems;
- direct contact with governments and private clients.

Experience in business or government, knowledge of trade policy, and fluency in one or more EC languages in addition to English, will be advantageous.

Salary competitive, according to qualifications and experience. Write in confidence with full details to:

John Houston,
Maitson Golt Kingston Co., Trade Policy Advisers,
12/16 Watling Street, London EC4M 8EB.

SALES CAREER

Genuine £30,000 to £40,000 Package

An International Property/Travel Company has three new positions in its S.W. London office for Account Executives.

You will be between 20 and 30 years of age and have a good education. No experience is required as full training is provided but priority will be given to candidates with city experience.

You will be negotiating at the highest level for participation in our unique concept of PROPERTY SYNDICATION.

These are permanent prestigious positions with unlimited scope for advancement with exceptional rewards.

For further details contact the recruitment officer on

01-874 3844

JOHN HILL INVESTMENTS PLC
3, College Mews, St. Annes Hill, London SW18 2SJ

BANKING AND ACCOUNTANCY

SHERLOCK COMPANY ACCOUNTANT

WELLINGBOROUGH

Our client is a successful and rapidly growing company creating high class office interiors for a prestigious London client base.

They offer a dynamic, ambitious and hard working allrounder the opportunity for real involvement within the business, heading a team to produce monthly financial and management reports, cash flow forecasts and annual accounts. The successful applicant will be personally involved with the directors in planning the future development of the company.

If you are a qualified accountant aged between 26 and 35 with a positive personality and experience of computer system development, contact address above.

For further information contact:
Accountancy Personnel,
Northern Rock House,
86-90 Colindale Avenue,
London NW9 1UD.
Tel: 01-493 3813

Accountancy Personnel

Placing Accountants First

RECRUITMENT OPEN DAY LONDON AND THE HOME COUNTIES

The world of recruitment is one of the fastest growing industries in the country today, and Accountancy Personnel, the market leaders in Specialist Recruitment, are going through their most exciting period of growth.

As a result of our continued expansion we have unparalleled career opportunities for confident energetic individuals. We currently have vacancies for:

RECRUITMENT CONSULTANTS
Rapid career progression, excellent training and support, together with unlimited financial reward are the basis in this dynamic career.

We seek self-motivated, ambitious graduates, aged 23-28 with experience in an accounting or commercial environment, to train as recruitment consultants with a view to a long term managerial posting. If you are interested in knowing more about a career with Accountancy Personnel, come along to our Open Day at our Oxford Circus branch, 14, Great Castle St, W1. If this is not a suitable time, please contact Teres Chang (Central London) on 01-436-5511, or Amanda Mills (Home Counties) on 01-436-5512.

CITY OR RECRUITMENT EXPERIENCE

01 872 0009
Substantial opportunities in the Recruitment Industry for 1989

£18K BASIC £45-£50K OTE + BMW

Alexander Mann Associates PLC, specialists in supplying recruitment consultants to the recruitment industry are currently working on behalf of a major city based banking recruitment consultancy. Due to major expansion, our client requires successful individuals from the banking or stockbroking markets. You must be 24+, educated to 'A' Level standard and have the ability to achieve within a sales environment accompanied by the determination to enter the top income bracket within the industry.

The selection process is being carried out by **DANIELLA WINTON** on 01-872 0009.

Or write to:
231 Tottenham Court Road
London W1P 5AE
Fax No: 01 872 0003

STOCKBROKERS (Private Client Specialists)

Fast expanding member of TSA and International Stock Exchange seeks up to twelve half commission Equity Sales Personnel to complete our friendly team.

Contact us to discuss this important opportunity straight away. Those individuals joining by January 31st 1989 will enjoy the additional benefit of a valuable **SHARE OPTION SCHEME**.

01 895 1700 Mr Hershon.

FELIX ROSENSTEIL'S WIDOW & SON LTD ACCOUNTANT

CHELSEA £16,000 - £18,000

Prestigious and long established Fine Art Publishers offer excellent opportunity to an experienced Accountant. Reporting to the Finance Director, the successful candidate will be responsible for the day to day running of the Accounts and Data Processing departments.

If you have good man-management skills and a 'shirt sleeved' approach write to:

33-35 Markham Street, London SW3 3NR
Enclosing Full CV.

COCA-COLA & SCHWEPPE'S

MANAGEMENT ACCOUNTANT UXBRIDGE £NEG + CAR

Coca Cola Schweppes is one of the UK's largest soft drinks manufacturers with a turnover in excess of £600 million p.a.

An impressive growth rate demands the recruitment of a commercially aware, financially qualified accountant to join their progressive sales and marketing team.

Candidates should have proven commercial accounting experience, good communication skills and be conversant with PC/mainframe accounting systems.

For further information contact:
Accountancy Personnel,
Northern Rock House,
86-90 Colindale Avenue,
London NW9 1UD.
Tel: 01-493 3813

BUTLER & WILSON

ASSISTANT ACCOUNTANT
LEADING HIGH FASHION COMPANY - CENTRAL LONDON
£12,500+NEGOTIABLE BENEFITS

A leading high fashion jewellery wholesale and retail company currently enjoys multi-million pound turnover and an international status.

The company has expanded and the newly created post will provide a unique opportunity to work in a busy, pleasant office. Whilst assisting the accountant in day to day matters your duties include accounting up to Trial Balance (pre-audited), VAT returns, and display on a parallel manual/computerized system. An ideal position for an alert enthusiastic young accountant who can take further responsibility and learn a great deal more. Benefits include study facilities.

For further information contact:
Accountancy Personnel,
New Cranebrook House,
61 Cranebrook Road,
London W11 4PB.
Tel: 01-493 3813

EMPORIO ARMANI

***QUALIFIED/PART QUALIFIED ACCOUNTANT *£20,000 NEGOTIABLE**

An exciting new opportunity in the world of High Fashion offers tremendous scope and career development within the expanding group.

Reporting to the Financial Controller and General Manager responsibilities include:

- *Accounts to street deadlines
- *Budgets
- *Cash flows
- *Management information and general ad hoc duties.

The role will use "State of the Art" EPOS technology.

An ideal position for a motivated self starter, who combines commercial acumen and initiative with the ability to communicate with all levels of management.

For further information contact:
Accountancy Personnel,
79 New Bond Street,
London W1Y 9DB.
Tel: 01-493 3813

INTERNATIONAL DISTILLERS AND VINTNERS (UK) LIMITED

ACCOUNTING SYSTEMS MANAGER HARLOW, ESSEX £COMPETITIVE+CAR

IDV are the Drinks Division of Grand Metropolitan. Their continued growth has re-emphasised the need to ensure that their administration and accounting procedures are both efficient and effective.

The Accounting Systems Manager will perform a central role within IDV's financial function, and must possess excellent interpersonal skills to liaise with senior management and staff. Applicants should have experience of implementation/enhancement of mainframe computers (preferably MSA) and will ideally be ACA, ICMA qualified. Unparalleled career prospects and big company benefits apply. REF: RB.

For further information contact:
Accountancy Personnel,
New Cranebrook House,
61 Cranebrook Road,
London W11 4PB.
Tel: 01-493 3813

MACARTHY MEDICAL PART QUALIFIED CIMA LEVEL II

£15,000 + excellent study package

McCarthy Medical Ltd, a major subsidiary of the health care group McCarthy PLC, is a manufacturer and supplier to the medical industry. Due to re-organisation, a position has arisen working closely with the Financial Controller. Varied responsibilities will include:

- * Computerised financial and management accounting
- * Variance and product profitability analysis
- * Staff management
- * You will have experience of costing, preferably in a manufacturing environment and provision of management information to tight time scales.

Study package includes course fees, books and study leave. REF: FD.

For further information contact:
Accountancy Personnel,
61 Cranebrook Road,
London W11 4PB.
Tel: 01-493 3813

SEABOURNE EUROPEAN EXPRESS PARCELS

MANAGEMENT ACCOUNTANT BARKING TO £20,000 PACKAGE

Due to expansion/acquisition, this international distribution company is seeking an ambitious accountant/analyst. Working closely with the UK General Manager in harmonising production operations, strong emphasis will be placed on costing system development. Excellent communication skills coupled with supervisory experience are essential. Success in this high profile position will open excellent opportunities for further career development.

For further information contact:
Accountancy Personnel,
61 Cranebrook Road,
London W11 4PB.
Tel: 01-493 3813

MERGERS & ACQUISITIONS

CITY PACKAGE NEGOTIABLE

Major International Merchant Bank require a corporate finance manager with several years' experience in an international environment to take responsibility for the full Mergers and Acquisitions function. The position will carry a salary commensurate with the experience needed, full banking benefits, a generous bonus structure plus a fully expensed quality car. REF: JFI

For further information contact:
Accountancy Personnel,
61 Cranebrook Road,
London W11 4PB.
Tel: 01-493 3813

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ENGINEERING

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The Division undertakes a wide range of civil engineering work, ranging from major new power station design and construction to small specialist problem solving. The Division is looking for Civil Engineers to work within the Civil Engineering Branch at Gloucester, where there is a varied involvement in many projects, on Project Teams where successful candidates will be associated with one single project for several years, and on power station sites throughout the Midlands, where successful candidates will be involved in construction work connected with a programme of power station cooling tower strengthening and refurbishment. Successful candidates appointed to power station sites will be expected to transfer to other power station sites in the future, in accordance with the workload at that time.

PROJECT TEAMS - Gloucester

First Engineer SVN 6D372/88/TT

Applications are invited from Chartered Civil or Structural Engineers to join the Civil Engineering Section of the Five Gas Desulphurisation Project Team. The Section is responsible for directing civil design and managing civil construction contracts. The successful candidate will be involved in both the development of the engineering design, including liaison with and monitoring of civil design consultants and the administration of contracts.

It is desirable that applicants have experience of major civil engineering work and contract management.

First Engineer SVN 6D373/88 TT

Applications are invited from Chartered Civil or Structural Engineers to work in the Section responsible for the implementation of the Nuclear Decommissioning Programme.

The successful candidate will be involved in a variety of areas associated initially with the decommissioning of major power stations, and will be expected to produce innovative solutions to civil engineering problems. Whilst experience of the nuclear power industry would be an advantage, candidates with experience in heavy civil engineering will be considered.

SITE CIVIL ENGINEERS - Midlands

Senior Engineer - SVN 6D374/88/TT

Applications are invited from Chartered Civil or Structural Engineers with several years experience in supervising major construction work on site. The successful candidate would be expected to lead a small team of engineers, and therefore experience of supervising more junior members of staff would be an advantage.

Experience of modern quality assurance and quality control techniques is required and the successful candidate would be expected to be conversant with the Health and Safety at Work Act.

First Engineers - SVN 6D375/88/TT

Applications are invited from Chartered Civil or Structural Engineers with appropriate site experience. Experience in the quality control of structural concrete is essential and the successful applicants would be expected to be conversant with modern setting out techniques. Experience in the application of quality assurance in construction would also be an advantage.

Applicants for the First Engineer positions should be chartered civil or structural engineers. Applicants for the Second Engineer positions should be chartered or have the necessary qualifications leading to Chartered status.

CIVIL ENGINEERING BRANCH - Gloucester

Applications are invited for the following appointments:

NUCLEAR STATUTORY STRUCTURES SECTION

First Engineer Structures 6D370/88/TT
Second Engineer Structures 6D371/88/TT

The successful applicants will join a group of engineers covering a wide range of work, including design assessments, structural inspection and testing of prestressed concrete pressure vessels (PCPV), and the design and construction of containment buildings for nuclear reactors.

The work of both posts is challenging, involving problem solving in a wide variety of engineering disciplines concerned with structural safety, research and analytical studies such as stress analysis. The successful candidates will be expected to travel to power station sites on a regular basis.

It is desirable that applicants have Membership of an appropriate Engineering Institution and/or a relevant degree or equivalent qualification.

The first engineer's role will be to assist the CEBG's Appointed Examiner who is responsible for the structural integrity of PCPV's at seven of the CEBG's nuclear power stations. The duties include direct supervision of testing and examination of prestressing systems and concrete structures, together with analysis and reporting of the results of on-site inspections and design assessments.

The Second Engineer's role will be to assist the Independent Inspection Agency's Appointed Engineer in design assessments and the co-ordination of inspection activities on the prestressed primary containment building under construction at the Sizewell 'B' Power Station Site.

STRUCTURAL STEELWORK SECTION

First Engineer Steelwork 6D369/88 TT

The successful applicant will join a group of engineers responsible for providing technical guidance, advice and appraisals for the design, manufacture and erection of new and existing steel structures, including steelwork supporting essential plant and for mobile structures such as high integrity cranes and fuel handling machines at nuclear power stations.

Candidates should have experience in structural steelwork design and construction to current standards and codes of practice. The work undertaken on mobile structures includes defect assessments, studies of fatigue, fracture mechanics, dynamic effects and impact loadings. A knowledge of one or more of these specialist topics would be an advantage.

It is desirable that applicants have Membership of an appropriate Engineering Institution and/or a relevant degree or equivalent qualification.

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Interviews for these appointments will be held on 5-13 January 1989.

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HORIZONS

Star roles for the Britons in the States

In the second of her series on Washington, Ann Hills looks at emigrants who tried out their fortunes in a new world

A fascination with tropical spiders, expertise on Star Wars and the offer of a job in marketing hotels internationally are milestones in the careers of a trio of Britons working in Washington DC.

Since last July, travellers to the United States do not need a visitor's visa if their stay is less than 90 days. That makes prospecting for potential work less difficult - unofficially. But beware. To win that treasured "permanent resident status" (the green card), which allows you to work in the US, is not easy. The route in, without close family ties (such as having an American parent or spouse), demands perseverance and, more often than not, proof of rare skills. Once there, the Britons found that the advantages outweighed homesickness.

When President Reagan gave his Star Wars speech in 1983, the press courted Paul Stares, who had become the acknowledged expert on the subject. "Suddenly this arcane subject I had been working on was in the news. Policy-makers asked my opinion."

Mr Stares, then 28, became a person of importance in a city "where you have a pulse on the world and feel at the eye of the storm". Today, he is still at the Brookings Institution, a policy think-tank, where he can indulge in academic work, writing books with researchers and assistants on hand.

He failed to gain Oxbridge grades in his A-levels and ended up at the North Staffordshire Polytechnic, which was strong on international relations and modern history.

With a first-class degree, Paul went to Lancaster University to read for a master's degree in international politics and strategic studies and, a while later, at Lancaster's Centre for the Study of Arms Control, he was awarded a Rockefeller Foundation Fellowship. "I could go anywhere in the world for two years, be paid whatever I asked, tax free: a heady experience."

He chose Harvard and Washington, where he settled into Brookings as guest scholar. With his topic now hotly debated, he stayed and completed his thesis on the militarization of space. He did not need to seek classified material sources, finding "access to public figures amazing".

Senior statesmen were approachable, and he was surprised, as a young Englishman, to be asked to brief senators. "Can you imagine being in a British university and a government official phoning you?"

He applied for permanent residence through a category for people with unique skills but, despite his track record, the process was tedious.

His job appears relaxed, but "there is the pressure to produce". Paul, still single, and still with an English accent, teaches part-time at universities, from Georgetown to Harvard, and cannot imagine moving back to Britain "where I would probably be a junior lecturer."

"British policy is short-sighted in letting the best and brightest leave," he added as a journalist from the *Wall Street Journal* telephoned for a quote.

A couple of miles away, Michael Robinson inhabits the director's suite, complete with fish tank, at Washington Zoo, 100 years old in 1989.

"I was secretary of the aquarium society in Preston at 16," he said, making a connection with his childhood in Lancashire, where his father had a pet shop, but where he became an apprentice bricklayer in his mother's family company. After national service in the RAF, teacher training college and a spell teaching girls in Cornwall, he found his true interest among "small beasts".

He delved into animal behaviour at Oxford University. A particular interest in tropical insects led to a chance meeting which resulted in a posting to the Smithsonian Tropical Institute in Panama - "like being taken to a high mountain, shown heaven and



told you can have it. For biologists the tropics are the ultimate.

"I travelled all over the world, West, East, Africa, Papua New Guinea, wildly exciting." He became "obsessed with the behaviour of spiders: hardly any work had been done on them 20 years ago. They are remarkably agile, gloriously predatory..." In January 1971, he was appointed reader in biology at the New University of Ulster, but he "yearned for the tropics".

Panama was irresistible and he returned there, writing papers, holding senior posts until 1984, aged 55, he took on his present post - officially director, National Zoological Park, still under the

Like being taken to a high mountain, shown heaven and told you can have it

Michael Robinson
Director, Washington Zoo

Smithsonian. He has about 330 staff and thousands of animals, including favourites, such as a hand-reared maned wolf.

"I hope I will stay here until I retire," the director adds.

Tony Rothwell and his wife, Camilla, are newcomers to Washington where he is vice-president, marketing communications, a title which embraces advertising, public and corporate relations for Quality International, an expanding hotel group with nearly 1,200 hotels in 15 countries, and with 500 staff in the Silver Springs, Washington DC headquarters.

Mr Rothwell's parents were hoteliers, but he started his career by joining an advertising agency, missing university. "To put the next two decades in a nutshell, after spells with Unilever and Trust House (before the merger with Forte), he rose to be chief executive of Best Western, a consortium of privately-owned hotels."

Through takeovers, his brief association with the Prince of Wales group of hotels took him to Quality. "I became their managing director in the UK in 1984." The

American bosses decided to strengthen their marketing division and last year, at 44, Tony was invited to join the team in Washington.

"It was too good an opportunity to turn down; the biggest worry was schooling for our two sons," he said. They remained in boarding schools and Camilla reluctantly gave up her catering job.

On balance, they are glad to have committed themselves by selling up in Britain and taking on the American way of life, down to joining the local country club and singing in Washington Cathedral, but retaining the advantage of Mr Rothwell's Englishness.

Over tea in a chic Georgetown hotel, Liz and Peter Roberts enthused about their move from Birmingham in 1982, though he had to struggle through night school for four years to become a fully-fledged attorney, dealing with foreign patents for Mobil. "I didn't need legal training to work on patents in Britain," he said.

Immigration procedures took a wearing year to complete, although the company employed a specialist lawyer.

Mrs Roberts records programmes for BBC radio; for American networks, "strings" for Alaskan radio and "writes a letter for Hong Kong".

Details about immigration conditions from the information department, US Embassy, 55 Upper Brook Street, London W1A 2JB

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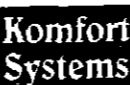
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Prospects recede for Brands grand prix

By Andrew Longmore

Jonathan Palmer, confirmed as Tyrrell's No. 1 driver for next season, will head an impressive cast for the Brands Hatch Grand Prix, an annual thrasher round the trees and the track. Brands Hatch this weekend. Palmer will be at the wheel of a Ford RS200 for Sunday's grand prix, which has become one of the most popular events in the circuit's calendar.

While preparations for one grand prix have been continuing at the Kent circuit the fate of another, the Grand Prix of Europe, and of the venue for the British round of the world sports car championship will be decided at the weekend FIA executive council meeting in Paris.

Brands Hatch has little chance of returning to the grand prix calendar. The withdrawal of Detroit and the doubts concerning the Australian Grand Prix have caused the rescheduling of a European Grand Prix. It has been staged twice before at Brands but there are other contestants for that honour.

Three circuits - Silverstone, Brands and Donington Park - are vying for the right to run the British round of the world sports car championship. Last season there were two rounds of the championship in Britain, at Silverstone in May and at Brands in July, but the FIA has ruled that there should be only one round in each country.

If that is obeyed, logic suggests that Silverstone runs the British Grand Prix and Donington Park has the motor grand prix. Brands should run the sports car event. But logic has never been the FIA's strong point.

The Welsh rally driver, David Llewellyn, has signed a one-year contract with Team Toyota GB for next season. Llewellyn, who had a bitterly disappointing season this year, will compete in all six rounds of the Shell Oil British Open rally championship in the four-wheel-drive Celica GT-4, as well as in the Lombard RAC rally.

With his co-driver, Phil Short, he is also hoping to include four or five European events in his programme. "After the last two years I am looking forward to being competitive again and the Toyota will provide me with the best chance of winning again," Llewellyn said yesterday.

One thousand classic cars will descend on Donington Park for the third classic car run, sponsored by Norwich Union, on Sunday, May 28. The cars, which must have been manufactured before 1960, will start from seven locations throughout the circuit. The RAC Motorsports Association, believe that it will be the largest car run ever held.

TENNIS: FOR ONCE IN THEIR LONG AND MYSTERIOUSLY INTEGRATED CAREERS FLACH AND SEGUSO ARE OUT OF STEP

Doubles players with a single mind

By Robert Phillip

Their immaculate synchronization has finally gone haywire. Ken Flach and Robert Seguso missed becoming fathers on the same day by a margin of two weeks, which, for them, must constitute a serious breakdown in communications.

One of the reasons behind the Americans' emergence as the most dynamic double-act in men's tennis is an uncanny knack of knowing what the other is up to. "In any given situation, I guess I know precisely what Robert is going to do," Flach said of their five-year partnership, which has spawned two Wimbledon championships, Olympic gold and a total of 22 major titles. "I suppose we're becoming like an old married couple," Flach said. "Nothing he does really comes as a surprise any more."

Carlton Bassett-Seguso and Sandra Flach became pregnant in London last summer while the two couples shared a house for a month during the Queen's Club and Wimbledon tournaments. Holden Seguso and Dylan Flach were duly born in March, 14 days apart. "It was pure coincidence," Flach explained, choosing his words wisely. "It probably rained a lot," Seguso amplifies.

Just why two relatively unheralded singles players should combine to form a mighty doubles team is one of the mysteries of tennis. Like Bob Hewitt and Frew McMillan before them, Flach and Seguso have enjoyed only moderate success as individuals, but their confidence, competitiveness and consistency flourish when working in tandem. Disappointingly, perhaps, they are unable to offer any mystical secret for their success.

"Robert compensates for my deficiencies and I make up for his," is Flach's devastatingly logical explanation for their success. "But I think our friendship is also a factor. I know some players get together for pragmatic reasons, like being thrown together in Vienna, Brussels or Orlando. I really couldn't play regularly with someone I don't like or don't feel comfortable with."

Though Flach and Seguso took an instant dislike to each other when they first joined forces as students at the University of Southern Illinois in 1983, they now openly enjoy each other's company, humour and support whether travelling alone or with their respective families.

Not all doubles teams are so fortunate. Paolo Cane, Italy's No. 1, can terrify opponents and partners alike. On one celebrated occasion Cane and Simone Colombo, his Davis Cup team-mate, had a minor altercation over dinner the night before a tie against Sweden. The two were still not on speaking terms the following afternoon and, with dark stares and muttered imprecations, they openly hindered each other, refusing to shake hands at the end of the match.

While Flach and Seguso share the same taste in food, music and movies, even Hewitt and McMillan, the doyens of doubles, found it difficult to socialize after work. On learning that his old side-kick was in South Africa recently, Hewitt invited McMillan over for dinner, during which one guest proposed a toast to celebrate the occasion "of the two boys sitting down to a meal side by side for the first time".

Hewitt recalled: "It was kind of embarrassing. It suddenly dawned on us that in 14 years of travelling the world together we had never eaten breakfast, lunch or dinner at the same table."



Their names go together like Laurel and Hardy or Tom and Jerry: Seguso (left) and Flach, the most dynamic double act in men's tennis

But Flach and Seguso were not always buddies. "At college we actively disliked each other at first," Flach said. "We were the best two players in the tennis team and equally competitive. Sometimes we bumped heads. A couple of times we even dated the same girl, which was kind of awkward when we were sharing the same room at the time. Now we discuss what kind of upholstery we are going to have next in our living-rooms."

Like Tom and Jerry, Laurel and Hardy and Morecambe and Wise, the two names combine as one but neither man, born in the same month 25 years ago, displays symptoms of an identity crisis. "Obviously playing so much doubles has hurt my singles ranking," Flach, who stands 159 places below Seguso on the ATP computer at 196th, said. "But it doesn't bother me and I don't believe it bothers Robert, either."

As winner of 23 doubles titles, including the 1987 French Open with Anders Jarryd of Sweden, when Flach was unavailable, Seguso is well placed to explain just what makes his partner such a master of the craft. "He has terrific hands,"

Seguso, like a surgeon admiring the work of a colleague, said. "He's razor-quick, possesses tremendous reflexes, returns well and I doubt if anyone better understands the intricacies of doubles. But perhaps the most important of all is his will to win. If you're in a hole there's simply no one better to have alongside you."

Flach is equally unstinting in turn. "Robert serves and volleys well, he can mix up pace, angles and spins and is magnificent in a crisis - he's a very reassuring presence out there. I would swap him for McEnroe, Nastase or Laver at their peak. I'm very content with Robert."

Like most formations, Flach and Seguso regularly employ hand signals behind their backs to intimate their intentions on court. Unlike most other teams, however, the man at the net also tells his partner whether to serve wide, down the line or to the body. "It's amazing," McMillan, who won the 1967 Wimbledon title with Hewitt without once dropping service throughout the tournament, said. "We only had signs for receiving, never for serving. I was only too happy to get the damn thing in."

Big-match nerves help defeat US

From Barry Wood, Melbourne

The United States were defeated 2-1 by Sweden in the NEC Federation Cup in Melbourne yesterday, only the second time in the 25-year history of the competition that they have failed to reach the semi-finals.

A thigh injury to their leading player, Barbara Potter, affected team selection, but Sweden were nevertheless worthy winners. Maria Strandlund, aged 19, played with confidence and maturity to beat Patty Fendick 6-2, 7-6, and Catarina Lindqvist completed the job with a 6-4, 7-5 win over Lori McNeil.

Lindqvist's victory was crucial for Sweden were unlikely to win the doubles; and indeed Lindqvist and Maria Lindstrom beat the negative Patty Fendick 6-2, 7-6, and Catarina Lindqvist completed the job with a 6-4, 7-5 win over Lori McNeil.

Strandlund's composure against the more experienced Fendick was remarkable. So too were her passing shots and even her second serve. Fendick, her opponent plenty of trouble. Fendick was most effective when at the net but was unable to get there often enough, despite Potter's urgings from the side of the court. Whenever Lindqvist was able to step into her forehand the point was usually won and McNeil's serve constantly let her down. Three double faults in one game allowed Lindqvist to break for 5-4 in the second set.

"I've never experienced that kind of nervousness before," McNeil said, "even in the US Open semi-final against Steffi Graf last year. It was nothing compared to this."

Fendick, too, admitted to being overcome by the occasion, and that outweighed the confidence she should have felt from beating Strandlund last September. "It's pretty heavy duty when you're playing for your country, and it's the first time I've had a little bit of the jitters," she admitted.

Great Britain are seeded first in the consolation event, and play Switzerland today. Indonesia were, meanwhile, brought firmly back to earth by Spain, losing 3-0.

RESULTS: Second round: Spain vs Indonesia, 3-0; Czechoslovakia vs New Zealand, 3-0; West Germany vs France, 3-0; Sweden vs United States, 2-1; Canada vs Finland, 2-0; Australia vs Denmark, 2-0; Argentina vs Soviet Union, 2-1; Consolation event: Switzerland vs Spain, 3-0; Bulgaria vs India, 2-1; Taiwan vs China, 3-0; Iceland vs Philippines, 2-1; J. Hoffman lost to D. Cassaglio, 4-6, 3-2; S. Nicholson vs S. Rafanelli, 6-2, 7-5; Nicholson and L. Oryshoren vs J. Seban and Cassaglio, 6-2, 6-4.

SPORTS BOOKS

Fishing volumes a worthy catch

Conrad Voss Bark continues the selection by The Times' correspondents of the best sports books of the year

For Christmas presents this year I commend two of the best fishing books I have seen in the last 12 months.

First, of general interest to anyone who wants to fish in Scotland, is a guide to salmon, sea trout and trout from the Borders right up to the Isles.

Going Fishing In Scotland is by Bruce Sandison, the fishing correspondent of The Scotsman, who divides his country into sections in which he describes the fishing that is available in great detail, even down to the best flies and the best pools and drifts and then adds to the end of each chapter a list of clubs, estates, and private owners from whom to rent fishing.

Not only this, but Sandison has a love of history. He will tell you about Bonnie Prince Charlie on Loch Shiel, the intolerant activities of John Knox on Tayside, and what the landlords did to the straths at the time of the Clearances.

The other book is one which ought to be on most people's bookshelves. River Trout Fishing by Peter Lapsley would be a standard text book: it covers not only dry fly but also wet fly and nymph, and deals with fishing for both trout and sea trout in an unusual but very useful combination.

Going Fishing In Scotland, Bruce Sandison (Mainstream Publishing, Edinburgh, £14.95). River Trout Fishing (Unwin Hyman, £12.95).

TODAY'S FIXTURES

7.30 unless stated

FOOTBALL

CENTRAL LEAGUE: First division: Everton v Sheffield United; Nottingham Forest v Liverpool.

OVERSEAS PAPERS COMBINATION: Oxford United v Queen's Park Rangers; Portsmouth v Championship from Brentwood.

LONDON SENIOR CUP: First round: Collier Row v Thurston.

OTHER SPORT

SNOOKER: World Match Play championship (Brentwood).

TENNIS: Natlex Masters doubles championship (Aberlath).

SPORT ON TV

SNOOKER: ITV 3-3.25, 5.10-5.15 p.m., 11.05 p.m.-12.15 a.m.; Everest World Match Play Championship from Brentwood.

SUMO WRESTLING: C4 8.40 p.m.; Grand Autumn tournament from Tokyo.

Losing sight of university cause

From Mr William Patterson Sir, In the official programme of the 1987 university match, Mr Geoff Windsor Lewis (Cambridge 1956-58) contributed a pertinent article with the title *Don't forget the Undergrad*. This time, however, he has again been ignored by the university selectors.

This year, Oxford fielded 12 graduates from other universities (including one from Cambridge) and Cambridge nine. This is a recent innovation which is deplored by many of both persuasions. No one can change his allegiance from dark to light blue or vice versa.

Recently, many platitudes and excuses for the excessive import of highly experienced and talented players, particularly from the southern hemisphere, have appeared.

In late October, the Oxford coach is quoted as saying that his rich potpourri of overseas players were of such an attacking nature and were moving so fast that they lost one another, and themselves.

A further article was entitled, *Oxbridge criches tradition as oval cradle of learning*. The quote states that in many ways the effect has been to take the two universities back to the 1950s, when their rugby was on a par with any of the first-class clubs and better than most. This was in the days of National Service when students arrived at university two years older.

The above statement is true but the dedication to the university "cause" has apparently been lost. When Oxford recently played Bedford, two of their star players, Kirk and Coker, were in France playing for the French Barbarians. Oxford lost 12-6. Then we read that Wainwright was selected to play for Scotland

B two days before the Varsity match. In the 1950s, there were many equally talented players, among them the late A. R. Smith and P. G. Robbins, also the great England second row of Marquess and Currie, together with others such as Mulligan, Brace, Horrocks Taylor, Geoff Windsor Lewis himself. None of these would willingly have even missed a training session, let alone a club match, in the two months' run-up before the Varsity match.

They certainly would not have played in a representative XV, no matter what personal honour was to be gained. All this does not help the undergrad who arrives at university hoping for a fair opportunity of appearing in the university side.

Surely the time has come to take heed of Mr Windsor Lewis's suggestion which was that "thought should be given to an under-22 Varsity match with the award of full Blues". This would give new life to the younger players at university, the competition would be intense and the rugby exciting. It might not fill Twickenham but it would

certainly attract a great deal of support from those who like to see home-grown talent in the making. Yours faithfully, WILLIAM M PATTERSON, Wessgate-on-Sea, Kent.

From Mr G. C. Bond Sir, I note that in the Varsity rugby football match there appeared to be only three undergraduates in the Cambridge side and two in the Oxford side.

It is sad to see university rugby following in the wake of university rowing with a high proportion of what must be postgraduate students in the sides. Has the time now come for consideration to be given to two teams, one a truly undergraduate XV, giving greater opportunity to undergraduates to gain a Blue, and a postgraduate XV leaving the quasi-professionals to win more than six caps if they so wish? Yours sincerely, G. C. BOND, Old Forge House, Boat Lane, Hovingham, Nottingham.

Perhaps it is time MPs were also issued with ID cards? Yours faithfully, J. L. MCGOVERN, Freeldons Road, Bromley, Kent.

From Mr Lester Lovel Sir, While there is universal disapproval of football hooliganism, the Government must have expected that the compulsory carrying of identity cards would be opposed by the clubs, spectators, police, political opponents - and some supporters - on grounds of discrimination, infringement of liberty, and cost.

Would it not be sensible to use the efforts and public interest in this issue as an opportunity to introduce identity cards for all citizens of the United Kingdom and Northern Ireland?

This would immediately dispose of the discrimination argument and also bring us into line with most European countries. Incidentally, I believe our members of Parliament are already required to carry identity cards.

Infringement of liberty is not a significant argument when one considers that every UK citizen over 16 years of age already has a unique identity number (ie a National Insurance number) against which insurance, employment and tax information is held on computer files.

As for cost, the carrying of identity cards would allow significant simplification and economy in the law and its enforcement, which might well show a net saving as well as making it easier to keep track of terrorists, criminals and football hooligans.

Yours sincerely, LESTER LOVEL, Burton Ferry, Millford Haven, Pembrokeshire.

We can go a lot further than that and again learn from the Americans. An analysis of last Sunday's match would show how often both sides gave possession away in the middle of the field. Why can't the television companies analyse the game in depth and provide details of possession, passes, shots on target etc? If this was done for every match in the first division then statistics similar to those shown on American Football could be built up. Once again, though, a delay in transmission would be necessary to ensure continuity.

The key message to the television companies, and perhaps the media, is to look at the positive aspects of football rather than the negative. The view that football is portrayed on television at the moment is unlikely to allow the television companies to obtain the critical mass of viewers that they require to cost justify their contractual commitments to the football authorities.

Yours faithfully, ROGER K ALEXANDER, 23 The Glebe, Badby, Daventry.

It seems to me that cricket is in desperate need of an injection of character. Ingleby-Mackenzie's attacking theory that a team should include a great deal of "youth, spirit and aggression" is something that must stand him in good stead for the job.

I quote from his autobiography, *Many A Slip*, written in 1961. He said: "We must entertain or perish. The game must be played as keenly and as well as possible, but that does not justify the negative, fear of defeat complex so regrettably prevalent in modern cricket. This attitude could well kill the game." These points are sadly

being proven and steps must be taken to remedy it. Colin Ingleby-Mackenzie, I believe, has the rare ability to handle the media admirably, something which perhaps has not been dealt with ideally by the England camp in recent years. This must be an aspect to consider when deciding to whom the job should be offered.

Cricket needs his commitment, charisma and optimism. Yours faithfully, R WILLIAM SAIRD, Silverditch Farm, Wolverton Common, Nr Basingstoke, Hampshire.

SPORTS LETTERS

Football ID plan too drastic

From Mr J. L. McGovern Sir, I am writing to express my intense displeasure regarding the football ID card system.

Whilst agreeing that 6,000 arrests at football matches is a high total, the fact that this represents three arrests per 10,000 spectators does seem to suggest that the Government measures are drastic.

Arrests on the picket lines and the recent student march were far higher in proportion. I was, therefore, interested to read the comments of Mr John Wakeham in the Commons following a memorandum from Mr Clifford Boulton (Clerk of the House). Seven MPs have been suspended from the House over the past 18 months, a rate of 4.66 per year amongst a figure of 650 MPs. If this figure were projected on the same basis as arrests at football grounds, it would give a figure of 75 MPs per 10,000 suspended.

Under the new ruling, if Mr Dennis Skinner (suspended five times) had been a football supporter, his poor behaviour would have only taken place once and his entry to the ground prohibited.

Perhaps it is time MPs were also issued with ID cards? Yours faithfully, J. L. MCGOVERN, Freeldons Road, Bromley, Kent.

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TV should look to US

From Mr Roger K Alexander Sir, Your article of November 25 (*Britain sent 'too many people' to the Olympics*) expressed a view that too many injured competitors were taken to this summer's Olympic Games. As an injured athlete who competed in Seoul, the years of commitment and dedication that go into preparing for an Olympic Games mean that an athlete who has been selected on merit, and subsequently injured, must surely have every opportunity to recover and compete.

It is only now that I have discovered the extent of my injury, and I stand as testament to the professionalism of the medical staff who accompanied the British team to Seoul.

Despite damaged knee ligaments, I was now the less able to compete, due to the attention twice daily, of the physiotherapists and doctors.

Yours faithfully, DOMINIC MAHONY, Windsor, Berkshire.

From Philip Brownrigg Sir, The other day in a friendly golf match, my opponent's ball came to rest in a sand bunker in a hole created by a dog. The ball was unplayable, even I think, by Greg Norman. Was my opponent entitled to a free drop within the hazard, or should it have been a penalty drop?

The relevant rule, 25-1, refers to "a hole, cast or runway made by a burrowing animal, a reptile or a bird", and in these circumstances offers relief without penalty by dropping within the hazard. Is a dog a "burrowing animal"?

Would not the rule be improved if the two words were reversed so that we could have relief from an "animal burrowing"?

Perhaps the whole rule needs attention. Many courses are on common land. What if a horse decides to take its rider through a sand bunker at the weekend when the gamekeepers are off duty? What if a member's alsatian walks heavily through a bunker?

Yours faithfully, PHILIP BROWNRIGG, Wheeler, Checkendon, Nr Reading, Berks.

The "standard scratch" for a course is not really designed to indicate degree of difficulty.

In the meantime, I am sure you have provided plenty of ammunition for discussions at the 19th hole and I look forward to seeing if one of your readers could provide a formula.

Yours faithfully, IAN MADELEY, Feldean Lane, Feldean, Herts.

From Mr Ian Madeley Sir, Despite claims from your various correspondents, it is misleading to use the percentage of single figure handicap members (or even category 1) as the basis for discovering "the best golf club" in the British Isles.

What we should be trying to do to find the answer is relate handicap to degree of difficulty for each course, but as yet we have no such measure available.

From Mr R. W. S Aird Sir, I write with reference to an article in the *Times* (November 26) about the recent resignation of Peter May as chairman of the England's Test selectors.

As a young and very keen supporter of the game, I was fascinated to note the name of Colin Ingleby-Mackenzie as a possible successor to May. Being born after his flamboyant captaincy of Hampshire led them to the County championship in 1961, I have only been able to read and hear of his qualities as a leader.

It seems to me that cricket is in desperate need of an injection of character. Ingleby-Mackenzie's attacking theory that a team should include a great deal of "youth, spirit and aggression" is something that must stand him in good stead for the job.

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STALLIONS FOR '89

Our annual assessment of the Thoroughbred stallion scene includes the Horse and Hound Guide to one hundred sires for the coming season, compiled by Astra.

- Simon Cooper visits Eagle Lane Farm, Britain's only stallion station.
- We discover which sires are attracting yearling purchasers.
- What makes Alzao such a first-season phenomenon?
- Peter Willert on stallion trends.

Plus Tattersalls Newmarket December sales, show jumping, dressage, veterinary advice, and so much more.

HORSE and HOUND EVERY THURSDAY

STALLION NUMBER

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THE TIMES

GOLF: IRELAND SEEM TO HAVE THE BEST CHANCE OF THE HOME COUNTRIES COMPETING IN THE WORLD CUP

English partnership shows right team spirit off the course

From Mitchell Platts, Golf Correspondent, Melbourne

The key to winning the World Cup of Golf is teamwork, which Mark James and Barry Lane, of England, endorsed on the eve of the event starting here on the Royal Melbourne course.

He has failed to confirm the promise he showed then and he had become increasingly concerned by the way he was losing distance.

Enter James. He walked on to the practice range, took one look at Lane and immediately spotted the problem.

James and Mayo one shot behind

From John Hennessy, La Manga

Two Britons are making a strong challenge in the PGA school here carrying a first prize of £5,000, to say nothing of prime position when it comes to qualifying in next year's golf tournaments.

The lead on 345, 13 under par for five rounds, is shared by Marc Antoine Farry, of France (69 yesterday) and Jesper Parnevik (70), one of a band of maturing Swedes, but David James (68), of Scotland and Paul Mayo (70), of Wales, are only one shot behind.

He came off the green, therefore, nursing a pang of disappointment, but he later consoled himself with the thought that if somebody could have offered him a 70, two under par, before the day began

haven't played well since the Bell's but I'm back in the mood again now."

So England can expect James and Lane to do their duty although, of the home countries, Ireland would appear to have the best chance with Ronan Rafferty and Des Smyth forming a reliable combination in this Philip Morris-sponsored event.

But Ben Greenshaw and Mark McCumber, of the United States, would appear to be the team most favoured in this stroke-play event in which the scores are tallied.

The World Cup began life in 1953 as the Canada Cup. It was, and largely still is, organized to promote international goodwill.

They invested more than £1 million to underwrite the event and they subsequently brought in Philip Morris, who injected more than £5 million for a three-year contract with options, and arranged a family of sponsors, including Heineken, Mercedes-Benz, Hugo Boss, Cointreau, Qantas and Hilton International Hotels.

Yet there is still no Ballesteros, Faldo, Lyle, Norman, Strange or Woosnam, although the late date in the calendar this year could be the reason for that.

The likelihood is that the prize-money will be increased from US\$750,000 to possibly as high as US\$2 million. The likeliest venues for 1991 are Japan or the United States.

The World Cup has been so dramatically revived that for the first time it will be televised on all five continents, although one place it will not be seen, unless there is an eleventh-hour change of mind, is Britain.

prize-money until a few years ago.

For the World Cup was a movable feast taken to exotic places, so encouraging the growth of the game, and with prize-money of only £1,000 for the winners it was national pride that contributed to players such as Ben Hogan, Sam Snead, Jack Nicklaus, Arnold Palmer and Gary Player competing.

Then golf struck oil, triggered by Palmer's charisma, hastened by Nicklaus's arrival and later fuelled by the emergence of the likes of Jacklin, Miller, Watson, Ballesteros, Faldo, Lyle and Norman.

Schedules increased and many of the leading players, with riches to be made elsewhere, chose the World Cup week to rest. The IGA responded, progressively increasing the prize-money, but by now there was opposition on the drawing board in the shape of the Dunhill Cup.

The IGA took stock of the situation, aware of the need to compete financially but determined not to lose its image of being the guardian angel of world golf, and elected to take a one-year hiatus.

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Distance no longer a problem: Lane plays his second on the 12th at the Royal Melbourne

Europe through Ogle's eyes

From Mitchell Platts

Rodger Davis and Brett Ogle, who finished first and third respectively in the Australian Bicentennial Classic here on the Royal Melbourne Course, acknowledged afterwards the influence that competing in Europe has had on their careers.

Davis enjoyed his finest hour, not to say the richest moment of his helter-skelter career, by landing the first prize of £250,000. Ogle prized the enormous potential that many Australian observers have seen in him for some time, as he remained on an even keel for a final round of 69 during an intoxicating finish.

"The competition in Europe now is incredible," Davis said. "It teaches you how well you must play and how hard you must work. Whether you like it or not, guys like Faldo, Lyle and Woosnam will push you every week to your limit and it takes a score between 15 and 25 under par to win."

Ogle intends to use a large slice of the £45,000 he won to put a deposit on a house in Britain. He finished seventh on the 1988 Volvo Order of Merit, winning £28,936, with five top 20 finishes from 12 appearances.

performance here," he said. "I learned over there that one bad hole kills you in this game, though I realized the need to stay composed whatever happened."

Ogle burst on to the scene in the Australian Open in 1985 when, as a willow amateur, he led the field entering the final round. He turned professional a month later but he has taken since then to come to terms with himself.

"I was in a position to win two tournaments but I shot last round of 75," he said. "Other people began to have doubts about me and it would be wrong to say that on occasions I was not worried myself. But Europe increased my confidence, put me back on track and I feel I have taken a big jump this week in Australia."

"A lot of people around the world think Australian golf is Greg Norman. It is not, as Ian Baker-Finch and Brian Jones have proved this year by winning in Japan and as approximately 100 other players have proved by making money in Europe."

The rise of Davis is worth documenting. As a teenager he could beat contemporaries like Jack Newton and Bob Shearer. But he sought security and trained for five years as an accountant, before the lure of

golf brought him back as an assistant professional. To survive financially he worked 10½ hours each day in the pro shop, slept for four hours and worked from 11.30 p.m. to 7 a.m. as a milkman. He made it back to the club in time to take a shower before opening the shop at 7.30 a.m.

Eventually he went on tour, competing in Europe for the first time in 1977, but in 1981 he had an attack of the putting yips. Worse still, he lost about \$200,000 in a motel venture on Australia's Sunshine Coast. "I couldn't hit the hole from 12 inches with my putter to save my life and I was flat broke," he recalled.

Davis had to go back on the pre-qualifying trail in Europe and while others went to the practice range he too often went to the bar. "My alcohol intake became pretty high on occasions," he said. "And I blamed every bad day on anything but my golf swing."

He got his act together again and in 1986 he won four times, including the PGA Championship at Wentworth, and he helped Australia to win the Dunhill Cup at St Andrews. As he celebrated here the amiable Davis said: "I can now exorcise from my mind that unfortunate sorrie into commerce."

CRICKET: INDIA'S NEW SLOW BOWLING PAIR SHARE A TOTAL OF 41 WICKETS IN THREE TESTS AGAINST NEW ZEALAND

NZ fears boycott over England tour

From Richard Long, Wellington

Fears of an African boycott of the Commonwealth Games, to be held in Auckland in 1990, lie behind the public expressions of concern here over the planned England cricket tour next year.

However, one of the most avid cricket fans would want the tour to proceed if it meant jeopardizing the success of the Commonwealth Games.

New Zealand's vulnerability in this area has been exploited in the past in retaliation for earlier rugby contacts with South Africa. Accordingly, the Government and sports groups have taken great pains in the build-up to the 1990 Games, to avoid antagonizing African nations.

The Prime Minister, David Lange, made an African visit soon after assuming power and his Government established its first African diplomatic post in Harare.

Anti-apartheid groups have threatened protest actions if the English team includes players with South African links. However, it is clear that such protests would not reach anything approaching the size of those in 1981 against the Springbok tour.

The Government is concerned that such demonstrations would draw attention to the English

teams at present in New Zealand, after their rejection by India. Many New Zealanders fear that this might be enough to spark another African boycott.

Sam Ransmaye, the secretary of SANROC, has appeared on New Zealand television warning that the English tour must not proceed. Dick Cuthbert, a spokesman for the New Zealand anti-apartheid group, Haka All Racists Tours (HART), said allowing the English team to visit would undermine India's courageous stand.

Cuthbert acknowledged that HART did not contest the last visit of the English team, which also contained players with South African links, but he said the situation is different now that India has made a stand.

Barry Paterson, the New Zealand Cricket Council chairman, said his understanding was that India did not object to the tour. In any case, he said, it was not possible for the Government to prevent a tour, as British citizens did not need entry visas.

Russell Marshall, the Minister of Foreign Affairs, said the Government had no powers to prevent the tour, but he said it should not go ahead if it included players who had South African links. He also saw this as a betrayal of the stand taken by India.

A Methodist minister before he entered Parliament, Marshall has always taken a strong line on South Africa and it is widely anticipated that Government pressure will be applied to have the tour called off.

A spin duo of high promise Fletcher to pass on knowledge

From Javed Akhtar, Bombay

Had there been an award for the man of the series, in which India completed a 2-1 victory against New Zealand earlier this week, then the Indian spin bowlers, Narendra Hirwani and Ashraf Ayub, would have been the strongest contenders for it.

Between them Ayub and Hirwani claimed 41 of the 60 New Zealand wickets that fell. Ayub taking 21 wickets for 287 runs and Hirwani 20 for 390.

On pitches that were tailor-made for them they gave the New Zealand batsmen a harrowing time and as the visiting captain, John Wright, admitted, "they bowled very well under conditions that suited them."

As a schoolboy Ayub played for the under-22 team against the England touring side in 1977 but failed to live up to his early promise. He had to wait fully 10 years after that before playing his first Test, against the West Indies last season, at the age of 29.

Particularly did not prove to be that series rewarding for Ayub, who managed to take only six wickets in four Tests. But his nagging accuracy impressed his

captain, Dilip Vengsarkar, and won his confidence. Vengsarkar persisted with Ayub against New Zealand and the off spinner rewarded the faith placed in him with his outstanding performances. He is also a reliable batsman with a first class double hundred to his credit.

For Hirwani, a leg spinner who is still only 20, the series provided an opportunity to prove that his sensational debut against the West Indies in the Test at Madras earlier this year, was no flash in the pan. Hirwani, who took 16 wickets in that match, won the man of the series award in the Rothmans Cup at Sharjah by claiming 10 wickets in the tournament.

In four Test appearances Hirwani has a total of 36 victims, an excellent strike rate of nine wickets per match. He has a well disguised googly but the flipper has so far been his most potent weapon.

What distinguishes Ayub and Hirwani from other spinners of their type is their success in one-day games due to their accuracy and flat trajectory. Opposing batsmen find them difficult to get away.

Along with the left-arm spinner, Maninder Singh, Ayub and Hirwani are likely to bear the brunt of the attack for their country for years to come.

With Abdul Qadir and Tauseef Ahmed a formidable pair for Pakistan, it can truly be said that the art of slow bowling still thrives on the sub-continent.

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INDIA v NEW ZEALAND TEST AVERAGES. Table with columns for Batting and fielding, and columns for runs, wickets, and averages for various players.

NEW ZEALAND TOUR AVERAGES. Table with columns for Batting and fielding, and columns for runs, wickets, and averages for various players.

Bowling. Table with columns for Player, O, M, R, W, Avg, 50, 100, and columns for Runs, Wickets, and Averages for various bowlers.

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SKIING

British federation members split by struggle for power

From Iain Macleod Val Gardena

As Britain's downhill racers prepared for the opening men's World Cup race most of them remained blissfully unaware of the internal power struggle taking place within the British Ski Federation (BSF).

The appointment as chairman two years ago of Tom Fitzpatrick, a wealthy businessman, may have sent a wind of change through the corridors of power, but he has discovered that it does not always blow fair.

Fitzpatrick's remedies for streamlining a clumsy and previously backward-thinking organization have been greeted with opposition and animosity by many within the ranks of what has been nothing more than an old boy's club.

Yet, as the alpine racing manager, Alastair Scobbie, emphasizes, Fitzpatrick has the interests of the federation at heart. For too long, he said, the BSF has relied on volunteers.

The antiquated system which has evolved, due to an out-moded constitution, ensures that any recommendations for change have to go through what Scobbie refers to as "a series of convoluted comedies".

They are composed of members from the eight constituent bodies within the BSF - the four home nations, the Combined Services, the British Association of Ski Instructors, the British Association of Ski Racing Clubs (the Kandahar), and the Ski Club of Great Britain (SCGB).

Scobbie is concerned by the number of people who are "too far removed from the day-to-day scene in the Alps". The SCGB, for example, has a 20 per cent shareholding but Scobbie believes that they are nothing more than "recreational skiers; tourists. What you have a right to racing, what do they do, for instance, for Martin Bell? It is a minimal contribution."

Scobbie said that while it would be wrong to generalize, there is no doubt that many of the members have their own interests and have little concern for the common good.

"What Tom wants to do," Scobbie said, "is to promote a more efficient back-up to the team out here in the Alps." But key changes in the management structure are difficult to implement.

For a decision to be passed at council level, 75 per cent of the vote is required. Scobbie believes that Fitzpatrick is seen as a young, millionaire upstart. His unpopularity among some factions

Austrians lead practice times

Val Gardena (AFP) - Austrians set the fastest times in both practice runs yesterday for the men's World Cup downhill races tomorrow ahead of Saturday.

Helmut Hoferer led the first run from his colleague, Patrick Ortlieb, and Leonard Stock was ahead of the world champion, Peter Mueller, in the second run. Firmin Zarietbegas was about four seconds behind each time.

LEADERS PRACTICE TIMES: First run: P. Hoferer (Austria), 2:08.27; L. Stock (Austria), 2:08.27; P. Ortlieb (Austria), 2:07.01; S. A. Assauer (Austria), 2:07.11; Second run: P. Hoferer (Austria), 2:08.27; L. Stock (Austria), 2:08.27; P. Ortlieb (Austria), 2:07.42; S. A. Assauer (Austria), 2:07.42.

has prompted many to leave the Federation voluntarily. There are no more prominent positions left for amateurs; the professionals have taken over. But the powerful, collective voice of the amateurs, whose work almost always seemed to be a life-long vocation irrespective of how they performed, may yet frustrate the aspirations of those such as Fitzpatrick who seek change.

As each faction protects its own interests, Scobbie has no doubt about the main stumbling block: "We're working with an unworkable constitution," he said. "There are long discussions about the funding, which doesn't do the guys on the mountain any good at all."

At a time when there is likely to be a clampdown in Government funding, Fitzpatrick's vision of a 10-man executive committee offers the prospect of important decisions being taken immediately and without fuss. He also wants the federation to take over funding and to control the funding received by other bodies.

A working party has been set up to look into possible reforms, and any executive would include a representative from a sponsor to give them a say in how their money is spent.

"The BSF in the past just hasn't done enough to promote the sport," Scobbie said. "We've lost so many sponsors in the past because the Federation was incapable of understanding what commercial sponsorship was all about."

The BSF recently moved from the Ski Club in London to headquarters in Surrey. It conjured up images of an upper-crust organization," Scobbie said. The image, it seems, is difficult to erase.

SQUASH

Cairns refuses to accept his fate

By Colin McQuillan

Fin Simod Herts has edged back into the leadership race in the American Express premier league championship following a 4-1 win over James Capel Ardleigh, which included the most tenacious fightback of the year, the finest example of talking squash this season and a senior junior put down of almost contemptuous ease.

Although still 14 points adrift of the league leaders and defending champions, UTC Cannons, the Herts County Club squad have nevertheless closed the gap to points on second-placed Mayflower Lambs and three points on Ardleigh, over whom they held a match in hand.

At fifth string, Mark Cairns faced almost certain defeat at 1-2 and 3-8 down in the first of two games against Peter Marshall, of Ardleigh, but saved 19 match balls to rescue the 53-minute game on his own seventh game ball and went on to win the match 9-5 in the fifth after two hours and 10 minutes. "I just decided not to give up," he said.

Martin Bodmeade, the Herts second string, made a similar decision against Chris Walker, but chose a different route to

victory. Bodmeade, always prone to volatile agonizing, was close to losing the premier league rubber at 7-7 in the third game until a long argument had the referee, Rob Ward, changing his decisions backward and forward over a disputed racket contact.

As is often the case in these matters, Ward eventually awarded a let at that point. But a similar situation of inhibited backswings on game ball, found Bodmeade instantly out of the court and Ward refusing the let, apparently avoiding becoming involved in another tantrum by getting him back.

Philip Kenyon, the former British champion beaten last week in the third round of the national championships, needed no talking tactics to assist him in comprehensively overturning Jason Nicolle, the British under-23 champion and Ardleigh first string.

RESULTS: First division: Fin Simod Herts 4, James Capel Ardleigh 1; UTC Cannons 3, Castlestone Weston 0; Mayflower Lambs 3, Westwood 0; Winton 3, Winton 3; Sevenshoepe Thornhill 2, League positions: 1, Cannons, 35pts; 2, Lambs, 31pts; 3, UTC, 24pts; 4, Herts, 23pts; 5, Winton, 20pts; 6, Weston, 18pts; 7, Westwood, 16pts; 8, Thornhill, 8pts.

JUDO

A sport beginning to throw money around

By Nicolas Soames

The purists and the traditionalists will throw their hands up in horror. The modernists and the fighters themselves will throw their hands up in glee. But there is no doubt that this weekend could mark a turning point in the history of judo.

On Saturday night, in front of some 10,000 spectators in the Bercy Stadium, Paris, one man will step on to the highest podium and collect not only the customary gold medal, but a cheque for £10,000. The winners of the silver and bronze medals will receive £5,000 and £3,000 respectively. At a considerably smaller but no less significant event at the High Wycombe, Judo Centre, one of 10 junior boys teams taking part will also receive cash prizes at the close of the inaugural Premier Cup.

The issue of money in judo has split the sport. The French decided to compete in the top four weight categories to compete in an open weight event. But the Japanese will not be there. For even though all the Japanese champions receive handsome payments for training, the official view is that fighting for cash rewards presents the unacceptable face of combat.

YACHTING

Dickson rides his luck

From Ian Macleod

Fremantle - Chris Dickson, of New Zealand, with aggressive starting, great crew work, and some luck, was the only undefeated skipper at the end of the first day of racing in the World Match Racing Championship conducted by the Royal Perth Yacht Club today (Bob Ross writes).

The top four crews of a round-robin series, in which each top 10 competitor races the others once, got into the semi-final.

Dickson has his lucky break in the first race. Davies led for most of the race but, on the beat to the finish, the north-eastern

began to swing through north to settle eventually in the south-west. Dickson was on the inside of the shift and passed Davies in the last 100 yards of the race.

That was his luck, however. About Dickson's other wins, he trapped Gilmour into a pre-start broad infringement and took a winning lead. Law won the start of his match with Dickson but Dickson gained the lead on the first windward leg and steadily improved.

SYNDICATES: 1, C Dickson (NZ); 2, W Jones (NZ); 3, S Lissiman (Aus); 4, W Jones (NZ); 5, S Lissiman (Aus); 6, W Jones (NZ); 7, S Lissiman (Aus); 8, W Jones (NZ); 9, S Lissiman (Aus); 10, T Law (NZ).

LITTLEWOODS POOLS LIVERPOOL. THIS WEEK ANOTHER FANTASTIC PAYOUT £2,333,133. TREBLE CHANCE 24 PTS. £200.00. 23 PTS. £5.95. 22 1/2 PTS. £1.80. 22 PTS. £0.70.

PPA POSTAL CLIENTS - WITH THE HOLIDAY PERIOD APPROACHING AND TO AVOID DISAPPOINTMENT DUE TO POSTAL DELAYS, YOU ARE STRONGLY ADVISED TO POST EXTRA EARLY AND IF POSSIBLE, TWO COUPONS TOGETHER.

Vertical text on the right edge of the page, including "Hearts", "coast", "Italy", and "Wales the Blue".

FOOTBALL: GOAL FOR GALLOWAY WRAPS UP COMFORTABLE VICTORY AS HEARTS REACH UEFA CUP QUARTER-FINALS

Hearts allowed to coast through by Italian referee

By Roddy Forsyth

Velez Mostar 2
Hearts 1
(Hearts win 4-2 on aggregate)

Although not required to play to anything like their limits, Heart of Midlothian made satisfactory progress into the quarter-finals of the UEFA Cup against a disappointing Velez Mostar team in a game devalued by an eccentric performance by the same Italian referee who was widely criticised for his handling of Celtic's recent European Cup tie in Bremen.

The Edinburgh team can now anticipate a lucrative tie in the next round because of the number of famous clubs surviving in the tournament.

The contest opened in an atmosphere which suggested that it was the Yugoslavs who commanded a decisive lead, but within a few minutes the crowd of 21,600 began to respond with cheers and whistles of frustration as Hearts' containing tactics began to have a distinct effect on opponents short of drive in midfield.

Altobelli exploits error

Alessandro Altobelli, the former Italian international forward, scored his 39th goal in European competition as a 1-0 victory over Lieke in the second leg of their UEFA Cup third round tie in Turin yesterday for a 2-0 aggregate win.

Stay granted for Newport to rescue club

Troubled Newport County were given another chance yesterday to sort out their finances when a move to wind the club up was adjourned until January 1.

Baltacha transfer is held up by red tape

Ipswich Town's attempt to lure Sgeirr Baltacha, the Dynamo Kiev forward, to the club yesterday, was held up by red tape.

Waller the Blue turns into a super Tramp

Oxford had squandered two of these awards. At the start of the second half Oxford scored two chances, Peters and Shtafic giving way to Herbert and Cleaver. Ghauri was switched to the right wing, from where he continued to send cross passes which were not put to proper use.

Salford sign Kerry

After several spectacular signings from Rugby Union, Salford yesterday caused eyebrows to raise when they paid a substantial fee to obtain the signature of Steve Kerry, aged 27, the Preston Grasshoppers half-back.

tendency to play in triangles, were alert for the through-balls intended to free Juric around the edge of the penalty area. One such combination found Gudulsh who attempted to manufacture a penalty kick with a sprawling dive when Kidd tackled, but the Italian referee disdainfully waved play on.

Repak also fell headlong in the box when Whittaker intercepted his burst along the right flank but this time the result was a forcefully delivered corner kick which troubled the visitors' defence until it was booted to safety.

Repak was, however, at the centre of an incident which proved much more contentious in the 25th minute when he appeared to be bundled to the ground in front of Smith, but with Mostar vehement that at last they had a legitimate claim, Lughti once more dismissed their protest.

Having survived such alarms, Hearts conceded a careless goal on the half hour. McPherson rose to an aimless free kick from Juric and missed it completely. Kidd, covering behind, only managed to push the ball short to Tuce who had a simple job to

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Romania turn to the martial arts

In an attempt to avoid a repeat of the embarrassment - prompted by Romania's short-age of hard currency - which led to the 60-0 defeat in Dublin a couple of years ago, the Romanians arrived in Cardiff yesterday one day earlier than normally expected for their match against Wales at the weekend.

Hill takes another step on his long climb back

Richard Hill, the former England captain and scrum half, takes another step towards rehabilitation on Saturday. He has been preferred to Haughey in the South and South-West XV to play the Midlands at Nottingham in the Toshiba divisional championship.

Manchester succumb to steeld attack

Sheffield University's backs were too much of a handful for a spirited but limited Manchester University side at the Firs, Fallowfield, yesterday in their UAU championship play-off match.

Capital interest

London, hardly the heartland of amateur rugby league, has entered 10 clubs among the 186 for the British Nuclear Fuels National Cup, starting with the preliminary round on December 17 and 18.

direct his close-range shot past Smith.

During a lengthy stoppage for treatment to Galloway and Colquhoun, who had collided going for a high ball, the temper of the crowd turned up and a glass, hurled at the Hearts dug-out, shattered on the running track in front of Alex MacDonald, the Hearts manager.

As the interval approached Hearts moved towards the opposing goal only to find their progress repeatedly halted by a series of fouls, one of which ended in a booking for Hadziabdic, although Jardine was also cautioned for an illegal challenge on Karavey.

Play resumed in the second half with no appreciable change to the pattern of the contest and as the hour mark passed Hearts' smothering game again subdued the crowd although there was an outbreak of firework-throwing.

Five minutes later, the tie was put beyond the reach of the Yugoslavs when they conceded a free kick almost on the halfway line. Beranovic quickly turned the ball into the path of Colquhoun whose well-directed cross fell temptingly for Galloway. With a powerful header which looped over the stranded Mostar goalkeeper, Galloway had effectively put Hearts through.

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RUGBY UNION

Norling's creative contribution provides a model

By David Hands, Rugby Correspondent

There are three basic questions assessors should always ask of any referee: did he contribute to the enjoyment of the match, did he establish a good rapport with the players, was he fit enough for the match? The answer to all those questions must be "yes" with regard to Clive Norling's handling of the 107th University match at Twickenham on Tuesday which did not, I understand, stop some purists complaining that his interpretation of the laws was too loose.

You cannot, I suppose, please all the people all the time but it is hard to know what more an official could have done to contribute to a magnificent spectacle enjoyed certainly by the players. It was what Dudley Wood, the Rugby Football Union secretary, describes as the "creative refereeing" which helped considerably by two sides, neither of whom were actively trying to contravene the laws.

I don't believe there can be any turning back from the course we are on," Wood said yesterday referring to the commitment of the national team - so delightfully reflected in the efforts of both Oxford and Cambridge - to play an expansive game. He admitted that, for the three showpieces, Twickenham has hosted so far this season - London and England against the Australians, and the University match - the weather had played its part.

It was also a curiosity that, in two of those three games, there should have been a similar incident of a player being brought down short of the line leaving the referee to decide whether a try should be awarded. When England played Australia last month, Rob Andrew made an interception and 50-metre run for the line before being tackled just short by Nick Farr-Jones, the Australian captain.

David Bishop, the New Zealand referee, decided that Andrew's movement in planting the ball over the line had not been sufficiently immediate and penalized him; subsequently I spoke to two international referees, one of whom said a try should have been given, the other agreeing with Bishop.

On Tuesday, Brian Smith, Oxford's Australian stand-off half, was tackled short of the line but his momentum took him over and Norling awarded the try. "I could remember Rob Andrew's double movement in the test against Australia and I thought I would just hang on and hopefully slide and the line came into view," Smith said.

Interestingly, Norling agrees with Bishop's decision, on the grounds that while a double movement by a player is allowed, as long as it takes place immediately, a treble movement is not.

An equally interesting legal point was raised when Brian Davies, the Cambridge centre, took a tapped penalty himself and dropped for goal. He was narrowly wide but even had he been tackled, the goal would not have been allowed, the law stipulating that the ball must first be passed from a tapped penalty.

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Nephew lens firm

11 year old growth

Elsworth fined record £17,500

END COLUMN

Chance missed to take a stand

From David Miller Vienna

The executive board of the International Olympic Committee, and its president, Juan Antonio Samaranch, yesterday showed a regrettable reluctance, in my opinion, to take the ultimate disciplinary action and to suspend weightlifting from the Olympic programme for excessive malpractice with drugs in Seoul. The proposal of Richard Pound, the IOC vice-president from Canada, received no support.

Yet the credibility of the whole Olympic movement, never mind weightlifting, is in the balance if drug abuse is not quickly brought under total control. It is becoming increasingly apparent since the Games in Seoul that testing, for all its expansion in recent years, is exposing only a small proportion of those exploiting the use of steroids and performance-enhancing drugs.

"We had a golden opportunity to take positive action," Pound said yesterday, following the board meeting. "I am disappointed but not surprised that my colleagues did not take my recommendation on board. We could have helped weightlifting in the long term by (temporary) suspension now."

The next step, he said, was to build a consensus of opinion among National Olympic Committees and other international federations for severe action. Pound considers the Olympic Games are in danger of being perceived as rotten, and that there will be no sympathy without radical discipline.

The Canadian Weightlifting Federation has proposed that if a team has a positive test, the entire team should be banned from the next equivalent competition — Continental, World or Olympic. "If nothing has happened in six

months, we shall crank up the opposition, and the suggestion, again," Pound said.

He furthermore indicated that whether or not the Canadian Track and Field Association accepts the reinstatement of Johnson under the present IAAF regulations, following a two-year ban, the Canadian Olympic Association will, before the summer of 1990, decide whether to impose a stronger suspension on Johnson, which they have the option to do.

Johnson's reappearance in the Olympic Games in Barcelona would expose the Olympic movement to ridicule, although the COA are anxious to await the results of an inquiry which may prove that Johnson was more victim than villain in the hands of his respective coach and medical adviser, Francis and Astaphan.

His exclusion from the 1992 Games, and the suspension of weightlifting, is essential for the reputation of the Games. Anita DeFranz, a US member of the IOC attending the general assembly of National Olympic Committees here, has revealed that the Johnson exposure had a devastating reverse effect in America to what would have been hoped: enquiries by youngsters across the country on the availability of steroids increased tenfold.

There is a fear in the United States that it is only a matter of time before an individual, medically damaged by drug taking for sporting performance, brings a legal action against a sports federation or Olympic body for offering the incentive of medals and financial reward without adequate protection from drug inducement.

In the Australian inquiry in Canberra, weightlifters have testified that they were obliged to take steroids under pressure of losing their scholarships and by the standards set by the national coach which were otherwise unattainable.

The IOC Athletes Commission, meeting yesterday, will today make proposals to the executive board in support of previous requests for better anti-doping education and for a life ban for positive tests.



Happier days: Elsworth with Grand National winner Rhyme 'N' Reason

By Michael Seely Racing Correspondent

David Elsworth, the champion National Hunt trainer, was yesterday fined £17,500 after a seven-hour hearing of the disciplinary committee of the Jockey Club at Portman Square yesterday.

The committee found that Elsworth had caused steroids to be administered to Cavvies Clow, and as a result the gelding was found to be positive after his victories at Newbury, Wincanton and Cheltenham in January.

The stewards imposed a fine of £3,500 for each case under Rule 53. For a breach of Rule 200, which governs administering medication with an intent to effect the performance of that horse, he was fined another £3,500. Another £3,500 penalty was imposed under Rule 201 (v), which covers deliberately misleading or endeavouring to mislead Jockey Club officials or stewards.

Afterwards the Whitsbury trainer and his solicitor, Jeremy Richardson, faced the press. "All David is prepared to say is that when first interviewed on January 19, he did not disclose that a 5cc injection of Laurabolin had been given to Cavvies Clow on November 18."

announced, both Mrs Ollivant and Elsworth made 25-minute pleas of mitigation.

The background of the case is that Cavvies Clow was found to be positive after winning the SCB Handicap at Ascot last December. But tests taken after his three victories in January were found to be positive. The crux of the matter was that when first questioned, Elsworth denied that an injection had been given to the horse last November.

A statement issued by the stewards said: "The urine of the horse was found to contain 19-Nortestosterone and its metabolites, which are prohibited substances. After considering the evidence, including statements from Elsworth, who was legally represented, Mrs Ollivant, Elsworth's veterinary surgeon and other witnesses, the committee were satisfied that the source of the substance was an injection of Laurabolin, a proprietary preparation containing 19-Nortestosterone administered to Cavvies Clow by his veterinary surgeon at Elsworth's yard on November 18, 1987.

"The committee accepted an admission from Elsworth that he was liable to a penalty under Rule 53 of the Rules of Racing in respect of the three

breach of Rule 200. "The committee also accepted an admission from Elsworth that he was in breach of Rule 201 (v) of the Rules of Racing concerning a statement given to a senior investigating officer of the Jockey Club's security department on January 19, that Cavvies Clow had during the previous few months not received any veterinary treatment and that he knew of no other information to explain the presence of 19-Nortestosterone in the urine of the horse."

The Cavvies Clow inquiry was the thirteenth case involving the use of steroids since tests were introduced in 1977. No trainer has yet been banned after positive tests. The heaviest penalty inflicted previously was the £2,500 fine on Stan Mellor in 1982.

Commenting on the effects of steroids on horses, Dr Michael Moss, director of the Horses Racing Forensic Laboratory at Newmarket, said: "Anabolic steroids are effective not so much because they put on muscle weight, which isn't necessarily of great advantage to a horse, but because they change horses' moods. They make them more aggressive, they masculinize them."

There are no restrictions on giving medication to horses in training, the only proviso being that they must race within the minutely-defined limits.

Popular trainer of the year

David Elsworth, 49 next Monday, is a brilliant trainer by any standards: Earlier this week, he was applauded when receiving his award as the Horse Race Writers' National Hunt trainer of the year (Michael Seely writes).

Last season, he was champion for the first time, amassing a record £358,891 in prize-money. Desert Orchid, Rhyme 'N' Reason, Cavvies Clow, Floyd and Barnbrook Again were his principal money-spinners. Rhyme 'N' Reason and Desert Orchid won the Grand National and the Whitbread Gold Cup respectively.

when he moved to Whitsbury in Hampshire.

The hard-working Elsworth enjoys his life to the full and his frankness has made him one of the most popular figures in National Hunt racing.

He has been in trouble with the authorities twice before. In 1983, he was fined £600 after Collover, a substance containing caffeine and theobromine, was found in Lesley Ann after winning at Sandown.

In March this year, he was fined £2,000 for declaring Desert Orchid but then withdrawing him from a race which was won by his lightly-weighted Rhyme 'N' Reason.

Post to Cooke

The British Association of National Coaches has appointed Geoff Cooke, the England rugby union team manager, as their full-time chief executive with a three-year contract from January 1.

Ringland out

Ulster will be without Trevor Ringland, the Ireland right wing, against Munster at Limerick on Saturday. Ringland has been replaced by Kenny Hooks, of Ards.

England manage to salvage winter tour to New Zealand

By Alan Lee, Cricket Correspondent

England's determination to ally fears that they could become outlawed in the cricket world through their benign attitude towards South Africa has won them a bonus winter tour.

It may not, however, be a victory worth much celebrating. The trip is to New Zealand, where England made their last, immeasurably dull tour earlier this year. It is bound to lose money and unlikely to command public interest. It is, above all else, a tour designed to prove a point.

Last night, there were predictably delighted noises emanating from Lord's where Alan Smith, chief executive of the Test and County Cricket Board, made the point that they are in the business of

organizing cricket tours and have successfully done so. The board has agreed to an itinerary of two Tests, in Christchurch and Napier, three three-day games against the districts and a triangular one-day series also involving Pakistan.

New Zealand's cricket authorities confirmed the programme for the seven-week tour only yesterday, following prolonged uncertainty brought about by the twin difficulties of making such a cramped venture financially viable and overcoming substantial political hurdles.

Even now, there may be further problems. The New Zealand Government has made plain its disapproval of the tour, while various anti-

Dennis says he is unworried about new threat to career

The career of Mark Dennis, the Queen's Park Rangers defender, is in jeopardy following a warning from the Football Association yesterday that he must expect to face his sixth charge of bringing the game into disrepute.

Dennis was sent off for the twelfth time in a reserve game against Fulham — allegedly for spitting at an opponent — just 24 hours after the departure of the club manager, Jim Smith, to Newcastle.

The Rangers' board will meet later this week to discuss the matter and may decide to take tough action against the player. Smith warned that Dennis could expect no more "second chances" after last season's eight-match ban which followed his sending-off at Tottenham for elbowing Ossie Ardiles.

David Bulstrode, the late QPR chairman, lodged a letter with the Football League and the Football Association earlier this year following a disciplinary hearing involving Dennis, saying that any future offence might result in the termination of his contract.

The FA, meanwhile, are waiting for the report from the Gloucester referee, Cyril Peake, before confirming their course of action. A disciplinary committee spokesman said however: "Spitting is a serious offence and Dennis was warned last year as to his future conduct."

Dennis was ordered off against Fulham for allegedly spitting at Leo Donnellan, who was sent off at the same time for allegedly aiming a blow at Dennis. Dennis denies spitting, and is backed by several of his colleagues.

He said: "I know I'm in the right. I slept well last night. I have got nothing to worry about in my own mind. Two directors were on the touchline right by the incident and they saw what happened."

Gordon Taylor, chief executive of the Professional Footballers' Association said: "I am very concerned about the situation especially as he has been warned by both his club and the FA after getting into hot water before. Mark can be like a choirboy off the field but he just can't seem to keep out of trouble on it. And how many chances can he expect?"

Games swelled by five events

Vienna (Reuters) — Five events have been approved for the 1992 winter and summer Olympic Games by the International Olympic Committee (IOC).

Women's biathlon, freestyle mogul skiing (over bumps) and short track speed skating for both men and women will be contested in Albertville, while Barcelona will include the women's 10km walk and women's single-handed dinghy sailing.

TOUR PARTY AND ITINERARIES

ENGLAND PARTY: G A Gooch (Essex, captain), J E Embury (Middlesex, vice-captain), R J Bailey (Northamptonshire), K J Barnett (Derbyshire), J H Childs (Essex), G R Daley (Northamptonshire), N A Foster (Essex), P J Gower (Leicestershire), R E Hemmings (Northamptonshire), A J Lamb (Northamptonshire), D V Llewellyn (Northamptonshire), P J Newport (Northamptonshire), S A Rhodes (Worcestershire), R T Robinson (Northamptonshire), C Russell (Gloucestershire), R A Smith (Hampshire).

ENGLAND ITINERARY: February 20-22 v Northern Districts (at Taunton); 24-27 v Wellington (Wellington); March 1 v Central Districts (Palmerston North); 2 v Central Districts (New Plymouth); 10-12 v

Otago (Alexandria); 22-27: First Test (Christchurch); March 30-April 3: Second Test (Napier); Triangular one-day series: March 5 v New Zealand (Auckland); 8 v Pakistan (Durand); 14 v New Zealand (Wellington); 15 v Pakistan (Hamilton); 16: Final (Auckland).

PAKISTAN ITINERARY: January 22 v Auckland Invitation 20 (at Auckland); 25-27 v President's XI (Hamilton); 28-31 v Canterbury (Christchurch); February 3-7: First Test (Durand); 10-14: Second Test (Wellington); 18-21 v South XI (Nelson); 28: Third Test (Auckland); Triangular one-day series: March 4 v New Zealand (Auckland); 8 v England (Durand); 11 v New Zealand (Christchurch); 16 v England (Hamilton); 18: Final Auckland.

Robertson returns to Hearts

By Ian Ross

Jim Smith, who was appointed manager of Newcastle United earlier this week, yesterday began the rebuilding programme he hopes will rekindle the club's fortunes. Hours after returning to his former club, Queen's Park Rangers, to sign Kevin Brock, the England under-21 international midfielder, Smith agreed to sell John Robertson back to Heart of Midlothian.

A Scottish under-21 international forward, Robertson joined Newcastle from the Edinburgh club in a £625,000 deal shortly after the transfer deadline in April. He returns to the border for a fee of £750,000 after failing to score a goal in 16 appearances.

"John will definitely be returning to Hearts," Smith said. "We have got more than our money back. He came to Newcastle for a large sum but has not really done it in English football. To be fair to him, he did come to me and say that he would be happy to stay but that he felt he may have long-term problems with regard to the settling of his family in the area."

Brock, who played under Smith at Oxford United, joins Newcastle in a £300,000 deal.

France to play Ireland before facing Scotland

Paris (AFP) — France will meet the Republic of Ireland a month before their vital World Cup qualifying match in Scotland next March. The game will be played at Dalymount Park in Dublin on February 8.

Michel Platini, the French manager, wanted the game to give his team experience of British tactics, which have traditionally posed problems.

The French have cancelled a February 15 home game against Hungary — which Platini felt was a waste of time — and are also looking for a match against an English club side, on either February 14 or 15.

Gracae Sharp, of Everton, faces a lengthy lay off after aggravating a long-standing groin muscle injury (Ian Ross writes). Although Sharp is still awaiting the results of a specialist's examination, he has already been ruled out of contention for Sunday's televised game against Liverpool at Anfield.

"Graeme has undergone a scan and we will take whatever action the medical experts feel to be appropriate. It doesn't look to be too good at the moment," Colin Harvey, the Everton manager, said.

Wales drop Ring for lateness

By Owen Jenkins

Mark Ring, the Cardiff centre, has been dropped from the Welsh side which takes on Romania on Saturday for disciplinary reasons. Ring turned up 1½ hours late for yesterday's final squad session at the South Wales Police ground in Bridgend.

Ring told Rod Morgan, the acting chairman of selectors, that he thought the session was today. Ring was telephoned at his office and had to borrow kit to train in.

Morgan said: "He has shown a degree of discipline which is unacceptable to us. The Welsh team always trains on Wednesday before a major international at Waterson Cross. We informed him of our decision and he took it extremely well."

John Ryan, the Wales coach, said: "It's disappointing, it's another disruption which is something we could have done without."

Mike Hall, of Bridgend and Cambridge University, takes Ring's place. Kevin Moseley, of Pontypool, is the replacement for the second row, Robert Norstier, who pulled out on Tuesday. Jonathan Davies, the captain, has been declared fit for Saturday.

Anti-drink campaign likely to be extended

The Rugby Football Union are likely to repeat their successful campaign against drinking and driving for their two internationals against Scotland in February and France in March (David Hands writes). At Tuesday's University match, spectators were allowed for the first time to leave their cars in the Twickenham car parks overnight to avoid any prospect of

Wales drop Ring for lateness

being caught by the police for drinking and driving.

There was a full-page advertisement on the hazards of drink-driving in the match programme and over 400 cars were stopped leaving Twickenham; 175 breath tests were conducted among the 52,000 crowd, all proving negative. The police yesterday praised supporters for their response

SPORT IN BRIEF

Cram is on road back

Steve Cram will have his first competitive race since the Seoul Olympics on December 18. He will run in the Saltwell 10,000 metres road race at Gateshead.

Mike Macleod, silver medal winner in the 10,000 metres at the 1984 Los Angeles Olympics, goes for his 15th consecutive win in the race.

English hosts Breakaways

England is to host one of the 1989 world basketball championship preliminary tournaments. Manchester is expected to stage the matches which will feature England, Poland, Sweden, Portugal and Iceland, from September 6

Carter rises

Paul Carter has been rewarded with a top 10 place in the latest Squash Rackets Association rankings following his capture of the national title in Bristol last week.

Reading venue

China, the world champions, and Peru, the Olympic silver medal winners, will compete in an international volleyball tournament at Reading in January 1 and 2.

Golden pair

Jaca, Spain (API) — Ian Jenkins and Tracey Solomons, of Britain, took the gold medal in the pairs final of the World Professional Figure Skating Championships on Tuesday.

Subsidy threat against seven tournaments

By Steve Acteson

The seven national championships tottered towards oblivion as the World Professional Billiards and Snooker Association (WPBSA) announced yesterday it intended to end its subsidy. Martyn Blake, the WPBSA secretary, said: "The proposal from the board is that the national championships will cease at the end of the season except where there is an existing sponsorship."

The Welsh championship has a contract with Senator Windows until 1990, but the championships of England, Ireland, Scotland, Canada, South Africa and Australia may soon no longer be able to rely on the £1,000-a-man sub-

sidy that has kept them afloat since 1985.

Blake said the savings, more than £100,000, would be "ploughed straight back into the game"

Meanwhile, Steve Davis headed for a semi-final place against Jimmy White in the Everest World Matchplay quarter-final in Brentwood yesterday after leading 6-2 against Mike Hallett.

RESULTS: Quarter-finals: S Davies (Eng) leads M Hallett (Eng), 6-2; P Frame (Scot) leads G Rea (Eng), 7-5; S Dineen (Ire) leads J White (Eng) 7-4; G Mearns (Wales), 9-5; P Frame (Scot) leads G Rea (Eng) 7-5; S Dineen (Ire) leads J White (Eng) 7-4; G Mearns (Wales), 9-5.